Aquahart Manor



ADDRESS

1020 Cayer Drive, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General

STRUCTURE TYPE 3 Story - Garden UNITS 124

VACANCY

0.0 % (0 Units) as of 11/29/22

OPENED IN 1961





Aquahart

410.768.1594

Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
Studio	19%	\$1,322	355	\$3.72		
One	55%	\$1,412	585	\$2.41		
Two	26%	\$1,733	775	\$2.24		

Community Amenities Central Laundry, Outdoor Pool, Playground

Features

Select Units Dishwasher

Standard Disposal, Ceiling Fan

Microwave, IceMaker, In Unit Laundry, Fireplace, Patio Balcony, High Ceilings, Accessibility, Cable Not Available

Central / Heat Air Conditioning Pump Carpet Flooring Type 1

Vinyl/Linoleum Flooring Type 2 White Appliances Laminate Countertops

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Southern Management Companies

Parking Description #2 410-768-1594 Phone

Comments

Remodeled in 1985. Community outdoor picnic area and bark park added (2012).

ADA/handicap-accessible units total - 0

		Floc	rplans	(Published	l Rents as	of 11/2	9/2022) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		0	1.0	24	\$1,401	355	\$3.95	Market	-
Garden		1	1.0	68	\$1,493	585	\$2.55	Market	-
Garden		2	1.0	32	\$1,829	775	\$2.36	Market	-

	Historic Vacancy & Eff. Rent (1)					
Date	11/29/22	07/29/20	05/02/19			
% Vac	0.0%	0.0%	0.0%			
Studio	\$1,401	\$1,155	\$1,140			
One	\$1,493	\$1,255	\$1,240			
Two	\$1,829	\$1,445	\$1,424			

	Adjustments to Rent
Incentives	None; Daily pricing
Utilities in Rent	Hot Water, Water/Sewer, Trash
Heat Source	Natural Gas

Aquahart Manor

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Arundel Woods Senior



ADDRESS COMMUNITY TYPE STRUCTURE TYPE UNITS VACANCY OPENED IN 403 West Ordinance Road, Glen Burnie, MD, 21061 Deep Subsidy - Elderly Mid Rise 72 0.0 % (0 Units) as of 12/02/22 2001

Unit Mix & Effective Rent (1) %Total Avg Rent Avg SqFt Avg \$/SqFt One 100% 590 \$-65 \$

Community Amenities Clubhouse, Community Room, Fitness Room, Central Laundry, Computer Center, Elevators, Elevator Served

Features

Central / Heat Pump Air Conditioning Standard - In Unit Storage Select Units Accessibility

Standard Grabber/Universal Design, In Unit Emergency Call

White Appliances Laminate Countertops

Community Security Intercom, Keyed Bldg Entry

Parking Contacts

Parking Description Owner / Mgmt. Catholic Charities Parking Description #2 410-424-3535

Waitlist 3-4 years. 2/3 HUD, 1/3 Catholic Charities

				Floorpla	ns (2)					
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%	
Mid Rise - Elevator		1	1.0	72	\$0	590	\$0.00		-	

Historic Vacancy & Eff. Rent (1)						
Date	12/02/22	05/02/19	11/02/12			
% Vac	0.0%	0.0%	0.0%			
One	\$0	\$0	\$0			

	Adjustments to Rent
Incentives	None
Utilities in Rent	Water/Sewer, Trash
Heat Source	Electric

Arundel Woods Senior

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Avalon Arundel Crossing



ADDRESS

811 Concorde Circle, Linthicum, MD, 21090

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 4 Story - Mid Rise UNITS 384

VACANCY

11.5 % (44 Units) as of 12/08/22

OPENED IN 2016





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
Studio	10%	\$1,692	587	\$2.88		
One	38%	\$1,865	818	\$2.28		
One/Den	5%	\$2,041	973	\$2.10		
Two	41%	\$2,221	1,181	\$1.88		
Three	5%	\$3,098	1,465	\$2.12		

Community Amenities
Clubhouse, Community Room, Fitness Room, Outdoor Pool, Business Center, Elevator Served

Features

Dishwasher, Disposal, Microwave, IceMaker, Ceiling Fan, High Ceilings Standard

Standard - Stacked In Unit Laundry Central / Heat Pump Air Conditioning Select Units Patio Balcony In Building/Fee Storage Hardwood Flooring Type 1 Flooring Type 2 Carpet SS **Appliances** Granite Countertops

Parking Contacts

Parking Description Detached Garage - \$250 Owner / Mgmt. AvalonBay Communities Phone 410-469-1730

Parking Description #2

Comments

SS appliances, granite CT's. Select units have mudroom and dry bar/entertainment center. Kayak & golf storage.

Grilling area, outdoor ping pong, bocce, & firepit. Keyless entry & USB ports.

1st move in: July 22, 2016. Phase I (West): 310 units, Phase II (East) 74 units built 2019. Trash fee: \$25. About 40 ADA units, Would not disclose vacancy information.

Floorplans ((Publishe	d Re	nts as	of 12/0	8/2022	2) (2) ˈ			
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Alpha/Bravo Mid Rise - Elevator		0	1.0	40	\$1,766	587	\$3.01	Market	-
Charlie/Delta/Echo/Fox/LG Mid Rise - Elevator		1	1.0	72	\$1,899	759	\$2.50	Market	-
India/Juliet Mid Rise - Elevator		1	1.0	72	\$1,993	878	\$2.27	Market	-
Lima/November Mid Rise - Elevator	Den	1	1.0	21	\$2,130	973	\$2.19	Market	-
Victor/Tango Mid Rise - Elevator		2	2.0	106	\$2,248	1,135	\$1.98	Market	-
Romeo/Sierra/LG Mid Rise - Elevator		2	2.0	53	\$2,458	1,273	\$1.93	Market	-
Whiskey/Yankee Mid Rise - Elevator		3	2.0	20	\$3,233	1,465	\$2.21	Market	-

Historic Vacancy & Eff. Rent (1)					
Date	12/08/22	01/25/18	03/31/17		
% Vac	11.5%	29.9%	64.6%		
Studio	\$1,766	\$1,475	\$1,408		
One	\$1,297	\$1,072	\$1,092		
One/Den	\$2,130	\$1,797	\$1,925		
Two	\$2,353	\$1,914	\$2,090		
Three	\$3,233	\$2,420	\$2,318		

	Adjustments to Rent
Incentives	1/2 mo free.
Utilities in Rent	
Heat Source	Electric

Avalon Arundel Crossing

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Cedar Creek



ADDRESS 215-D Woodhill Drive, Glen Burnie, MD, 21061 COMMUNITY TYPE

Market Rate - General

STRUCTURE TYPE 3 Story - Garden

UNITS 334

VACANCY

5.4 % (18 Units) as of 11/29/22

OPENED IN





Unit Mix & Effective Rent (1)									
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt					
One	0%	\$1,347	703	\$1.92					
Two	0%	\$1,450	937	\$1.55					

Community Amenities Central Laundry, Outdoor Pool, Playground, Business Center

Features

Standard Dishwasher, Disposal, Microwave, Ceiling Fan, Patio Balcony

Select Units

Not Available In Unit Laundry, Fireplace, High Ceilings, Accessibility

Central / Heat Pump Air Conditioning

Standard - In Building Storage

Flooring Type 1 Vinyl/Linoleum Flooring Type 2 Laminate Countertops SS Appliances

Parking Contacts

Parking Description Free Surface Parking Phone 410-768-1842

Parking Description #2

Comments

White appliances in classic units.

ADA/handicap-accessible units total - 0

	Floor	plans (Publis	she
Description	Feature	BRs	Bath	#

Floorplans (Published Rents as of 11/29/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
The Cuetis Garden		1	1.0		\$1,300	659	\$1.97	Market	-
The Ferndale Garden		1	1.0		\$1,365	686	\$1.99	Market	-
The Irving Garden		1	1.0		\$1,375	763	\$1.80	Market	-
The Bre Garden		2	1.0		\$1,430	898	\$1.59	Market	-
The Sawmill Garden		2	1.0		\$1,470	975	\$1.51	Market	-

Historic Vacancy & Eff. Rent (1)								
Date	11/29/22	07/29/20	05/03/19					
% Vac	5.4%	3.6%	2.7%					
One	\$1,347	\$1,245	\$1,162					
Two	\$1,450	\$1,320	\$1,290					
Adjustments to Rent								

Adjustments to Rent							
Incentives	None						
Utilities in Rent							
Heat Source	Natural Gas						

Cedar Creek

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Colonial Square



ADDRESS

7779 New York Lane, Glen Burnie, MD, 21061

COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE
3 Story - Garden

UNITS 247 VACANCY

2.0 % (5 Units) as of 11/30/22

OPENED IN 1967





Unit Mix & Effective Rent (1)											
Bedroom	Bedroom %Total Avg Rent Avg SqFt Avg \$/SqFt										
One	55%	\$1,298	600	\$2.16							
Two	39%	\$1,545	800	\$1.93							
Two/Den	5%	\$1,871	846	\$2.21							
Three	2%	\$1,978	932	\$2.12							

Community Amenities

Central Laundry, Playground

Features

Not Available Dishwasher, Microwave, IceMaker, Ceiling Fan, In Unit Laundry, Fireplace, Storage, High Ceilings,

Cable TV

Standard Disposal, Patio Balcony

Central / Heat Pump Air Conditioning
Carpet Flooring Type 1

White Appliances
Laminate Countertops

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 A&G Management Company

Parking Description #2 Phone 410-766-6221

Comments

There are 253 total units; however, only 247 units are rentable (there are 6 models/offices).

ADA/handicap-accessible units total - 0

	Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%	
Garden		1	1.0	135	\$1,324	600	\$2.21	Market	-	
Garden		2	1.0	96	\$1,571	800	\$1.96	Market	-	
Garden	Den	2	1.0	12	\$1,897	846	\$2.24	Market	-	
Garden		3	2.0	4	\$2,004	932	\$2.15	Market	-	

Historic Vacancy & Eff. Rent (1)								
Date	11/30/22	07/29/20	05/03/19					
% Vac	2.0%	0.0%	0.0%					
One	\$1,324	\$1,091	\$1,078					
Two	\$786	\$648	\$658					
Two/Den	\$1,897	\$1,573	\$1,521					
Three	\$2,004	\$1,660	\$1,605					

Adjustments to Rent							
Incentives	None						
Utilities in Rent	Trash						
Heat Source	Natural Gas						

Colonial Square

- $\textbf{(1)} \ \textbf{Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent } \\$
- (2) Published Rent is rent as quoted by management.

Crain Court



OPENED IN

1966

ADDRESS 200 Crain Ct. Circle, Glen Burnie, MD, 21061 COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden/TH

UNITS 126

VACANCY 0.8 % (1 Units) as of 11/29/22

Community Amenities

Central Laundry, Playground





Unit Mix & Effective Rent (1)										
Bedroom %Total Avg Rent Avg SqFt Avg \$/SqFt										
One	0%	\$1,334	650	\$2.05						
Two	0%	\$1,871	1,287	\$1.45						
Three	0%	\$2,393	1,624	\$1.47						
				•						

г.	-	 	

Standard Dishwasher, Disposal

Microwave, IceMaker, Ceiling Fan, In Unit Laundry, Fireplace, Patio Balcony, High Ceilings, Cable Not Available

Central / Heat Pump Air Conditioning

Standard - In Storage Building

Carpet Flooring Type 1 White Appliances Laminate Countertops

Parking Contacts

Parking Description Free Surface Parking

Parking Description #2

Phone 410-766-7262

Comments

Water/Sewer/Trash not included on townhouse units.

ADA/handicap-accessible units total - 0

	Floorplans (Published Rents as of 11/29/2022) (2)								
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0		\$1,434	650	\$2.21	Market	-
Garden		2	1.0		\$1,642	950	\$1.73	Market	-
Townhouse		2	2.0		\$2,250	1,624	\$1.39	Market	-
Townhouse		3	2.0		\$2,479	1,624	\$1.53	Market	=

Historic Vacancy & Eff. Rent (1)							
Date	11/29/22	07/29/20	05/03/19				
% Vac	0.8%	0.8%	2.4%				
One	\$1,434	\$1,169	\$1,134				
Two	\$1,946	\$1,342	\$1,502				
Three	\$2,479	\$1,950	\$1,939				

Adjustments to Rent						
Incentives	\$35 off monthly rent on vacant 1br					
Utilities in Rent	Water/Sewer, Trash					
Heat Source	Natural Gas					

Crain Court

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Gatewater Landing



ADDRESS

7357 Ridgewater Court, Glen Burnie, MD, 21060

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 264

VACANCY

18.6 % (49 Units) as of 12/01/22

OPENED IN



	Catawatan	
	LANDING	7.7
	410.275.5109	
	www.GormelorActions	8
A COLUMN	J	-

Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	41%	\$1,250	703	\$1.78		
Two	59%	\$1,475	893	\$1.65		

Community Amenities Central Laundry, Outdoor Pool, Volleyball, Playground

Features

Dishwasher, Disposal, IceMaker, Patio Balcony Standard

Not Available Microwave, Ceiling Fan, In Unit Laundry, Fireplace, Storage, High Ceilings

Central / Heat Pump Air Conditioning Carpet Flooring Type 1 Hardwood Flooring Type 2

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. **GY Properties** Parking Description #2 Phone 410-761-2858

Comments

Community pier.

W/S/T: 1BR-\$78, 2BR-\$134.

Management would not disclose ADA/handicap unit information or reason for high vacancy (not renovating).



Floorplans (Published Rents as of 12/01/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Annapolis Garden		1	1.0	109	\$1,250	703	\$1.78	Market	-
Grand Harbor Garden		2	1.0	155	\$1,475	893	\$1.65	Market	-

	Historic Vacancy & Eff. Rent (1)						
Date	12/01/22	05/03/19	10/13/16				
% Vac	18.6%	6.1%	1.1%				
One	\$1,250	\$1,050	\$1,235				
Two	\$1,475	\$1,313	\$1,400				

Adjustments to Rent						
Incentives	None					
Utilities in Rent						
Heat Source	Natural Gas					

Gatewater Landing

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Glen Burnie Town



ADDRESS

201 N Crain Hwy, Glen Burnie, MD, 21061

COMMUNITY TYPE

Market Rate - General

STRUCTURE TYPE 4 Story - Mid Rise

UNITS 54

VACANCY 0.0 % (0 Units) as of 12/06/22 OPENED IN 2000





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	56%	\$1,335	705	\$1.89		
Two	39%	\$1,560	1,012	\$1.54		
Three	6%	\$1,779	1,021	\$1.74		

Community Amenities
ommunity Room, Fitness Room, Elevat erved

Features

Dishwasher, Disposal, IceMaker, Patio Balcony Standard Not Available Microwave, Fireplace, Storage, High Ceilings

Select Units Ceiling Fan, Accessibility

In Unit Laundry Standard - Full Carpet Flooring Type 1 Vinyl/Linoleum Flooring Type 2

Community Security Intercom, Keyed Bldg Entry

Parking Contacts

Parking Description Structured Garage Phone 410-766-2811

Parking Description #2

Comments

Located in center of downtown Glen Burnie. Walk to grocery store, CVS, etc. Some residents don't have cars.

Ground level parking underneath building, one free space per unit. Unit mix is estimate. Trash-\$10, water/sewer: 1br-\$30, 2br-\$50.

A CONTRACTOR OF THE STATE OF TH		5 0	781						
	Floorplans (Publi	shed R	ents as o	of 12/06	/2022)	(2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Interior unit Mid Rise - Elevator		1	1.0	24	\$1,400	705	\$1.99	Market	· = ·
Corner unit Mid Rise - Elevator		1	1.0	6	\$1,400	705	\$1.99	Market	-
Interior unit Mid Rise - Elevator		2	2.0	15	\$1,635	1,012	\$1.62	Market	-
Corner unit Mid Rise - Elevator		2	2.0	6	\$1,635	1,012	\$1.62	Market	-
Mid Dico Floyator		2	2.0	2	¢106E	1 0 2 1	¢102	Market	

Historic Vacancy & Eff. Rent (1)						
Date	12/06/22	05/07/19	01/25/18			
% Vac	0.0%	5.6%	11.1%			
One	\$1,400	\$1,174	\$1,203			
Two	\$1,635	\$1,439	\$1,433			
Three	\$1,865	\$1,595	\$1,530			

Adjustments to Rent					
Incentives	None				
Utilities in Rent	Water/Sewer, Trash				
Heat Source	Electric				

Glen Burnie Town

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Glen Ridge



ADDRESS

51 A-2 Glen Ridge Road, Glen Burnie, MD, 21061

COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE

3 Story - Garden

UNITS 286 VACANCY

4.9 % (14 Units) as of 11/29/22

OPENED IN 1965



Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	40%	\$1,305	681	\$1.92		
One/Den	6%	\$1,550	769	\$2.02		
Two	34%	\$1,570	907	\$1.73		
Two/Den	21%	\$1,815	931	\$1.95		

Community Amenities

Clubhouse, Fitness Room, Central Laundry,
Outdoor Pool, Playground, Business Center



Select Units Dishwasher, Microwave, In Unit Laundry

StandardDisposal, Patio BalconyCentral / Heat PumpAir ConditioningNot AvailableFireplace, StorageCarpetFlooring Type 1

Parking Contacts

 Parking Description
 Free Surface Parking
 Phone
 410-761-7440

Parking Description #2



Renovated units have stainless appliances, granite countertops and in-unit washer/dryer. Premium for these units is \$150-190.

Laundry room in each building. Trash-\$5. ADA/handicap-accessible units total - 0



Floorplans (Published Rents as of 11/29/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	113	\$1,305	681	\$1.92	Market	-
Garden	Den	1	1.0	17	\$1,550	769	\$2.02	Market	-
Garden		2	1.0	96	\$1,570	907	\$1.73	Market	-
Garden	Den	2	1.0	60	\$1,815	931	\$1.95	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	11/29/22	05/07/19	12/30/16			
% Vac	4.9%	1.4%	4.5%			
One	\$653	\$520	\$516			
One/Den	\$1,550	\$1,105	\$1,055			
Two	\$785	\$694	\$610			
Two/Den	\$1,815	\$1,405	\$1,348			

Adjustments to Rent					
Incentives	None; Daily pricing				
Utilities in Rent					
Heat Source	Natural Gas				
rieat Source	Natural Gas				

Glen Ridge

- $\textbf{(1)} \ \textbf{Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent } \\$
- (2) Published Rent is rent as quoted by management.

Greens at Hammond Lane



ADDRESS

602 Hammonds Lane, Brooklyn Park, MD, 21225

COMMUNITY TYPE LIHTC - Elderly

STRUCTURE TYPE 4 Story - Mid Rise UNITS 90

VACANCY

4.4 % (4 Units) as of 11/30/22

OPENED IN



A
3

Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	80%	\$878	695	\$1.26		
Two	20%	\$1,188	906	\$1.31		

Community Amenities Community Room, Fitness Room, Central Laundry, Business Center, Computer Center, Elevator Served

Features

Dishwasher, Disposal, Microwave, Grabber/Universal Design, In Unit Emergency Call Standard

Hook Ups In Unit Laundry Air Conditioning Central / Heat Pump **Appliances** Laminate Countertops **Community Security** Keyed Bldg Entry

Contacts Parking

Parking Description Free Surface Parking Owner / Mgmt. Enterprise Res. Parking Description #2 410-636-1141 Phone

Comments

10 units are accessible: larger, grab bars, open spaces. 0 accessible units are vacant.



Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Mid Rise - Elevator		1	1.0	9	\$552	657	\$0.84	LIHTC	30%
Mid Rise - Elevator		1	1.0	6	\$747	657	\$1.14	L I HTC	40%
Mid Rise - Elevator		1	1.0	22	\$942	657	\$1.43	L I HTC	50%
Mid Rise - Elevator		1	1.0	35	\$1,125	735	\$1.53	LIHTC	60%
Mid Rise - Elevator		2	1.0	5	\$1,125	849	\$1.33	L I HTC	50%
Mid Rise - Elevator		2	1.0	13	\$1,359	928	\$1.46	L I HTC	60%

Historic Vacancy & Eff. Rent (1)					
Date	11/30/22	11/01/22	04/07/22		
% Vac	4.4%	N/A	0.0%		
One	\$842	\$833	\$833		
Two	\$1,242	\$1,310	\$1,229		
Adjustments to Dent					

Adjustments to Rent				
Incentives	None			
Utilities in Rent	Heat, Water/Sewer, Trash			
Heat Source	Electric			

Initial Absorption					
Opened: 2011-08-01	Months: 4.0				
Closed: 2011-12-19	22.5 units/month				

Greens at Hammond Lane

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Hammarlee House



ADDRESS

20 Hammerlee Road, Glen Burnie, MD, 21060

COMMUNITY TYPE
LIHTC - Elderly

STRUCTURE TYPE4 Story – Mid Rise

UNITS 55 VACANCY

0.0 % (0 Units) as of 12/01/22

OPENED IN 2010



Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	58%	\$914	690	\$1.32		
Two	42%	\$1,215	967	\$1.26		

Community Amenities

Community Room, Fitness Room, Central Laundry, Elevator Served

Features

Standard Dishwasher, Disposal, Microwave, Grabber/Universal Design, In Unit Emergency Call

Hook UpsIn Unit LaundryCentral / Heat PumpAir ConditioningCarpetFlooring Type 1WhiteAppliancesLaminateCountertops

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 Humphrey Mgmt

 Parking Description #2
 Phone
 410-590-4900

Comments

Waitlist: 1-2 years. 1BR: 100+, 2BR: 70. Unit Mix: 32-1BR, 23-2BR.

Greenhouse, yoga room, coffee café & cyber café.

Property was fully leased by grand opening on December 15, 2010.

6 ADA/handicap-accessible units total, 0 are vacant.

Floorplans (Published Rents as of 12/01/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Mid Rise - Elevator		1	1.0	10	\$598	677	\$0.88	LIHTC	30%
Mid Rise - Elevator		1	1.0	12	\$1,251	677	\$1.85	LIHTC	60%
Mid Rise - Elevator		1	1.0	10	\$1,033	721	\$1.43	LIHTC	50%
Mid Rise - Elevator		2	2.0	5	\$972	923	\$1.05	LIHTC	40%
Mid Rise - Elevator		2	2.0	8	\$1,233	957	\$1.29	LIHTC	50%
Mid Rise - Elevator		2	2.0	10	\$1,494	997	\$1.50	LIHTC	60%

Historic Vacancy & Eff. Rent (1)					
Date	12/01/22	11/01/22	03/04/22		
% Vac	0.0%	0.0%	0.0%		
One	\$961	\$919	\$876		
Two	\$1,233	\$1,164	\$1,121		
Adjustments to Rent					

Adjustments to Rent					
Incentives	None				
Utilities in Rent	Water/Sewer, Trash				
Heat Source	Electric				

Hammarlee House

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Heritage at Freetown



ADDRESS 7820 Darrell Hentry Court, Pasadena, MD, 21122 COMMUNITY TYPE
Deep Subsidy - General

STRUCTURE TYPE
3 Story - Mix

UNITS 154 VACANCY 0.0 % (0 Units) as of 12/02/22

Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	0%	\$-65	0	\$		
Two	0%	\$ - 75	0	\$		
Three	0%	\$ - 86	0	\$		
Four+	0%	\$-96	n	¢		

Community Amenities

Parking Contacts

 Parking Description
 Free Surface Parking
 Phone
 410-222-6237

Parking Description #2

Comments

Waitlist is managed by the county and includes over 5,000 households.

Formerly Freetown Village

Floorplans (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0		\$0	0		Public Housing	<u>-</u>
Garden		2	1.0		\$0	0		Public Housing	-
Townhouse		3	1.5		\$0	0		Public Housing	-
Townhouse		4	1.5		\$0	0		Public Housing	-

Historic Vacancy & Eff. Rent (1)					
Date	12/02/22	05/09/19	11/02/12		
% Vac	0.0%	8.4%	0.6%		
One	\$0	\$0	\$0		
Two	\$0	\$0	\$0		
Three	\$0	\$0	\$0		
Four+	\$0	\$0	\$0		

Adjustments to Rent					
Incentives	None				
Utilities in Rent	Water/Sewer, Trash				
Heat Source	Natural Gas				

Heritage at Freetown

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Heritage at Sun Valley



ADDRESS COMMUNITY TYPE STRUCTURE TYPE UNITS VACANCY OPENED IN 7885 Gordon Court, Glen Burnie, MD, 21061 Deep Subsidy - Elderly 4 Story - Mid Rise 290 1.0 % (3 Units) as of 12/02/22 1976

	Unit Mix & Effective Rent (1)					
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
Studio	7%	\$ - 65	0	\$		
One	91%	\$ - 65	0	\$		
Two	2%	\$ - 75	0	\$		

Community Amenities

Community Room, Elevator Served

Features

Select Units Accessibility

Parking Contacts

Parking Description Phone 410-222-6210

Parking Description #2

Comments

62+ & disabled. Waitlist is 2,500+ hhlds, managed by the Housing Authority. Formerly Pinewood Village (200) & Pinewood East (90 units).

Picnic tables/grills

				Floor	plans (2	2)			
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Mid Rise - Elevator		0	1.0	20	\$0	0		Pub l ic Housing	-
Mid Rise - Elevator		1	1.0	264	\$0	0		Public Housing	-
Mid Rise - Elevator		2	1.0	6	\$0	0		Public Housing	-

	Historic Vacancy & Eff. Rent (1)						
Date	12/02/22	05/09/19	01/14/13				
% Vac	1.0%	0.0%	0.0%				
Studio	\$0	\$0	\$0				
One	\$0	\$0	\$0				
Two	\$0	\$0	\$0				

Adjustments to Rent				
Incentives	none			
Utilities in Rent	Water/Sewer, Trash			
Heat Source	Electric			

Heritage at Sun Valley

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Heritage at Town Center



ADDRESS COMMUNITY TYPE STRUCTURE TYPE UNITS VACANCY OPENED IN 102 North Crain Highway, Glen Burnie, MD, 21061 Deep Subsidy - Elderly 5 Story - Mid Rise 127 0.0 % (0 Units) as of 12/02/22 1984

Unit Mix & Effective Rent (1)								
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt				
Studio	14%	\$-136	440	\$				
One	82%	\$-146	560	\$				
Two	4%	\$-182	760	\$				

Community Amenities
Community Room, Central Laundry, Elevator Served

FeaturesNot AvailablePatio BalconyCarpetFlooring Type 1CeramicFlooring Type 2Select UnitsAccessibilityOptional/FeeMeals AvailabilityCommunity SecurityKeyed Bldg Entry, Cameras

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 Lisa x2110

 Parking Description #2
 Phone
 410-222-6220

Comments

Waitlist 2,800 hhlds; Formerly Glen Square.

Property also has an art room and multipurpose room/dining room.

14 units are accessible (all efficiencies) w/roll-in showers.

	Figorpians (2)								
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Mid Rise - Elevator		0	1.0	18	\$0	440	\$0.00	Public Housing	-
Mid Rise - Elevator		1	1.0	104	\$0	560	\$0.00	Pub l ic Housing	-
Mid Rise - Elevator		2	1.0	5	\$0	760	\$0.00	Public Housing	-

Historic Vacancy & Eff. Rent (1)								
Date	01/15/13							
% Vac	0.0%	0.8%	0.0%					
Studio	\$0	\$0	\$0					
One	\$0	\$0	\$0					
Two	¢n.	¢n	¢0					

Adjustments to Rent					
Incentives	None				
Utilities in Rent	Heat, Hot Water, Cooking, Electricity, Water/Sewer, Trash				
Heat Source	Electric				

Heritage at Town Center

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Heritage Crest



ADDRESS COMMUNITY TYPE STRUCTURE TYPE UNITS VACANCY OPENED IN 6670 Roberts Court, Glen Burnie, MD, 21061 Deep Subsidy - Elderly 4 Story - Mid Rise 100 0.0 % (0 Units) as of 12/02/22 2013

Unit Mix & Effective Rent (1)									
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt					
One	0%	\$-65	550	\$					
Two	0%	\$-75	550	\$					

Community Amenities

Community Room, Fitness Room, Business Center, Computer Center, Elevator Served

Features

Dishwasher, Patio Balcony

Air Conditioning

Parking Contacts

 Parking Description
 Free Surface Parking
 Phone
 410-590-4172

Parking Description #2

Central / Heat Pump

Standard

Comments

62+. All units LIHTC/PBV; rent based on 30% of income.

Waitlist is managed by the county.

Leased up 12/2013. Grand opening 4/24/2014.

Floorplans (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Mid Rise - Elevator		1	1.0		\$0	550	\$0.00		-
Mid Rise - Elevator		2	1.0		\$0	550	\$0.00		-

Historic Vacancy & Eff. Rent (1)						
Date	12/02/22	05/14/19				
% Vac	0.0%	0.0%				
One	\$0	\$0				
Two	\$0	\$0				

	Adjustments to Rent	
Incentives	None	
Utilities in Rent	Water/Sewer, Trash	

Heritage Crest

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Heritage Overlook



ADDRESS 125 Loyd Lane, Glen Burnie, MD, 21061 COMMUNITY TYPE
Deep Subsidy - General

STRUCTURE TYPE
3 Story - Garden

UNITS 100 VACANCY

410.590.4172

0.0 % (0 Units) as of 12/02/22

OPENED IN 2018

Unit Mix & Effective Rent (1)								
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt				
One	0%	\$0	0	\$				
Two	0%	\$0	0	\$				
Three	0%	\$0	0	\$				

Community Amenities
Clubhouse, Fitness Room, Business Center

Features

Parking Contacts

 Parking Description
 Free Surface Parking
 Phone

Parking Description #2

Comments

Boys and Girls Club onsite. Waitlist controlled by the county.

	Floorplans (2)								
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0		\$0	0		Section 8	-
Garden		2	1.0		\$0	0		Section 8	-
Garden		3	2.0		\$0	0		Section 8	-

Historic Vacancy & Eff. Rent (1)							
Date	12/02/22	05/17/19					
% Vac	0.0%	0.0%					
One	\$0	\$0					
Two	\$0	\$0					
Three	\$0	\$0					

	Adjustments to Rent	
Incentives		
Utilities in Rent		

Heritage Overlook

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Lynn Hill



ADDRESS

418 Hillview Drive, Linthicum Heights, MD, 21090

COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE
3 Story - Garden

UNITS 240 **VACANCY** N/A as of 12/02/2022

OPENED IN 1962





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	50%	\$1,548	750	\$2.06			
Two	48%	\$1,612	950	\$1.70			
Three	2%	\$1,738	950	\$1.83			

Community Amenities
Central Laundry, Playground

Features

StandardDishwasher, Disposal, Patio BalconyNot AvailableMicrowave

Central / Heat PumpAir ConditioningHardwoodFlooring Type 1CeramicFlooring Type 2LaminateCountertopsWhiteAppliancesCommunity SecuritySecLighting

Parking Contacts

Parking DescriptionFree Surface ParkingPhone410-789-3597

Parking Description #2

Comments

Some renovated units with black appliances.

30 ADA/handicap-accessible units.

Management does not disclose vacancy information.

Floorplans (Published Rents as of 12/02/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	121	\$1,659	750	\$2.21	Market	-
Garden		2	1.0	115	\$1,749	950	\$1.84	Market	-
Garden		3	2.0	4	\$1,900	950	\$2.00	Market	=

Historic Vacancy & Eff. Rent (1)								
Date	12/02/22	05/08/19	03/03/17					
% Vac	N/A	0.0%	0.0%					
One	\$1,659	\$1,242	\$1,119					
Two	\$1,749	\$1,362	\$1,179					
Three	\$1,900	\$1,542	\$1,439					

	Adjustments to Rent
Incentives	None
Utilities in Rent	Heat, Hot Water, Cooking, Water/Sewer, Trash
Heat Source	Natural Gas

Lynn Hill

- $(1) \ Effective \ Rent \ is \ Published \ Rent, \ net \ of \ concessions \ and \ assumes \ that \ no \ utilities \ are \ included \ in \ rent$
- (2) Published Rent is rent as quoted by management.

Marley Meadows

ADDRESS 7790 Baltimore Anapolis Blvd, Glen Burnie, MD, 21060

COMMUNITY TYPE LIHTC - General

STRUCTURE TYPE 4 Story - Garden/TH UNITS 36

VACANCY

0.0 % (0 Units) as of 12/08/22

OPENED IN 2013



Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	28%	\$742	670	\$1.11			
Two	47%	\$872	929	\$0.94			
Three	25%	\$1,059	1,191	\$0.89			

Community Amenities Community Room, Fitness Room, Central Laundry, Playground, Computer Center

Standard		Dishwasher, Disposal					
Central / Heat Pump		Air Conditioning	Air Conditioning				
Select Units		Patio Balcony					
White		Appliances	Appliances				
Laminate		Countertops	Countertops				
Parking		Contacts					
Parking Description	Free Surface Parking	Owner / Mgmt.	Conifer, LLC				
Parking Description #2		Phone	443-962-1063				

Comments

Unit Mix: 1BR-10 2BR-17 3BR-9.

4 units handicap accessible. No vacant units.

Waitlist: 30%: 2-3 years; 40%:1-2 years; 50%- 1 year; 60%: 6 months-1 year

	VA.	10	

Floorplans (Published Rents as of 12/08/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	1	\$581	670	\$0.87	L I HTC	30%
Garden		1	1.0	4	\$701	670	\$1.05	LIHTC	40%
Garden		1	1.0	3	\$897	670	\$1.34	L I HTC	50%
Garden		1	1.0	2	\$999	670	\$1.49	L I HTC	60%
Garden		2	2.0	2	\$605	867	\$0.70	LIHTC	30%
Garden		2	2.0	6	\$837	930	\$0.90	L I HTC	40%
Garden		2	2.0	7	\$1,070	942	\$1.14	L I HTC	50%
Garden		2	2.0	2	\$1,187	942	\$1.26	L I HTC	60%
Garden		3	1.5	1	\$697	1,191	\$0.59	L I HTC	30%
Garden		3	1.5	1	\$967	1,191	\$0.81	L I HTC	40%
Garden		3	1.5	7	\$1,234	1,191	\$1.04	L I HTC	50%

Historic Vacancy & Eff. Rent (1)							
Date	12/08/22	08/03/20	05/15/19				
% Vac	0.0%	0.0%	0.0%				
One	\$795	\$726	\$719				
Two	\$925	\$854	\$843				
Three	\$966	\$897	\$894				

Adjustments to Rent					
Incentives	None				
Utilities in Rent	Water/Sewer, Trash				
Heat Source	Electric				

Marley Meadows

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Multifamily Community Profile

Oakleaf Villas



ADDRESS COMMUNITY TYPE STRUCTURE TYPE UNITS VACANCY OPENED IN 306 & 308 Juneberry Way, Glen Burnie, MD, 21061 Deep Subsidy - General 3 Story - Garden 24 0.0 % (0 Units) as of 12/05/22 1985

Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
Two	100%	\$-26	990	\$			

Community Amenities

Features

Standard Dishwasher, Disposal, Patio Balcony

 Standard - Full
 In Unit Laundry

 Central / Heat Pump
 Air Conditioning

 Carpet
 Flooring Type 1

 Select Units
 Accessibility

 Community Security
 Keyed Bldg Entry

Parking Contacts

Parking DescriptionFree Surface ParkingOwner / Mgmt.Lisa x2110Parking Description #2Phone410-222-6220

Comments

No waitlist. Appliances replaced as needed. Wait list by HCAAC.

10 units accessible, 2 with ramps inside units.

Floorplans (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		2	2.0	24	\$0	990	\$0.00	Public Housing	

Historic Vacancy & Eff. Rent (1)						
Date	12/05/22	05/09/19	01/15/13			
% Vac	0.0%	0.0%	4.2%			
Two	\$0	\$0	\$0			

Adjustments to Rent			
Incentives	None		
Utilities in Rent	Trash		
Heat Source	Electric		

Oakleaf Villas

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Oakridge Manor



ADDRESS 7701 Oakwood Road, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 165

VACANCY

N/A as of 12/05/2022

OPENED IN 1960





Unit Mix & Effective Rent (1)					
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt	
One	27%	\$1,350	717	\$1.88	
Two	64%	\$1,587	801	\$1.98	
Three	8%	\$1,944	930	\$2.09	

Community Amenities Fitness Room, Central Laundry, Playground

Features

Not Available Dishwasher, Microwave, IceMaker, In Unit Laundry, Fireplace, Storage, High Ceilings

Standard Disposal, Patio Balcony Select Units Ceiling Fan, Accessibility Air Conditioning Central / Heat Pump Carpet Flooring Type 1

Vinyl/Linoleum Flooring Type 2 Appliances Black Laminate Countertops

Parking Contacts

A&G Management Company **Parking Description** Free Surface Parking Owner / Mgmt.

Parking Description #2 410-760-2244

Comments

Management would not disclose vacancy.

4 accessible units; 0 vacant.

Floorplans (Published Rents as of 12/05/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	45	\$1,418	717	\$1.98	Market	-
Garden		2	1.0	106	\$1,613	801	\$2.01	Market	-
Garden		3	1.0	14	\$1,970	930	\$2.12	Market	-

Historic Vacancy & Eff. Rent (1)					
Date	12/05/22	07/29/20	05/09/19		
% Vac	N/A	0.0%	0.0%		
One	\$1,418	\$1,163	\$1,139		
Two	\$1,613	\$1,308	\$1,294		
Three	\$1,970	\$1,634	\$1,583		

Adjustments to Rent				
\$500 off 1 BR units				
Trash				
Natural Gas				

Oakridge Manor

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Old Stage



ADDRESS 7669 Marcin Drive, Glen Burnie, MD, 21061 COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE
3 Story - Garden

UNITS 55 VACANCY

0.0 % (0 Units) as of 12/05/22

OPENED IN 1965



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Unit Mix & Effective Rent (1)					
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt	
One	64%	\$1,332	613	\$2.17	
Two	36%	\$1,527	730	\$2.09	

Community Amenities

Central Laundry, Outdoor Pool, Playground,
Dog Park

Features

Not Available Dishwasher, Microwave, IceMaker, In Unit Laundry, Fireplace, High Ceilings, Cable TV

Standard Disposal, Patio Balcony

Select Units Ceiling Fan

Central / Heat Pump Air Conditioning

Standard - In BuildingStorageCarpetFlooring Type 1WhiteAppliancesLaminateCountertops

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 A&G Management

 Parking Description #2
 Phone
 410-768-6158

Comments

Severn Square and Stage Coach are sister properties.

Management would not disclose number of ADA/handicap-accessible units.

		Floo	rplans ((Published	Rents as	of 12/0	5/2022) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	35	\$1,358	613	\$2.22	Market	-
Garden		2	1.0	20	\$1,553	730	\$2.13	Market	-

Historic Vacancy & Eff. Rent (1)					
Date	12/05/22	05/17/19	01/25/18		
% Vac	0.0%	0.0%	0.0%		
One	\$1,358	\$1,110	\$1,064		
Two	\$1,553	\$1,311	\$1,262		

Incentives None	Adjustments to Rent				
Utilities in Rent Trash					
Heat Source Natural Gas					

Old Stage

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Park View at Furnace Branch



ADDRESS

7466 Furnance Branch Road, Glen Burnie, MD, 21060

COMMUNITY TYPE LIHTC - Elderly

STRUCTURE TYPE 4 Story - Mid Rise

UNITS 100

VACANCY

0.0 % (0 Units) as of 12/06/22

OPENED IN 2003





Unit Mix & Effective Rent (1)					
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt	
One	77%	\$906	697	\$1.30	
Two	23%	\$1,211	908	\$1.33	

Community Amenities Community Room, Fitness Room, Central Laundry, Computer Center, Elevator Served

Features

Dishwasher, Disposal, Ceiling Fan, High Ceilings, In Unit Emergency Call Standard

Not Available In Unit Laundry Air Conditioning Central / Heat Pump Flooring Type 1 White Appliances Laminate Countertops

Community Security Intercom, Keyed Bldg Entry, Cameras

Parking Contacts

Free Surface Parking Owner / Mgmt. Enterprise Parking Description #2 410-761-4150 Phone

Comments

Parking Description

Waitlist: 22 ppl.

Planning renovations in Sept 2021. Utility Allowances: 1BR-\$50; 2BR-\$71.

Apartme IANAGED I	or Home	J2	eu Senio ER GI	IS	2
		Floo	rplans ((Publishe	d R
Description	Feature	BRs	Bath	# Units	
		1	1.0	5	
		1	1.0	10	

	Floorplans (Published Rents as of 12/05/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%	
		1	1.0	5	\$578	592	\$0.98	L I HTC	30%	
		1	1.0	10	\$770	603	\$1.28	LIHTC	40%	
		1	1.0	21	\$1,167	700	\$1.67	L I HTC	60%	
		1	1.0	41	\$968	731	\$1.32	L I HTC	50%	
		2	1.0	1	\$917	903	\$1.02	LIHTC	40%	
		2	1.0	6	\$1,077	906	\$1.19	L I HTC	50%	
		2	1.0	11	\$1,388	909	\$1.53	L I HTC	60%	
		2	2.0	5	\$1,388	909	\$1.53	L I HTC	60%	

Historic Vacancy & Eff. Rent (1)							
Date	12/06/22	11/01/22	03/04/22				
% Vac	0.0%	0.0%	0.0%				
One	\$0	\$871	\$831				
Two	\$0	\$1,193	\$1,149				
Adjustments to Rent							
	Aajust	ments to Re	ent				

	Adjustments to Rent
Incentives	None
Utilities in Rent	Water/Sewer, Trash
Heat Source	Electric

Park View at Furnace Branch

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Pumphrey House



ADDRESS COMMUNITY TYPE STRUCTURE TYPE UNITS VACANCY OPENED IN 1730 Pleasantville Drive, Glen Burnie, MD, 21061 0.0 % (0 Units) as of 12/05/22 Deep Subsidy - General 3 Story - Mid Rise 15 2000

Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	100%	\$-146	613	\$		

Community Amenities Community Room, Central Laundry, Elevator Served

Features

Standard Disposal

Keyed Bldg Entry

Parking Contacts

Lisa x2110 **Parking Description** Free Surface Parking Owner / Mgmt. Parking Description #2 Phone 410-222-6220

Comments

Waitlist by HCAAC.

Community Security

				Floo	rplans (2	2)			
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	10	15	ŚO	613	\$0.00	Section 8	-

Date	12/05/22	05/09/19	01/15/13	
% Vac	0.0%	0.0%	0.0%	
One	\$0	\$0	\$0	

	Adjustments to Rent						
Incentives	None						
Utilities in Rent	Heat, Hot Water, Cooking, Electricity, Water/Sewer, Trash						
Heat Source	Electric						

Pumphrey House

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Regency Club



ADDRESS 6001 Heritage Hill Drive, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General

STRUCTURE TYPE 2 Story - Garden/TH UNITS 316

VACANCY

7.0 % (22 Units) as of 11/30/22

OPENED IN 1986



 6	

Unit Mix & Effective Rent (1)								
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt				
Two	75%	\$1,789	921	\$1.94				
Three	25%	\$2,091	1,215	\$1.72				

Community Amenities Clubhouse, Community Room, Fitness Room, Outdoor Pool, Playground, Business Center

Features							
Standard	Dishwasher, Disposal, Ceil	ling Fan, Patio Balcon	у				
Not Available	Microwave, IceMaker, Fire	eplace, Storage, High	Ceilings, Cable TV				
Standard - Stacked	In Unit Laundry	In Unit Laundry					
Central / Heat Pump	Air Conditioning						
Carpet	Flooring Type 1						
Community Security	Gated Entry						
Parking		Contacts					
Parking Description	Free Surface Parking	Phone	410-760-6100				
Parking Description #2							



Comments

Replace appliances as needed. Gate is closed from 8pm to 7am.

Residents work in Baltimore City, BWI, Fort Meade. Two-bedroom unit mix is estimate.

Water/Sewer: 2br flats-\$25, 2br TH-\$30, 3br TH-\$35. Management was unable to provide number of accessible units.

Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		2	1.5	47	\$1,745	810	\$2.15	Market	-
Townhouse		2	1.5	95	\$1,827	932	\$1.96	Market	-
Townhouse		2	1.5	95	\$1,838	964	\$1.91	Market	-
Townhouse		3	2.5	79	\$2,117	1,215	\$1.74	Market	-

Historic Vacancy & Eff. Rent (1)								
Date	11/30/22	05/16/19	12/30/16					
% Vac	7.0%	3.8%	2.8%					
Two	\$1,803	\$1,541	\$1,329					
Three	\$2,117	\$1,840	\$1,661					

Adjustments to Rent								
Incentives	None							
Utilities in Rent	Trash							
Heat Source	Electric							

Regency Club

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Serenity Place at Dorsey Ridge



ADDRESS

501 Trafalgar Court, Hanover, MD, 21076

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE Mid Rise

UNITS 323

VACANCY 2.8 % (9 Units) as of 12/01/22

Community Amenities

OPENED IN



1 円	

Unit Mix & Effective Rent (1)									
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt					
One	0%	\$1,867	857	\$2.18					
Two	0%	\$2,342	1,188	\$1.97					
Three	0%	\$3,041	1,410	\$2.16					

Clubhouse, Fitness Room, Outdoor Pool, Business Center, Elevator Served

Features

Dishwasher, Disposal, Microwave, Patio Balcony Standard

Standard - Full In Unit Laundry Flooring Type 1 Carpet Hardwood Flooring Type 2

Community Security Gated Entry, Intercom, Cameras, Manned Door

Parking Contacts

Parking Description Structured Garage Phone 410-684-2111

Parking Description #2



Bamboo flooring, granite counters, walk in closets, separate shower/tub, St Steel appliances. Built in computer workstations.

12K SF clubhouse, game salon w/ billiards, foosball, TVs. Theater. Wifi in common areas. Structured garage-park on your level. No Unit Mix. Management estimated 10 total ADA/handicap-accessible units between Serenity Place and Villas. Vacancy information from website. Mgmt would not disclose # of vacant ADA units.

Pricing unavailable for Minerva, Plethon and Theseus floorplans.



Floorplans (Published Rents as of 12/01/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Argos Mid Rise - Elevator		1	1.0		\$1,861	770	\$2.42	Market	=
Demeter Mid Rise - Elevator		1	1.0		\$2,038	818	\$2.49	Market	-
Hermes Mid Rise - Elevator		1	1.0		\$1,966	891	\$2.21	Market	-
Medea Mid Rise - Elevator		1	1.5		\$2,040	949	\$2.15	Market	-
Minerva Mid Rise - Elevator		2	2.0		\$2,455	1,117	\$2.20	Market	-
Plethon Mid Rise - Elevator		2	2.0		\$2,455	1,188	\$2.07	Market	=
Persephone Mid Rise - Elevator		2	2.0		\$2,464	1,200	\$2.05	Market	-
Perseus Mid Rise - Elevator		2	2.0		\$2,429	1,248	\$1.95	Market	-
Theseus Mid Rise - Elevator		3	2.0		\$3,150	1,410	\$2.23	Market	-

Historic Vacancy & Eff. Rent (1)									
Date	12/01/22	05/15/19	03/03/17						
% Vac	2.8%	5.6%	7.4%						
One	\$1,976	\$1,738	\$1,776						
Two	\$2,451	\$2,125	\$2,222						
Three	\$3,150	\$2,841	\$2,814						

Adjustments to Rent							
Incentives	\$1000 off first month						
Utilities in Rent	Trash						

Serenity Place at Dorsey Ridge

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Severn Square



ADDRESS 7669 Marcin Drive, Glen Burnie, MD, 21061 COMMUNITY TYPE
Market Rate - General

Standard

STRUCTURE TYPE3 Story - Garden

UNITS 60 VACANCY

0.0 % (0 Units) as of 12/05/22

OPENED IN 1958



8/49/7010 12:10nm
NOW LEASING
Swern Square Stage Coach
Mde Slage 410.768.6158

Unit Mix & Effective Rent (1)									
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt					
Studio	5%	\$1,170	528	\$2.22					
One	45%	\$1,170	613	\$1.91					
Two	50%	\$1,572	730	\$2.15					

Community Amenities
Playground, Dog Park, Picnic Area

Dishwasher, Disposal, Patio Balcony

Select UnitsMicrowaveCentral / Heat PumpAir ConditioningCarpetFlooring Type 1WhiteAppliancesLaminateCountertops

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 A&G Management

 Parking Description #2
 Phone
 410-768-6158

Comments

Old Stage and Stagecoach are sister properties.

Unit mix is an estimate.

Management would not disclose number of ADA/handicap-accessible units.

Floorplans (Published Rents as of 12/05/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		0	1.0	3	\$1,196	528	\$2.27	Market	-
Garden		1	1.0	27	\$1,196	613	\$1.95	Market	-
Garden		2	1.0	30	\$1,598	730	\$2.19	Market	-

Historic Vacancy & Eff. Rent (1)									
Date	Date 12/05/22 05/16/19 08/19/14								
% Vac	0.0%	3.3%	10.0%						
Studio	\$1,196	\$985	\$0						
One	\$1,196	\$1,044	\$0						
Two	\$1,598	\$1,230	\$0						

Adjustments to Rent						
Incentives	None					
Utilities in Rent	Trash					
Heat Source	Natural Gas					

Severn Square

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Stagecoach



ADDRESS 7669 Marcin Drive, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 186

VACANCY 0.5 % (1 Units) as of 12/05/22

OPENED IN 1965





Unit Mix & Effective Rent (1)								
Bedroom %Total Avg Rent Avg SqFt Avg \$/SqFt								
One	48%	\$1,332	613	\$2.17				
Two	45%	\$1,527	730	\$2.09				
Two/Den	6%	\$1,913	928	\$2.06				

Community Amenities
Central Laundry, Outdoor Pool, Playground, Dog Park

Select Units	Dishwasher			
Standard	Disposal			

Microwave, IceMaker, Ceiling Fan, In Unit Laundry, Fireplace, Patio Balcony, Storage, High Ceilings, Not Available

Features

Cable TV

Central / Heat Air Conditioning Pump Carpet Flooring Type 1 White Appliances Laminate Countertops

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. A&G Management Parking Description #2 Phone 410-768-6158

Comments Old Stage and Severn Square are sister properties.

Management would not disclose number of ADA/handicap-accessible units.

Section 1		1	1	37					
		Floo	rplans	(Published	Rents as	of 12/0	5/2022) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	90	\$1,358	613	\$2.22	Market	-
Garden		2	1.0	84	\$1,553	730	\$2.13	Market	-
Garden	Den	2	1.0	12	\$1,939	928	\$2.09	Market	-

Historic Vacancy & Eff. Rent (1)									
Date	12/05/22	05/15/19	08/19/14						
% Vac	0.5%	0.0%	9.7%						
One	\$1,358	\$1,070	\$0						
Two	\$777	\$612	\$0						
Two/Den	\$1,939	\$1,533	\$0						

Adjustments to Rent						
Incentives	None					
Utilities in Rent	Trash					
Heat Source	Natural Gas					

Stagecoach

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

TGM Creekside Village



ADDRESS

303 Maple Tree Drive, Glen Burnie, MD, 21060

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE Mix

UNITS 208

VACANCY

6.7 % (14 Units) as of 12/05/22

OPENED IN 2014





Unit Mix & Effective Rent (1)								
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt				
One	26%	\$1,907	756	\$2.52				
One/Den	8%	\$1,948	861	\$2.26				
Two	50%	\$2,189	1,077	\$2.03				
Two/Den	4%	\$2,300	1,239	\$1.86				
Three	12%	\$2,593	1,251	\$2.07				

Community Amenities
Clubhouse, Fitness Room, Outdoor Pool, Business Center, Dog Park, Picnic Area, Firepit, Elevator Served

Features

Standard Dishwasher, Disposal, Microwave, High Ceilings

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning Select Units Patio Balcony, Storage Carpet Flooring Type 1 Vinyl/Linoleum Flooring Type 2 Black **Appliances** Laminate Countertops

Contacts Parking

Owner / Mgmt. **Parking Description** TGM Communities Free Surface Parking Parking Description #2 Covered Spaces - \$75.00 Phone 410-255-2901

Comments

Management was unable to provide total number of ADA/handicap-accessible units, but confirmed 0 are currently vacant.



	Floorplans	(Pub	lished	Rents as	of 12/0	5/2022) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Annapolis Garden		1	1.0	23	\$1,875	736	\$2.55	Market	-
Arundel Mid Rise - Elevator		1	1.0	32	\$1,930	770	\$2.51	Market	-
Arundel w. Den Garden	Den	1	1.0	16	\$1,948	861	\$2.26	Market	-
Baltimore Mid Rise - Elevator		2	2.0	92	\$2,225	1,064	\$2.09	Market	-
Bay Garden		2	2.0	4	\$2,055	1,111	\$1.85	Market	-
Boyd Mid Rise - Elevator		2	2.0	9	\$1,885	1,197	\$1.57	Market	-
Bay w. Den Garden	Den	2	2.0	8	\$2,300	1,239	\$1.86	Market	-
Chesapeake Garden		3	2.0	24	\$2,593	1,251	\$2.07	Market	-

Historic Vacancy & Eff. Rent (1)											
Date	12/05/22	08/03/20	05/15/19								
% Vac	6.7%	1.0%	0.0%								
One	\$1,268	\$990	\$1,002								
One/Den	\$1,948	\$1,560	\$1,595								
Two	\$1,427	\$1,361	\$1,273								
Two/Den	\$2,300	\$1,850	\$1,850								
Three	\$2,593	\$1,850	\$1,895								

Adjustments to Rent						
Incentives	Reduced rates					
Utilities in Rent						
Heat Source	Electric					

Initial Absorption					
Opened: 2014-03-19	Months: 7.0				
Closed: 2014-11-01	26.0 units/month				

TGM Creekside Village

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Townes at Heritage Hill



ADDRESS

6533 Cedar Furnace Circle, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 2 Story - Townhouse

UNITS 469

VACANCY

1.1 % (5 Units) as of 11/29/22

OPENED IN



	Unit Mix & Effective Rent (1)									
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt						
Two	0%	\$1,673	1,104	\$1.52						
Three	0%	\$1,813	1,197	\$1.52						

Community Amenities Fitness Room, Outdoor Pool, Tennis, Playground

Fea	

Standard Dishwasher, Disposal, Microwave, Patio Balcony

Select Units Ceiling Fan Standard - Stacked In Unit Laundry Central / Heat Pump Air Conditioning Not Available Fireplace Standard - In Building Storage Carpet Flooring Type 1

Vinyl/Linoleum Flooring Type 2 Parking

Parking Description Free Surface Parking Phone

Parking Description #2

Contacts

242 2BR units, 227 3BR units. O ADA/handicap-accessible units.

Formerly Heritage Hill, Chesapeake at the Berkshires, Coves at Chesapeake.

SS appliances, faux granite countertops. Trash-\$10.

Floorplans (Published Rents as of 11/29/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Townhouse		2	1.0		\$1,768	1,073	\$1.65	Market	-
Townhouse		2	1.0		\$1,827	1,134	\$1.61	Market	-
Townhouse		3	1.5		\$1,948	1,179	\$1.65	Market	-
Townhouse		3	15		\$1,928	1 214	\$159	Market	-

Date 1	1/29/22	05/15/19	12/30/16
% Vac 1.	.1%	1.7%	4.1%
Two \$	1,798	\$1,499	\$1,416
Three \$	1,938	\$1,719	\$1,558

410-760-0200

Adjustments to Rent					
Incentives	\$1500 off				
Utilities in Rent					
Heat Source	Electric				

Townes at Heritage Hill

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Twin Coves



ADDRESS 156-W Hammarlee Road, Glen Burnie, MD, 21060

COMMUNITY TYPE Market Rate - General

STRUCTURE TYPE Garden

UNITS 132

VACANCY

3.8 % (5 Units) as of 12/01/22

OPENED IN 1974



Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
Studio	2%	\$1,484	600	\$2.47			
One	30%	\$1,494	650	\$2.30			
One/Den	6%	\$1,584	725	\$2.18			
Two	61%	\$1,564	800	\$1.96			
Three	2%	\$1,613	880	\$1.83			

Community Amenities Central Laundry, Playground



Standard Dishwasher, Disposal Not Available Microwave, Fireplace, Storage **Select Units** Ceiling Fan, Patio Balcony

Central / Heat Pump Air Conditioning Carpet Flooring Type 1

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Maryland Management Parking Description #2

Phone 410-761-3370



Powerlines bissect property, some buildings have water views

Studio units pay for all utilities.

Discounted rent for military & police

Management does not disclose vacancy information, so vacant units from website. All ground-floor units are accessible, but exact number is



Floorplans (Published Rents as of 12/01/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		0	1.0	2	\$1,549	600	\$2.58	Market	-
Garden		1	1.0	39	\$1,559	650	\$2.40	Market	-
Garden	Den	1	1.0	8	\$1,649	725	\$2.27	Market	-
Garden		2	1.0	80	\$1,639	800	\$2.05	Market	-
Garden		3	1.0	3	\$1,699	880	\$1.93	Market	-

Historic Vacancy & Eff. Rent (1)							
Date	12/01/22	05/15/19	12/30/16				
% Vac	3.8%	0.0%	0.0%				
Studio	\$1,549	\$1,152	\$999				
One	\$780	\$620	\$575				
One/Den	\$1,649	\$1,349	\$1,219				
Two	\$1,639	\$1,302	\$1,149				
Three	\$1,699	\$1,577	\$1,474				

Adjustments to Rent					
Incentives	None; Daily pricing				
Utilities in Rent	Water/Sewer, Trash				

Twin Coves

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Villages at Marley Station



ADDRESS

7807 Winborne Drive, Glen Burnie, MD, 21061

COMMUNITY TYPE LIHTC - General STRUCTURE TYPE
3 Story - Garden

UNITS 757

VACANCY

0.1 % (1 Units) as of 12/08/22

OPENED IN 1954





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
Studio	2%	\$1,088	300	\$3.63			
One	49%	\$1,139	565	\$2.02			
Two	48%	\$1,320	830	\$1.59			
Three	2%	\$1,668	1,024	\$1.63			

Communi	ty Amenities
Community Room, Fit Pool, Basketball, Play	

	Features					
Standard	Disposal					
Central / Heat Pump	Air Conditioning					
Ceramic	Flooring Type 2					
Not Available	Accessibility					
Community Security	Intercom, Keyed Bldg Entry					
Parking	Contacts					
Parking Description	Owner / Mgmt. Fairfield Residential					
Parking Description #2	Phone 410-691-3964					

Comments

20% of units converted to market in March 2012.

No waitlist No vacant ADA units.

Floorplans (Published Rents as of 12/08/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Open Studio Garden		0	1.0	11	\$1,125	300	\$3.75	LIHTC	60%
Open Studio Garden		0	1.0	3	\$1,321	300	\$4.40	Market	-
Studio w/ BR Garden		1	1.0	8	\$1,125	381	\$2.95	LIHTC	60%
Studio w/ BR Garden		1	1.0	2	\$1,321	381	\$3.47	Market	-
Junior Garden		1	1.0	144	\$1,175	540	\$2.18	LIHTC	60%
Junior Garden		1	1.0	36	\$1,408	540	\$2.61	Market	=
Garden		1	1.0	144	\$1,175	600	\$1.96	LIHTC	60%
Garden		1	1.0	36	\$1,408	600	\$2.35	Market	-
Garden		2	1.0	144	\$1,346	776	\$1.73	LIHTC	60%
Garden		2	1.0	36	\$1,696	776	\$2.19	Market	-
Garden	Patio/Balcony	2	1.0	145	\$1,346	884	\$1.52	LIHTC	60%
Garden	Patio/Balcony	2	1.0	36	\$1,696	884	\$1.92	Market	-
Garden		3	1.0	10	\$1,725	1,024	\$1.68	LIHTC	60%
Garden		3	1.0	2	\$2,055	1,024	\$2.01	Market	-

Historic Vacancy & Eff. Rent (1)					
Date	12/08/22	08/03/20	05/13/19		
% Vac	0.1%	0.0%	1.3%		
Studio	\$1,223	\$950	\$938		
One	\$1,269	\$1,003	\$984		
Two	\$1,521	\$1,195	\$1,126		
Three	\$1,890	\$1,590	\$1,520		

Adjustments to Rent					
Incentives	None				
Utilities in Rent	Hot Water, Water/Sewer, Trash				
Heat Source	Natural Gas				

Villages at Marley Station

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Villas at Dorsey Ridge, The



ADDRESS

7405 Windstream Circle, Hanover, MD, 21076

COMMUNITY TYPE Market Rate - General

STRUCTURE TYPE 3 Story - Garden UNITS 238

VACANCY

1.3 % (3 Units) as of 11/29/22

OPENED IN

nities



Unit Mix & Effective Rent (1)					
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt	
One	0%	\$1,900	950	\$2.00	
Two	0%	\$2,505	1,255	\$2.00	
Three	0%	\$2,820	1,415	\$1.99	

Community Amenities
Clubhouse, Fitness Room, Outdoor Pool, Business Center

Features

Standard Dishwasher, Disposal, Microwave, Patio Balcony

Standard - Full In Unit Laundry Flooring Type 1 Carpet Hardwood Flooring Type 2 **Community Security** Gated Entry, Intercom

Parking Contacts

Parking Description Attached Garage Owner / Mgmt. Questar Parking Description #2 410-684-2111 Phone



Attached & direct access garages. Aerobics room, kids room, conference room, theater, game salon. Bamboo floors, granite counters, SS appl, maple cabinets, separate shower/tub, built in computer desk.

1 & 2 story units. No unit mix given. Management estimated 10 total ADA/handicap-accessible units between Serenity Place and Villas. Would not disclose any vacancy information, so vacant units from website.

Pricing unavailable for Helios and Proteus II floorplans, rents have been estimated.



Floorplans (Published Rents as of 11/29/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Aphrodite, Bacchus, Clio, Circe Garden		1	1.0		\$1,887	795	\$2.37	Market	-
Helios Garden		1	1.5		\$2,131	1,106	\$1.93	Market	-
Proteus II Garden		2	2.0		\$2,565	1,162	\$2.21	Market	-
Liriope, Thalia, Orpheus, Proteus, Pyramus Garden		2	2.0		\$2,440	1,172	\$2.08	Market	-
Terpsichore Garden		2	2.5		\$2,838	1,433	\$1.98	Market	-
Thisbe Garden		3	2.0		\$2,929	1,415	\$2.07	Market	-

Historic Vacancy & Eff. Rent (1)							
Date 11/29/22 05/13/19 01/30/18							
% Vac	1.3%	6.3%	5.0%				
One	\$2,009	\$1,862	\$1,816				
Two	\$2,614	\$2,291	\$2,313				
Three	\$2,929	\$2,699	\$2,699				

Adjustments to Rent				
Incentives	\$1000 off; Daily pricing			
Utilities in Rent	Trash			

Villas at Dorsey Ridge, The

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Willows, The

ADDRESS

100 G Warwickshire Lane, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General

Laminate

STRUCTURE TYPE 4 Story - Garden UNITS 352

VACANCY

2.8 % (10 Units) as of 12/05/22

OPENED IN 1969





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	14%	\$1,215	664	\$1.83		
Two	43%	\$1,343	761	\$1.76		
Three	43%	\$1,557	911	\$1.71		

Community Amen	ities
Central Laundry, Outdoor Pool, B Playground	asketba ll ,

Features

Not Available Dishwasher, Microwave

Standard Disposal, IceMaker, Patio Balcony

Central / Heat Pump Air Conditioning

Standard - In Building Carpet Flooring Type 1 White **Appliances**

Contacts Parking

Parking Description Free Surface Parking Owner / Mgmt. Morgan Properties 443-709-8325 Parking Description #2 Phone

Countertops

Storage

Comments

New windows & updated kitchens and baths in 2019. Converted from gas to electric heat in 2007. Trash-\$10.

Approximately, 48 one-bedroom units, 152 two-bedroom units and 152 three-bedrooms. Management was unable to provide number of ADA/handicap-accessible units.

Willows	
410-516-4777	

Floorplans (Published Rents as of 12/05/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	48	\$1,280	664	\$1.93	Market	-
Garden		2	1.0	76	\$1,400	731	\$1.92	Market	-
Garden		2	1.0	76	\$1,435	791	\$1.81	Market	-
Garden		3	1.0	101	\$1,625	898	\$1.81	Market	-
Garden		3	1.5	51	\$1,680	936	\$1.79	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	12/05/22	05/13/19	12/30/16			
% Vac	2.8%	2.6%	4.8%			
One	\$1,280	\$1,050	\$910			
Two	\$1,418	\$1,131	\$1,060			
Three	\$1,653	\$1,397	\$1,174			

Adjustments to Rent					
Incentives	None				
Utilities in Rent	Water/Sewer, Trash				
Heat Source	Electric				

Willows, The

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Woodcrest



ADDRESS 101 S Charter Road, Glen Burnie, MD, 21061 COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE Garden

UNITS 347 VACANCY

0.9 % (3 Units) as of 12/01/22

OPENED IN 1965





	Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt				
One	36%	\$982	592	\$1.66				
One/Den	10%	\$1,139	753	\$1.51				
Two	39%	\$1,204	781	\$1.54				
Two/Den	10%	\$1,363	957	\$1.42				
Three	4%	\$1,478	1,035	\$1.43				

Community Amenities

Central Laundry, Outdoor Pool, Playground

Features

Standard Dishwasher, Disposal, Patio Balcony

Not AvailableMicrowave, FireplaceCentral / Heat PumpAir ConditioningStandard - In BuildingStorageCarpetFlooring Type 1

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 Mt Royal Mgmt

 Parking Description #2
 Phone
 410-789-9445

Comments

Representative noted tech & military employees inquiring about 1BR's frequently.

Community refused to disclose any information. Rents and vacant from the web (Apartment Guide).

Floorplans (Published Rents as of 12/01/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	126	\$1,093	592	\$1.85	Market	-
Garden	Den	1	1.0	36	\$1,250	753	\$1.66	Market	-
Garden		2	1.0	130	\$1,340	779	\$1.72	Market	-
Garden		2	1.5	5	\$1,365	827	\$1.65	Market	-
Garden	Den	2	1.5	35	\$1,500	957	\$1.57	Market	-
Garden		3	2.0	15	\$1,640	1,035	\$1.58	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	12/01/22	05/13/19	12/30/16			
% Vac	0.9%	2.3%	0.6%			
One	\$546	\$530	\$505			
One/Den	\$1,250	\$1,135	\$1,105			
Two	\$902	\$787	\$772			
Two/Den	\$1,500	\$1,345	\$1,200			
Three	\$1,640	\$1,475	\$1,355			

	Adjustments to Rent
Incentives	None
Utilities in Rent	Heat, Hot Water, Cooking, Water/Sewer, Trash
Heat Source	Natural Gas

Woodcrest

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Woodfall Greens



ADDRESS COMMUNITY TYPE STRUCTURE TYPE UNITS VACANCY OPENED IN 90 Hammonds Lane, Baltimore, MD, 21225 Market Rate - General 4 Story - Mid Rise 230 0.9 % (2 Units) as of 11/29/22 2018

	Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt				
One	0%	\$1,538	666	\$2.31				
Two	0%	\$1,790	932	\$1.92				
Three	0%	\$2,000	1,107	\$1.81				

Clubhouse, Fitness Room, Outdoor Pool, Business Center, Elevator Served

Features

Standard Dishwasher, Disposal, Microwave, IceMaker

 Standard - Full
 In Unit Laundry

 Central / Heat Pump
 Air Conditioning

 In Building/Fee
 Storage

 Carpet
 Flooring Type 1

 Vinyl/Linoleum
 Flooring Type 2

 SS
 Appliances

Parking Contacts

 Parking Description
 Free Surface Parking
 Phone
 833-827-6684

Countertops

Parking Description #2

Granite

Comments

Began pre-leasing 8/2018; opened 11/2018. Fully leased by 12/2019.

Sundeck, conference room, bike storage, billiards, media room, library, courtyard, grill area, kitchen island. Trash-\$25; Storage-\$35. Management estimated total ADA/handicap-accessible units to be 10-15. 0 are vacant.

	Floorplans (Published Rents as of 11/29/2022) (2)								
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Mid Rise - Elevator		1	1.0		\$1,475	650	\$2.27	Market	-
Mid Rise - Elevator		1	1.0		\$1,600	683	\$2.34	Market	-
Mid Rise - Elevator		2	2.0		\$1,750	905	\$1.93	Market	-
Mid Rise - Elevator		2	2.0		\$1,830	960	\$1.91	Market	=
Mid Rise - Elevator		3	2.0		\$2,000	1,107	\$1.81	Market	-

Historic Vacancy & Eff. Rent (1)							
Date	11/29/22	03/30/20	05/16/19				
% Vac	0.9%	4.8%	62.2%				
One	\$1,538	\$812	\$1,470				
Two	\$1,790	\$1,765	\$1,695				
Three	\$2,000	\$1,973	\$1,948				

Adjustments to Rent				
Incentives	None			
Utilities in Rent				
Heat Source	Electric			

Initial Absorption	
Opened: 2018-11-15	Months: 12.0
Closed: 2019-12-01	17.7 units/month

Woodfall Greens

- $\textbf{(1)} \ \textbf{Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent} \\$
- (2) Published Rent is rent as quoted by management.



Odenton-Crofton Communities

322 Baldwin

RP RG

ADDRESS 322 Baldwin Road, Odenton, MD, 21113 COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE
4 Story - Mid Rise

UNITS 212 VACANCY

3.3 % (7 Units) as of 11/28/22

OPENED IN 2015





	Unit N	/lix & Effecti	ve Rent (1)	
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt
One	65%	\$1,995	702	\$2.84
Two	35%	\$2,514	1,096	\$2.29

Community Amenities Clubhouse, Community Room, Fitness Room, Outdoor Pool, Indoor Pool, Business Center, Picnic Area, Elevators, Firepit, Elevator Served

Features
Standard Dishwasher, Disposal, Microwave, IceMaker, Patio Balcony, High Ceilings

Standard - Full In Unit Laundry
Central / Heat Pump Air Conditioning

In Building/Fee Storage

Vinyl/LinoleumFlooring Type 1CarpetFlooring Type 2SSAppliancesGraniteCountertops

Community Security Gated Entry, Keyed Bldg Entry

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 Grady Mgmt

 Parking Description #2
 Fee for Reserved — \$75.00
 Phone
 410-672-0032 - Asimov

Comments

Heat Source

Opened 12/15; All units delivered 7/16. FKA: 32 West then Point @ Odtn. 138-1BDs, 74-2BDs (unit mix below is estimate). Spin/yoga studio; kitchen/wine cooler, gas grills.

Trash \$14. Storage fees: \$75-\$125(depending on size of space). accessible/handicap units total: unknown accessible/handicap units available: 0

Floors	lans (Pub	lishe	d Ren	ts as of	11/28/2	022) (2	2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Magothy Mid Rise - Elevator		1	1.0	39	\$1,841	622	\$2.96	Market	-
Chesapeake Mid Rise - Elevator		1	1.0	39	\$2,045	683	\$2.99	Market	-
Patapsco Mid Rise - Elevator		1	1.0	30	\$2,005	749	\$2.68	Market	-
Susquehanna 1 & 2 Mid Rise - Elevator		1	1.0	30	\$2,120	784	\$2.70	Market	-
Patuxent Mid Rise - Elevator		2	2.0	18	\$2,351	948	\$2.48	Market	-
Chester Mid Rise - Elevator		2	2.0	19	\$2,535	1,069	\$2.37	Market	-
Severn 1 & 2 Mid Rise - Elevator		2	2.0	19	\$2,508	1,137	\$2.21	Market	-
Choptank Mid Rise - Elevator		2	2.0	18	\$2,660	1,229	\$2.16	Market	-

	Historic Va	cancy & Eff. F	Rent (1)			
Date	11/28/22	09/06/22	05/17/22			
% Vac	3.3%	1.4%	1.9%			
One	\$2,003	\$1,956	\$1,975			
Two	\$2,513	\$2,306	\$2,490			
Adjustments to Rent						
Incentives	s		None			
Utilities in	Rent					

	[nitia]	Absorption	
Ope	ned: 2015-12-28	Months: 16.0	
Clos	ed: 2017-05-02	12.5 units/month	

Electric

322 Baldwin

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Arbors at Arundel Preserve



ADDRESS

2109 Piney Branch Circle, Hanover, MD, 21076

COMMUNITY TYPE Market Rate - General

STRUCTURE TYPE 4 Story - Mix

UNITS 496

VACANCY

5.4 % (27 Units) as of 11/29/22

OPENED IN 2007





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	38%	\$1,765	696	\$2.54			
One/Den	9%	\$2,016	918	\$2.20			
Two	42%	\$2,256	1,046	\$2.16			
Two/Den	5%	\$2,617	1,199	\$2.18			
Three	5%	\$2,569	1,316	\$1.95			

Community Amenities
Clubhouse, Community Room, Fitness Room,
Outdoor Pool, Playground, Business Center, Car Wash, Picnic Area, Dog Park, Elevator Served

Features

Dishwasher, Disposal, Microwave, IceMaker, High Ceilings Standard

Standard - Full In Unit Laundry Air Conditioning Central / Heat Pump

Select Units Fireplace, Patio Balcony, Accessibility

In Building/Fee Storage Carpet Flooring Type 1 Vinyl/Linoleum Flooring Type 2 SS **Appliances** Granite Countertops

Parking Contacts

Parking Description Structured Garage — \$25.00 Parking Description #2 Detached Garage - \$175.00 Surface On Site For Garden Apartments — \$0.00 Owner / Mgmt. Bozzuto

443-492-5763 - Reggie Phone

Comments

Main bldg has elevator & amenities, 4 bldgs are walk-ups, 3 are connected to the main bldg via garage (\$25 reguired). Premiums of appr. \$15-150 for pool view, floor, garage bldg, clubhs bldg (highest). Trash-\$25. Theater room, grilling area, yoga room, pub room w/ bar, conference

accessible/handicap units total: n/a accessible/handicap units available: n/a Historic rent used for Cedar, Alder, Birch & Willow

	Floorpla	ns (Pı	ıblishe	d Rents a	as of 11/2	29/2022	2) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Juniper Garden		1	1.0	44	\$1,725	635	\$2.72	Market	-
Elm Garden		1	1.0	83	\$1,744	687	\$2.54	Market	-
Poplar Garden		1	1.0	61	\$1,811	746	\$2.43	Market	-
Cedar LOFT Garden	Den	1	1.0	8	\$1,911	885	\$2.16	Market	-
Cypress Garden	Den	1	1.0	32	\$2,010	897	\$2.24	Market	-
Birch Garden		1	1.0	2	\$2,080	911	\$2.28	Market	-
Alder DEN & LOFT Garden	Den	1	1.5	5	\$2,221	1,102	\$2.02	Market	-
Maple Garden		2	2.0	44	\$2,041	964	\$2.12	Market	-
Chestnut Garden		2	2.0	62	\$2,282	989	\$2.31	Market	-
Dogwood Garden		2	2.0	79	\$2,306	1,100	\$2.10	Market	-
Magnolia LOFT Garden	Den	2	2.0	17	\$2,566	1,141	\$2.25	Market	-
Sycamore Garden		2	2.0	25	\$2,412	1,166	\$2.07	Market	-
Willow LOFT Garden	Den	2	2.0	9	\$2,713	1,308	\$2.07	Market	-
White Oak Garden		3	2.0	25	\$2,569	1,316	\$1.95	Market	-

	Historic Vaca	ncy & Eff. Re	ent (1)	
Date	11/29/22	08/19/22	05/17/22	
% Vac	5.4%	2.4%	3.2%	
One	\$1,009	\$1,149	\$1,104	
One/Den	\$2,038	\$2,092	\$2,065	
Two	\$1,499	\$1,629	\$1,599	
Two/Den	\$2,615	\$2,658	\$2,646	
Three	\$2,569	\$2,764	\$2,916	

	Adjustments to Rent
Incentives	Daily Pricing; None
Utilities in Rent	
Heat Source	Natural Gas

Initial Al	bsorption
Opened: 2007-04-01	Months: 13.0
Closed: 2008-05-15	38.2 units/month

Arbors at Arundel Preserve

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Arrive Crofton

ADDRESS 1623 Park Ridge Circle, Crofton, MD, 21114 COMMUNITY TYPE Market Rate - General

STRUCTURE TYPE 3 Story - Garden UNITS 406

VACANCY

1.0 % (4 Units) as of 12/01/22

OPENED IN 1991





	Unit <i>N</i>	Λix & Effecti	ve Rent (1)	
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt
One	49%	\$1,725	745	\$2.32
One/Den	2%	\$1,570	770	\$2.04
Two	48%	\$2,218	997	\$2.22

Community Amenities
Clubhouse, Fitness Room, Hot Tub, Outdoor Pool, Business Center, Dog Park, Picnic Area, Outdoor Kitchen

	reatures
Standard	Dishwasher, Disposal, Microwave, Ceiling Fan, Patio Balcony
Standard - Fu ll	In Unit Laundry
Optional/Fee	Fireplace, Cable TV, Broadband Internet
In Building/Fee	Storage
Carpet	Flooring Type 1
Select Units	Accessibility
SS	Appliances
Quartz	Countertops
Community Security	Patrol
Parking	Contacts

Free Surface Parking **Parking Description** Parking Description #2 Fee for Reserved — \$55

Owner / Mgmt. Trinity Property

Phone 301-261-6411

Comments

Breakfast bar, walk in closets, grill/picnic area, dog park, hot tub. Wood FP-2 & 3 fir accessible/handicap units total: unknown accessible/handicap units available. ^

accessible/handicap units available: 0

60-1BR, 150-1BR Den/Loft, 196-2BR (unit mix below is estimate). Formerly Keswick Park. Free surface parking, Reserved tandem parking \$55 & Covered tandem \$75. Valet Trash \$31 FKA: Point at Crofton, The

Floorplans (Published Rents as of 12/01/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Alexandria Garden		1	1.0	50	\$1,635	700	\$2.34	Market	-
Auburn Garden	Loft	1	1.5	150	\$1,755	760	\$2.31	Market	-
Arlington Garden	Den	1	1.0	10	\$1,570	770	\$2.04	Market	-
Columbia Garden		2	2.0	70	\$2,175	990	\$2.20	Market	-
Chelsea Garden		2	2.0	56	\$2,230	990	\$2.25	Market	-
Camden Garden	Loft	2	2.0	70	\$2,250	1,010	\$2.23	Market	-

Historic Vacancy & Eff. Rent (1)									
Date	12/01/22	03/18/21	08/14/20						
% Vac	1.0%	2.0%	0.2%						
One	\$1,130	\$1,016	\$1,046						
One/Den	\$1,570	\$1,624	\$1,613						
Two	\$2,221	\$1,917	\$1,788						

Adjustments to Rent						
Incentives	Yieldstar; None					
Utilities in Rent						
Heat Source	Electric					

Arrive Crofton

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Arrive Odenton North



ADDRESS 300 Gatehhouse Lane, Odenton, MD, 21113 COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 264

VACANCY

3.8 % (10 Units) as of 11/29/22

OPENED IN 2000





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	50%	\$1,652	740	\$2.23			
Two	25%	\$1,832	1,014	\$1.81			
Three	25%	\$2,263	1,152	\$1.96			

Community Amenities
Clubhouse, Fitness Room, Outdoor Pool, Playground, Business Center, Dog Park, Picnic Area

Features

Standard Dishwasher, Disposal, Microwave, IceMaker, Ceiling Fan, Patio Balcony

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning Standard - Gas Fireplace Carpet Flooring Type 1 Vinyl/Linoleum Flooring Type 2 **Appliances** SS Granite Countertops

Contacts Parking

Parking Description Free Surface Parking Owner / Mgmt. Trinity Property Consultants Parking Description #2

833-429-2887 - Tina

Comments

Formerly known as Point at Seven Oaks accessible/handicap units total: any unit can be made accessible

accessible/handicap units available:

Floorplans (Published Rents as of 11/29/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	132	\$1,715	740	\$2.32	Market	-
Garden		2	2.0	66	\$1,895	1,014	\$1.87	Market	-
Garden		3	2.0	66	\$2,326	1,152	\$2.02	Market	-

Historic Vacancy & Eff. Rent (1)								
Date	11/29/22	08/19/22	05/20/22					
% Vac	3.8%	1.1%	2.3%					
One	\$1,715	\$1,810	\$2,010					
Two	\$1,895	\$2,033	\$2,350					
Three	\$2,326	\$2,293	\$2,480					

Adjustments to Rent							
Incentives	Daily Pricing ; \$750 off move in fees w/ 12 mo lease						
Utilities in Rent							
Heat Source	Electric						

Arrive Odenton North

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Arrive Odenton South



ADDRESS 2100 Sentry Court, Odenton, MD, 21113 COMMUNITY TYPE

Market Rate - General 3 Story -

Standard - In Unit

STRUCTURE TYPE
3 Story - Garden

UNITS 278 VACANCY

3.6 % (10 Units) as of 11/29/22

OPENED IN 1991





Unit Mix & Effective Rent (1)								
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt				
One	6%	\$1,880	1,128	\$1.67				
One/Den	15%	\$1,790	948	\$1.89				
Two	64%	\$2,052	1,188	\$1.73				
Two/Den	16%	\$1,875	1,091	\$1.72				

Community Amenities
Clubhouse, Fitness Room, Sauna, Outdoor Pool,
Basketball, Tennis, Volleyball, Playground,
Paguethall Business Center Outdoor Kitchen

Features

Standard Dishwasher, Disposal, Microwave, IceMaker, Patio Balcony

Select Units Ceiling Fan, High Ceilings, Accessibility

Storage

Standard - FullIn Unit LaundryCentral / Heat PumpAir ConditioningStandard - GasFireplace

CarpetFlooring Type 1Vinyl/LinoleumFlooring Type 2BlackAppliancesLaminateCountertops

Community Security Monitored Unit Alarms

Parking Contacts

 Parking Description
 Paid Surface Parking/On Site — \$30.00
 Owner / Mgmt.
 Trinity Mgmt

 Parking Description #2
 Fee for Reserved — \$70.00
 Phone
 855-461-9101 - April

Comments

Fully renovated (upgraded) units. Trash: \$25 (not valet). Guest parking pass \$10. FKA Seven Oaks. accessible/handicap units total: any unit can be made accessible accessible/handicap units available:

Floorplans (Published Rents as of 11/29/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Atlanta Garden	Den	1	1.0	41	\$1,790	948	\$1.89	Market	-
Atlanta LOFT Garden	Loft	1	2.0	16	\$1,880	1,128	\$1.67	Market	-
Baltimore Garden		2	1.0	17	\$1,815	948	\$1.91	Market	-
Charlotte Garden	Den	2	2.0	44	\$1,875	1,091	\$1.72	Market	-
Baltimore LOFT Garden	Loft	2	2.0	8	\$2,075	1,128	\$1.84	Market	-
Camden Garden		2	2.0	28	\$1,955	1,130	\$1.73	Market	-
Chelsea SUNROOM Garden	Sunroom	2	2.0	64	\$2,025	1,170	\$1.73	Market	-
Charlotte LOFT Garden	Loft	2	3.0	20	\$2,125	1,256	\$1.69	Market	-
Camden LOFT Garden	Loft	2	3.0	12	\$2,100	1,310	\$1.60	Market	-
Chelsea LOFT Garden	Loft	2	3.0	28	\$2,275	1,350	\$1.69	Market	-

	Historic Vacancy & Eff. Rent (1)							
Date	11/29/22	08/19/22	05/17/22					
% Vac	3.6%	1.4%	2.9%					
One	\$940	\$1,030	\$1,145					
One/Den	\$1,790	\$1,945	\$2,085					
Two	\$1,796	\$1,862	\$2,261					
Two/Den	\$1,875	\$2,080	\$2,425					

	Adjustments to Rent
Incentives	\$750 off move in fees w/ 12 mo lease; Daily Pricing
Utilities in Rent	
Heat Source	Electric

Arrive Odenton South

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

3472 Andrew Court, Laurel, MD, 20724

Ashley

ADDRESS

COMMUNITY TYPE STRUCTURE TYPE UNITS VACANCY OPENED IN Market Rate - General 3 Story - Garden 471 0.2 % (1 Units) as of 11/30/22 1970





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	21%	\$1,502	887	\$1.69			
Two	79%	\$1,747	1,080	\$1.62			

Community Amenities
Clubhouse, Community Room, Fitness Room, Central Laundry, Outdoor Pool, Basketball,
Playground, Business Center, Picnic Area

	Featu	res					
Standard	Dishwasher, Disposal, Ceiling Fan, Patio Balcony						
Select Units	Microwave, In Unit Laundry, Accessibility						
Central / Heat Pump	Air Conditioning						
Standard - In Unit	Storage						
Carpet	Flooring Type 1						
Vinyl/Linoleum	Flooring Type 2						
Granite	Countertops						
SS	Appliances						
Parking		Contacts					
Parking Description	Free Surface Parking	Owner / Mgmt.	Dreyfuss Management				
Parking Description #2		Phone	833-819-9160 Ericka				

Comments

BBQ/picnic area, garden. SS/white appl. Accepts Housing Choice vouchers but no in-house Section 8. Accessible/handicap units total: unknown, accessible/handicap units available: 0

		Floo	orplans	(Published	d Rents as	of 11/30	0/2022) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	40	\$1,638	804	\$2.04	Market	-
Garden		1	1.0	25	\$1,675	893	\$1.88	Market	-
Garden		1	1.0	11	\$1,575	966	\$1.63	Market	-
Garden		1	1.0	24	\$1,670	984	\$1.70	Market	-
Garden		2	1.0	150	\$1,880	1,070	\$1.76	Market	-
Garden		2	2.0	221	\$1,963	1,087	\$1.81	Market	-

	Historic vacancy & Eir. Rent (1)						
Date	11/30/22	08/19/22	03/17/22				
% Vac	0.2%	0.0%	0.0%				
One	\$1,635	\$1,593	\$1,453				
Two	\$1,921	\$1,718	\$1,680				
	Adjust	tments to Re	nt				

		Adjustments to Rent
Ī	Incentives	None
	Utilities in Rent	Heat, Hot Water, Cooking, Electricity, Water/Sewer, Trash
-	Heat Source	Electric

Ashley

- $(1) \ Effective \ Rent \ is \ Published \ Rent, \ net \ of \ concessions \ and \ assumes \ that \ no \ utilities \ are \ included \ in \ rent$
- (2) Published Rent is rent as quoted by management.

Avalon Russett

ADDRESS

8185 Scenic Meadows, Laurel, MD, 20724

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden/TH

UNITS 234

VACANCY

3.0 % (7 Units) as of 12/12/22

OPENED IN 2000





Unit Mix & Effective Rent (1)								
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt				
One	6%	\$1,955	796	\$2.46				
One/Den	12%	\$1,774	883	\$2.01				
Two	46%	\$2,294	1,091	\$2.10				
Three	36%	\$2,755	1,402	\$1.96				

Community Amenities	
Clubhouse, Community Room, Fitness Ro Central Laundry, Outdoor Pool, Basketba Tennis, Volleyball, Playground	

Features

Dishwasher, Disposal, Microwave, IceMaker, Ceiling Fan, High Ceilings, Cable TV, Broadband Standard

Standard - Full In Unit Laundry Central / Heat

Air Conditioning Pump

Select Units Fireplace, Patio Balcony

Carpet Flooring Type 1 Ceramic Flooring Type 2 SS **Appliances** Granite Countertops

Contacts Parking

Parking Description Free Surface Parking - \$0 Owner / Mgmt. Avalon Bay

Attached Garage — \$85 Parking Description #2 Phone 301-776-4446 Porscha and Sidney

Comments

All TH have a 1 car garage & driveway. One free surface space for each BR, max of 2 free spaces.

Rent and vacancy info found on apartments.com; no answer at leasing office.

Trash-\$15; grill, courtyard, lounge, WIC accessible/handicap units total: accessible/handicap units available:

		Floc	rplans	(Published	d Rents as	of 12/12	2/2022) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	14	\$1,955	796	\$2.46	Market	<u>-</u>
Garden	Den	1	1.0	24	\$1,723	870	\$1.98	Market	<u>=</u>
Garden	Den	1	1.0	4	\$2,077	964	\$2.15	Market	-
Townhouse	Garage	2	2.0	54	\$2,275	1,072	\$2.12	Market	-
Garden		2	2.0	30	\$2,223	1,087	\$2.05	Market	=
Garden		2	2.0	24	\$2,425	1,140	\$2.13	Market	<u>-</u>
Townhouse	Garage	3	2.0	28	\$2,705	1,273	\$2.12	Market	=
Townhouse	Garage	3	2.0	56	\$2,780	1,467	\$1.90	Market	-

Historic Vacancy & Eff. Rent (1)								
Date	12/12/22	08/19/22	04/12/22					
% Vac	3.0%	3.0%	5.6%					
One	\$652	\$652	\$713					
One/Den	\$1,900	\$2,039	\$2,118					
Two	\$2,308	\$2,400	\$2,338					
Three	\$2,755	\$2,829	\$2,905					

Adjustments to Rent				
Incentives	None; Daily Pricing			
Utilities in Rent				
Heat Source	Natural Gas			

Avalon Russett

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Beacon at Waugh Chapel



ADDRESS

1433 S Main Chapel Way, Gambrills, MD, 21054

COMMUNITY TYPE Market Rate - General

Carpet

STRUCTURE TYPE 4 Story - Mid Rise

UNITS 298

VACANCY

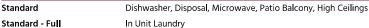
4.7 % (14 Units) as of 11/28/22

OPENED IN





Community Amenities Clubhouse, Fitness Room, Outdoor Pool, Business Center, Elevator Served



Central / Heat Pump Air Conditioning Optional/Fee Fireplace In Building/Fee Storage Flooring Type 1 Ceramic

Flooring Type 2 Parking Contacts

Owner / Mgmt. Donna Parking Description #2 Detached Garage - \$175.00 Phone 803-298-0326

Parking Description Free Surface Parking

Comments

Amenities include game/billiards, classes, yoga rm, & outdoor kitchen. SS appliances & granite CTs. Valet trash \$25. Admin fee \$400(1 time). Accessible/handicap units total: 6, accessible/handicap units available: 1



Floorplans (Published Rents as of 11/28/2022) (2)										
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%	
Amherst Mid Rise - Elevator		1	1.0	32	\$1,901	707	\$2.69	Market	=	
Cooper Mid Rise - Elevator		1	1.0	24	\$2,016	783	\$2.57	Market	-	
Buckley Mid Rise - Elevator		1	1.0	52	\$2,040	800	\$2.55	Market	-	
Davenport Mid Rise - Elevator	Den	1	1.0	18	\$2,264	898	\$2.52	Market	-	
Edmonds Mid Rise - Elevator		2	2.0	72	\$2,410	1,037	\$2.32	Market	-	
Fenton Mid Rise - Elevator		2	2.0	48	\$2,448	1,052	\$2.33	Market	-	
Grayson Mid Rise - Elevator		2	2.0	24	\$2,531	1,158	\$2.19	Market	-	
Hamilton Mid Rise - Elevator		3	2.0	28	\$2.800	1.217	\$2.30	Market	-	

	Historic Vacaı	ncy & Eff. Re	ent (1)
Date	11/28/22	11/28/22	03/18/21
% Vac	4.7%	4.7%	0.7%
One	\$1,595	\$1,595	\$1,286
One/Den	\$2,264	\$2,264	\$1,899
Two	\$2,463	\$2,463	\$2,213
Three	\$2,800	\$2,800	\$2,507

	Adjustments to Rent
Incentives	Daily Pricing; \$500 1st month w/10-12 mo lease
Utilities in Rent	

Initial Absorption				
Opened: 2013-03-29	Months: 14.0			
Closed: 2014-06-12	19.9 units/month			

Beacon at Waugh Chapel

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Berger Square



ADDRESS 1480 Berger Street, Odenton, MD, 21113

COMMUNITY TYPE LIHTC - General

STRUCTURE TYPE 4 Story - Mid Rise UNITS 30

VACANCY

0.0 % (0 Units) as of 12/12/22

OPENED IN 2016



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Unit Mix & Effective Rent (1)					
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt	
Two	100%	\$1,242	832	\$1.49	

Community Amenities

Clubhouse, Community Room, Fitness Room, Central Laundry, Playground, Business Center, Computer Center, Elevator Served

Features

Dishwasher, Disposal, Microwave, High Ceilings Standard Not Available IceMaker, Fireplace, Patio Balcony, Storage

Ceiling Fan, Accessibility **Select Units**

Central / Heat Pump Air Conditioning White **Appliances** Laminate Countertops

Parking Contacts

Parking Description Owner / Mgmt. Humphrey Management Structured Garage \$0 Parking Description #2 410-674-7458 Phone

Comments48 units in total: McHenry-18 units, Meade-24 units, Detrick-6 units. 18 subsidized units not included in profile. Baltimore Regional Housing Partnership (BRHP)-10 units (\$1584); Section 811-8 units (\$1138). Parking garage located beneath bldg w/no addl fee. First move-in Jul 28, 2016. Fully leased by Aug 26, 2016. WL: 6-12 months

accessible/handicap units total: accessible/handicap units available:

Floorplans (Published Rents as of 12/12/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
McHenry/Meade/Detrick Mid Rise - Elevator		2	1.0	2	\$1,083	832	\$1.30	LIHTC	50%
McHenry/Meade/Detrick Mid Rise - Elevator		2	1.0	28	\$1,334	832	\$1.60	LIHTC	60%

Historic Vacancy & Eff. Rent (1)					
Date	12/12/22	08/19/22	02/22/22		
% Vac	0.0%	0.0%	0.0%		
Two	\$1,250	\$1,209	\$1,584		

Adjustments to Rent				
Incentives	None			
Utilities in Rent	Water/Sewer, Trash			
Heat Source	Electric			

Berger Square

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Calvert at Quarterfield Station



ADDRESS

442 Pamela Road, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 203

VACANCY

12.8 % (26 Units) as of 11/29/22

OPENED IN 1964





	Unit N	Aix & Effecti	ve Rent (1)	
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt
Two	100%	\$1,592	850	\$1.87

Community Amenities Central Laundry, Playground, Business Center

Features

Dishwasher, Disposal, Ceiling Fan, Patio Balcony Standard

Central / Heat Pump Air Conditioning Carpet Flooring Type 1 Hardwood Flooring Type 2 Black **Appliances** Laminate Countertops

Contacts Parking

Parking Description Free Surface Parking Owner / Mgmt. Greengate Mgmt Parking Description #2 Fee for Reserved - \$75.00 410-761-1158 Phone





Everything renovated by 2021.

No wait list - first come first served. accessible/handicap units total: None accessible/handicap units available: None

Floorplans (Published Rents as of 11/29/2022) (2)										
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%	
Garden		2	1.0	203	\$1,667	850	\$1.96	Market	-	

Historic Vacancy & Eff. Rent (1)							
Date	11/29/22	09/06/22	05/17/22				
% Vac	12.8%	0.0%	0.0%				
Two	\$1,667	\$1,642	\$1,642				

Adjustments to Rent					
Incentives	None				
Utilities in Rent	Water/Sewer, Trash				
Heat Source	Natural Gas				

Calvert at Quarterfield Station

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.



ADDRESS 1668 Carlyle Drive, Crofton, MD, 21114

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 100

VACANCY

1.0 % (1 Units) as of 11/29/22

OPENED IN 1967



THE
TY

Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	10%	\$1,811	850	\$2.13			
Two	70%	\$2,028	1,025	\$1.98			
Three	20%	\$2,231	1,620	\$1.38			

Community Amenities Central Laundry, Outdoor Pool, Playground, Business Center

Features

Standard Dishwasher, Disposal, Patio Balcony

Not Available Microwave, In Unit Laundry, Fireplace, Accessibility, Cable TV

In Building/Fee Storage

Flooring Type 1 Carpet

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Southern Management Co Parking Description #2 Phone 240-681-1024 301-261-6379



2007: all kitchen and bath cabinets replaced. 2005-2007: all windows replaced accessible/handicap units total: None

accessible/handicap units total: None accessible/handicap units available: None Trash \$5

Black appl, faux granite counters



Floorplans (Published Rents as of 11/29/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	10	\$1,811	850	\$2.13	Market	= 1
Garden		2	1.0	40	\$1,977	1,025	\$1.93	Market	=
Garden		2	2.0	30	\$2,095	1,025	\$2.04	Market	-
Garden		3	2.0	20	\$2,231	1,620	\$1.38	Market	-

Historic Vacancy & Eff. Rent (1)								
Date	11/29/22	03/18/21	07/30/20					
% Vac	1.0%	0.0%	0.0%					
One	\$1,811	\$1,531	\$1,400					
Two	\$2,016	\$1,845	\$1,640					
Three	\$2,231	\$1,936	\$1,825					

	Adjustments to Rent
Incentives	None; Daily Pricing
Utilities in Rent	
Heat Source	Natural Gas

Carlyle

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Concord Park at Russett



ADDRESS

7903 Orion Circle, Laurel, MD, 20724

COMMUNITY TYPE

Market Rate - General

STRUCTURE TYPE 4 Story - Mid Rise

UNITS 335

VACANCY 0.9 % (3 Units) as of 11/29/22 OPENED IN 2005





Unit Mix & Effective Rent (1)								
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt				
One	26%	\$1,798	896	\$2.01				
Two	63%	\$2,192	1,264	\$1.73				
Three	11%	\$2,728	1,556	\$1.75				

Community Amenities
Clubhouse, Fitness Room, Outdoor Pool, Basketball, Tennis, Playground, Business

Center, Elevator Served

Features

Dishwasher, Disposal, Microwave, IceMaker, Patio Balcony, High Ceilings, Cable TV, Broadband Standard

Internet

In Unit Laundry Standard - Full

Central / Heat Pump

Air Conditioning

Standard - Gas

Fireplace

In Building/Fee

Storage

Carpet

Flooring Type 1

Vinyl/Linoleum

Flooring Type 2

SS

Appliances

Granite

Countertops

Community Security

Parking Description

Monitored Unit Alarms, Gated Entry

Parking

Free Surface Parking

Contacts Owner / Mgmt.

Phone

Highmark Residential 301-321-8127 Nakita

Parking Description #2 Structured Garage 25-100

Comments

Theater, conference room. Situated on 12 acres, kitchen island, glass tile backsplash, grills

512 garage spaces and 154 surface spaces (parking deck, park on your level). Garage parking: \$25-100 depending on level accessible/handicap units total: n/a accessible/handicap units available: 0

Historic rent used for A1, A3, B2, B10, B11 and all C floorplans

	Floorplans (Published Rents as of 11/29/2022) (2)								
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
A1 Mid Rise - Elevator		1	1.0	2	\$1,850	870	\$2.13	Market	= 1
A2-A4 Mid Rise - Elevator		1	1.0	75	\$1,780	885	\$2.01	Market	-
A5 Mid Rise - Elevator		1	1.0	3	\$1,860	942	\$1.97	Market	-
A6 Mid Rise - Elevator		1	1.0	8	\$1,932	985	\$1.96	Market	=
B1 Mid Rise - Elevator		2	2.0	33	\$2,034	1,116	\$1.82	Market	=
B2 Mid Rise - Elevator		2	2.0	32	\$2,222	1,200	\$1.85	Market	-
B3 Mid Rise - Elevator		2	2.0	69	\$2,193	1,272	\$1.72	Market	-
B4 and B5 Mid Rise - Elevator		2	2.0	18	\$2,173	1,302	\$1.67	Market	=
B6 and B7 Mid Rise - Elevator		2	2.0	34	\$2,245	1,318	\$1.70	Market	=
B8 and B9 Mid Rise - Elevator		2	2.0	13	\$2,214	1,392	\$1.59	Market	-
B10 and B11 Mid Rise - Elevator		2	2.0	12	\$2,400	1,454	\$1.65	Market	-
C1 Mid Rise - Elevator		3	2.0	16	\$2,616	1,410	\$1.86	Market	=
C2 and C3 Mid Rise - Elevator		3	2.0	16	\$2,809	1,626	\$1.73	Market	-
C4 Mid Rise - Elevator		3	2.0	4	\$2,850	1,860	\$1.53	Market	-

	Historic Va	cancy & Eff. I	Rent (1)
Date	11/29/22	08/19/22	04/12/22
% Vac	0.9%	2.1%	2.4%
One	\$1,856	\$1,884	\$1,891
Two	\$2,230	\$2,336	\$2,296
Three	\$2,758	\$2,758	\$2,753

Adjustments to Rent				
Incentives	None; Daily Pricing			
Utilities in Rent				
Heat Source	Natural Gas			

Concord Park at Russett

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Crofton Village

RP RG

ADDRESS 917 E Ham Court, Apt T1, Crofton, MD, 21114 COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE4 Story – Garden

UNITS 258 VACANCY

4.7 % (12 Units) as of 12/05/22

OPENED IN





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	8%	\$1,584	690	\$2.30		
One/Den	14%	\$1,674	720	\$2.33		
Two	45%	\$1,804	840	\$2.15		
Two/Den	15%	\$1,894	980	\$1.93		
Three	18%	\$2,059	1,008	\$2.04		

Community Amenities
Central Laundry, Outdoor Pool

Features

Standard Dishwasher, Disposal

Not Available Microwave, In Unit Laundry, Fireplace, Cable TV

Central / Heat Pump Air Conditioning

Select Units Patio Balcony, Accessibility

 In Building/Fee
 Storage

 Carpet
 Flooring Type 1

 Black
 Appliances

 Community Security
 Keyed Bldg Entry

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 Dolben

 Parking Description #2
 Phone
 301-261-6228

Comments

Upgraded kitchens, laundry, black appl accessible/handicap units total: total unknown accessible/handicap units available: 0

Floorplans (Published Rents as of 12/05/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
The Magothy Garden		1	1.0	20	\$1,610	690	\$2.33	Market	-
The Severn Garden	Den	1	1.0	36	\$1,700	720	\$2.36	Market	-
The Patuxent Garden		2	2.0	116	\$1,830	840	\$2.18	Market	-
The Patapsco Garden	Den	2	2.0	39	\$1,920	980	\$1.96	Market	-
The Patomac Garden		3	2.0	47	\$2,085	1,008	\$2.07	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	12/05/22	03/18/21	07/30/20			
% Vac	4.7%	1.6%	0.0%			
One	\$805	\$690	\$690			
One/Den	\$1,700	\$1,490	\$1,480			
Two	\$915	\$718	\$781			
Two/Den	\$1,920	\$1,585	\$1,653			
Three	\$2.085	\$1,690	\$1.813			

Adjustments to Rent					
Incentives	None				
Utilities in Rent	Trash				
Heat Source	Electric				
neat source	Electric				

Crofton Village

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Echelon at Odenton



ADDRESS

315 Nevada Avenue, Odenton, MD, 21113

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 4 Story - Mid Rise

UNITS 242

VACANCY

5.0 % (12 Units) as of 11/29/22

OPENED IN 2015





Unit Mix & Effective Rent (1)					
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt	
One	36%	\$1,883	792	\$2.38	
One/Den	5%	\$2,069	880	\$2.35	
Two	38%	\$2,491	1,146	\$2.17	
Two/Den	8%	\$2,163	1,287	\$1.68	
Three	12%	\$2,537	1,455	\$1.74	

Community Amenities Clubhouse, Community Room, Fitness Room, Outdoor Pool, Playground, Business Center, Computer Center, Pet Spa, Dog Park, Outdoor Kitchen, Elevator Served

Features

Dishwasher, Disposal, Microwave, High Ceilings Standard

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning Select Units Patio Balcony In Building/Fee Storage Carpet Flooring Type 1 Hardwood Flooring Type 2 SS **Appliances** Granite Countertops **Community Security** Keyed Bldg Entry

Parking Contacts

Owner / Mgmt. **Parking Description** Structured Garage - \$50.00 Mission Rock Parking Description #2 443-698-8895

Comments

Breakfast bar, crown molding, soaking tub, dual sinks in mstr bath. Theater/media room, wifi in common areas, pub & game rms,. Stree parking is alternative to garage. Trash-\$15 Storage: \$30-\$110

accessible/handicap units total: 3 accessible/handicap units available: 1

Floorplans (Published Rents as of 11/29/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
A1 Mid Rise - Elevator		1	1.0	49	\$1,867	765	\$2.44	Market	-
A2 & A3 Mid Rise - Elevator		1	1.0	33	\$1,810	786	\$2.30	Market	-
A1 Loft Mid Rise - Elevator	Den	1	1.0	13	\$2,069	880	\$2.35	Market	-
Live/Work Mid Rise - Elevator		1	1.0	6	\$2,421	1,041	\$2.33	Market	-
B1 Mid Rise - Elevator		2	2.0	69	\$2,500	1,129	\$2.22	Market	-
B3 Mid Rise - Elevator		2	2.0	12	\$2,353	1,148	\$2.05	Market	-
B4 Mid Rise - Elevator		2	2.0	8	\$2,600	1,243	\$2.09	Market	-
B2 Mid Rise - Elevator		2	2.0	4	\$2,530	1,252	\$2.02	Market	-
B1 Loft Mid Rise - Elevator	Den	2	2.0	19	\$2,163	1,287	\$1.68	Market	-
C1 Mid Rise - Elevator		3	2.0	29	\$2,537	1,455	\$1.74	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	11/29/22	11/29/22	09/07/22			
% Vac	5.0%	5.0%	4.5%			
One	\$1,704	\$1,704	\$1,700			
One/Den	\$2,069	\$2,069	\$2,470			
Two	\$1,798	\$1,798	\$2,060			
Two/Den	\$2,163	\$2,163	\$2,850			
Three	\$2,537	\$2,537	\$3,000			

Adjustments to Rent

Incentives

Yieldstar; \$1000 off apts on market for over 30

day with move in by 12/12/22. Utilities in

Rent

Heat Source Electric

	Initial Absorption
Opened: 2015-11-21	Months: 15.0
Closed: 2017-02-22	16.3 units/month

Echelon at Odenton

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Elms @ Odenton

ADDRESS 615 Carlton Otto Lane, Odenton, MD, 21113 COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 4 Story - Garden UNITS 252

Features

VACANCY

5.2 % (13 Units) as of 12/01/22

OPENED IN 2012





Unit Mix & Effective Rent (1)					
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt	
One	43%	\$1,964	849	\$2.31	
Two	51%	\$2,180	1,152	\$1.89	
Three	6%	\$2,565	1,284	\$2.00	

Community Amenities
Clubhouse, Fitness Room, Outdoor Pool, Playground, Business Center, Car Wash, Picnic
Area, Dog Park, Rooftop Deck, Outdoor Kitchen

Standard	Dishwasher, Microwave, Ceiling Fan, High Ceilings
Standard - Full	In Unit Laundry
Central / Heat Pump	Air Conditioning
Select Units	Patio Balcony
Carpet	Flooring Type 1
Vinyl/Linoleum	Flooring Type 2
Black	Appliances
Granite	Countertops
Community Security	Gated Entry

Contacts Parking

Parking Description Free Surface Parking Parking Description #2 Detached Garage - \$200.00 Surface On Site Reserve Fee - \$50.00

Owner / Mgmt. Legend Property Mgmt Phone 410-705-7498 - Rachelle

Comments

theater, sun deck. Track lighting, crown molding, maple cabinets, walk-in closets. Free surface prkg, 3 & 4 story buildings. Valet trash(mandatory)-\$30. Formerly 615 at Odenton Gateway.

accessible/handicap units total: ~16 accessible/handicap units available: 2 accessible/handicap units total: ~16 accessible/handicap units available: 2

Floorplans (Published Rents as of 12/01/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
A1-balcony Garden		1	1.0	72	\$1,921	821	\$2.34	Market	-
A1-sunroom Garden		1	1.0	36	\$2,049	906	\$2.26	Market	-
B2-balcony Garden		2	2.0	46	\$2,189	1,113	\$1.97	Market	-
B1- balcony Garden		2	2.0	46	\$2,178	1,134	\$1.92	Market	-
B1- sunroom Garden		2	2.0	36	\$2,171	1,224	\$1.77	Market	-
C1-balcony Garden		3	2.0	16	\$2,565	1,284	\$2.00	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	12/01/22	12/01/22	09/07/22			
% Vac	5.2%	5.2%	2.0%			
One	\$2,006	\$2,006	\$1,992			
Two	\$2,179	\$2,179	\$2,679			
Three	\$2,565	\$2,565	\$2,931			

Adjustments to Rent					
Incentives	Daily Pricing; None				
Utilities in Rent					
Heat Source	Electric				

	nitial Absorption
Opened: 2012-04-12	Months: 14.0
Closed: 2013-06-30	18.0 units/month

Elms @ Odenton

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Elms at Laurel Park



ADDRESS

3563 Ft. Meade Road, Laurel, MD, 20724

COMMUNITY TYPE

Market Rate - General

STRUCTURE TYPE 6 Story - Mid Rise

UNITS 254

VACANCY

11.4 % (29 Units) as of 11/29/22

OPENED IN 1967





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	53%	\$1,700	883	\$1.93			
One/Den	0%	\$1,550	864	\$1.79			
Two	38%	\$1,873	1,204	\$1.56			
Three	9%	\$2,165	1,618	\$1.34			

Comn	nunity Amenities
	m, Fitness Room, Central Volleyball, Playground,
Elevator Served	, , ,, ,,

	F	eatures	
Standard	Dishwasher, Disposal, Ic	eMaker, Ceiling Fan, Patio	Balcony
Central / Heat Pump	Air Conditioning		
In Building/Fee	Storage		
Carpet	Flooring Type 1		
White	Appliances		
Laminate	Countertops		
Community Security	Keyed Bldg Entry		
Parking		Contacts	
Parking Description	Free Surface Parking	Owner / Mgmt.	Signatures Properties
Parking Description #2		Phone	301-776 - 5950 Ke ll y

Comments

2 6-story elevator buildings; grills, courtyard

FKA Horizon Square

Trash 1BR \$5; 2BR \$7; 3BR \$10 accessible/handicap units total: any unit be updated to accommodate accessible/handicap units available:

Floorplans (Published Rents as of 11/29/2022) (2)								
Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Den	1	1.0		\$1,550	864	\$1.79	Market	-
	1	1.0	134	\$1,700	883	\$1.93	Market	-
	2	1.0	48	\$2,045	1,192	\$1.72	Market	-
	2	2.0	48	\$1,700	1,216	\$1.40	Market	-
	3	2.0	24	\$2,165	1,618	\$1.34	Market	-
	Feature	Feature BRs	Feature BRS Bath Den 1 1.0 1 1.0 1.0 2 1.0 2.0	Feature BRs Bath # Units Den 1 1.0 134 2 1.0 48 2 2.0 48	Feature BRs Bath # Units Rent Den 1 1.0 \$1,550 1 1.0 134 \$1,700 2 1.0 48 \$2,045 2 2.0 48 \$1,700	Feature BRs Bath # Units Rent Sqft Den 1 1.0 \$1,550 864 1 1.0 134 \$1,700 883 2 1.0 48 \$2,045 1,192 2 2.0 48 \$1,700 1,216	Feature BRs Bath # Units Rent SqFt Rent/SF Den 1 1.0 \$1,550 864 \$1,79 1 1.0 134 \$1,700 883 \$1,93 2 1.0 48 \$2,045 1,192 \$1,72 2 2.0 48 \$1,700 1,216 \$1,40	Feature BRs Bath # Units Rent SqFt Rent/SF Program Den 1 1.0 \$1,550 864 \$1.79 Market 1 1.0 134 \$1,700 883 \$1,93 Market 2 1.0 48 \$2,045 1,192 \$1.72 Market 2 2.0 48 \$1,700 1,216 \$1,40 Market

Historic Vacancy & Eff. Rent (1)						
Date	11/29/22	08/19/22	04/12/22			
% Vac	11.4%	1.2%	0.4%			
One	\$567	\$754	\$1,395			
One/Den	\$1,550	\$1,580	\$0			
Two	\$1,873	\$1,916	\$1,855			
Three	\$2,165	\$2,210	\$2,115			

Adjustments to Rent						
Incentives	None					
Utilities in Rent						
Heat Source	Natural Gas					

Elms at Laurel Park

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Elms at Shannon's Glen



ADDRESS

7811 Shannon's Glen Drive, Jessup, MD, 20794

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 4 Story - Mix

UNITS 364

VACANCY

4.9 % (18 Units) as of 11/30/22

OPENED IN 2016





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	21%	\$1,985	921	\$2.15		
Two	71%	\$2,421	1,250	\$1.94		
Three	8%	\$2,602	1,451	\$1.79		

Community Amenit	ies
Clubhouse, Fitness Room, Outdoor Business Center, Computer Center, Dog Park, Firepit, Picnic Area	

Features

Standard Dishwasher, Disposal, Microwave, IceMaker, Patio Balcony

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning **Select Units** Fireplace, High Ceilings

Vinyl/Linoleum Flooring Type 1 SS **Appliances** Granite Countertops

Contacts Parking

Storage

Parking Description Free Surface Parking Parking Description #2 Detached Garage - \$225.00 Reserved Fee - \$50.00 Surface On Site

Owner / Mgmt. Legend Property Mgmt Phone 410-799-3126 - Rachelle

Comments

First resident moved in Oct 15, 2016. Bocce court. Trash fee \$20. Reserved parking \$50

accessible/handicap units total: unknown accessible/handicap units available: 1

walk-in closets.

Standard - In Unit

Unit mix is estimate. 4 buildings (128 units) have elevators.

		Floo	orplans	(Publishe	d Rents as	s of 11/30)/2022) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
		1	1.0	59	\$1,942	882	\$2.20	Market	-
	Loft	1	1.0	19	\$2,117	1,044	\$2.03	Market	-
		2	1.0	48	\$2,029	981	\$2.07	Market	-
		2	2.0	157	\$2,429	1,261	\$1.93	Market	-
	Loft	2	2.0	52	\$2,763	1,465	\$1.89	Market	-
		3	2.0	22	\$2,586	1,403	\$1.84	Market	-
	Loft	3	2.0	7	\$2,652	1,603	\$1.65	Market	-

	Historic Va	cancy & Eff. F	Rent (1)
Date	11/30/22	08/19/22	05/17/22
% Vac	4.9%	3.8%	0.5%
One	\$2,030	\$2,116	\$2,165
Two	\$2,407	\$2,389	\$2,303
Three	\$2,619	\$2,780	\$2,748

	Adjustments to Rent
Incentives	Daily Pricing; none
Utilities in Rent	
Heat Source	Natural Gas

	Initial Absorption
Opened: 2016-10-15	Months: 16.0
Closed: 2018-03-01	21.4 units/month

Elms at Shannon's Glen

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(1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent

(2) Published Rent is rent as quoted by management.

Elms at Stoney Run Village



ADDRESS

7581 Stoney Run Drive, Hanover, MD, 21076

COMMUNITY TYPE Market Rate - General

Standard - Full

STRUCTURE TYPE 4 Story - Mid Rise UNITS 386

VACANCY

5.2 % (20 Units) as of 11/29/22

OPENED IN 2008





	Unit M	ix & Effectiv	e Rent (1)	
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt
One	15%	\$1,959	830	\$2.36
One/Den	5%	\$2,066	980	\$2.11
Two	57%	\$1,950	1,169	\$1.67
Two/Den	17%	\$2,413	1,509	\$1.60
Three	4%	\$2,595	1,390	\$1.87
Three/Den	2%	\$2,808	1,650	\$1.70

C
Community Amenities
Clubhouse, Fitness Room, Outdoor Pool, Playground, Picnic Area, Dog Park, Parcel
Lockers

Features

Standard Dishwasher, Disposal, Microwave, IceMaker, Patio Balcony

In Unit Laundry

Central / Heat Pump Air Conditioning Optional/Fee Fireplace, High Ceilings

Carpet Flooring Type 1 Vinyl/Linoleum Flooring Type 2 Select Units Accessibility Black **Appliances**

Laminate Countertops

Parking

Parking Description Free Surface Parking Detached Garage - \$250.00 Parking Description #2 Surface On Site reserved fee - \$50.00

Contacts

Owner / Mgmt. Legend Property Mgmt 888-409-6656 Phone

Comments

280 units in Phase; 106 units in Phase II (2010). Gas grills, wifi in common areas. Premiums: \$15 pool view, \$50 3rd floor. \$35 valet trash. Reserved parking \$50

accessible/handicap units total: 8 or 9 accessible/handicap units available: 0

Floor	olans (Pub	lishe	d Ren	ts as of '	11/29/20	022) (2	2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Arrington Garden		1	1.0	58	\$1,959	830	\$2.36	Market	-
Arrington LOFT Garden	Den	1	1.0	20	\$2,066	980	\$2.11	Market	-
Bradenton Garden		2	1.0	30	\$1,879	965	\$1.95	Market	-
Covington Garden		2	2.0	112	\$1,903	1,165	\$1.63	Market	-
Covington SUNROOM Garden		2	2.0	77	\$2,045	1,255	\$1.63	Market	-
Covington LOFT Garden	Den	2	2.0	20	\$2,405	1,455	\$1.65	Market	-
Covington LOFT & SUNROOM Garden	Den	2	2.0	46	\$2,417	1,533	\$1.58	Market	-
Easton Garden		3	2.0	17	\$2,595	1,390	\$1.87	Market	-
Easton LOFT Garden	Den	3	2.0	6	\$2,808	1,650	\$1.70	Market	-

Histo	oric Vacanc	y & Eff. Rent	: (1)
Date	11/29/22	08/19/22	05/17/22
% Vac	5.2%	1.6%	1.6%
One	\$653	\$1,033	\$1,022
One/Den	\$2,066	\$2,203	\$2,210
Two	\$1,104	\$1,173	\$1,477
Two/Den	\$2,413	\$2,519	\$2,682
Three	\$1,298	\$1,409	\$1,399
Three/Den	\$2,808	\$3,044	\$2,921

Adjustments to Rent Incentives Daily Pricing

Utilities in Rent

Heat Source Natural Gas

	Initial Absorption
Opened: 2008-11-17	Months: 11.0
Closed: 2009-10-19	25.5 units/month

Elms at Stoney Run Village

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Fieldstone Farm



ADDRESS 800 Hydric Court, Odenton, MD, 21113 COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden

UNITS 187

Features

VACANCY 1.1 % (2 Units) as of 11/30/22 OPENED IN 2005





	Unit N	Λix & Effecti	ve Rent (1)	
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt
One	22%	\$1,800	750	\$2.40
Two	59%	\$2,146	1,082	\$1.98
Three	18%	\$2,480	1,303	\$1.90

Community Amenities
Clubhouse, Fitness Room, Hot Tub, Outdoor Pool, Indoor Pool, Tennis, Car Wash

Standard Dishwasher, Disposal, Microwave, IceMaker, Patio Balco

Not Available Ceiling Fan, Storage Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning

Select Units Fireplace, High Ceilings, Accessibility

Flooring Type 1 Carpet Flooring Type 2 Hardwood White Appliances Laminate Countertops

Contacts Parking

Parking Description Free Surface Parking Parking Description #2 Detached Garage - \$175

Phone 855-256-5133

Comments

In Piney Orchard PUD. Access to Piney Orchard Community Center w./ jacuzzi, tennis courts & indoor pool. Jogging/bike trails, billards, free fax, notary & copy services. 3rd floor units have vaulted ceilings (+\$20). Amenity fee is one-time. Valet Trash-\$30. Military discount.

accessible/handicap units total: all first floor units accessible/handicap units available: 1 coming available 1/5/23

accessible/handicap units total: all first floor units

accessible/handicap units available: 1 coming available 1/5/23

	Floc	orplan:	s (Publ	ished Rer	nts as of 1	1/30/20	022) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Antietam Garden		1	1.0	42	\$1,800	750	\$2.40	Market	-
Brightwood Garden		2	2.0	42	\$2,090	1,029	\$2.03	Market	-
Calvert Garden		2	2.0	69	\$2,180	1,114	\$1.96	Market	-
Dorsey Garden		3	2.0	34	\$2,480	1,303	\$1.90	Market	-

Historic Vacancy & Eff. Rent (1)					
Date	11/30/22	09/29/21	07/30/20		
% Vac	1.1%	0.0%	1.6%		
One	\$1,800	\$1,705	\$1,555		
Two	\$2,135	\$1,975	\$1,820		
Three	\$2,480	\$2,265	\$2,095		

	Adjustments to Rent
Incentives	Daily Pricing; None
Utilities in Rent	
Heat Source	Natural Gas

	Initial Absorption
Opened: 2005-01-01	Months: 10.0
Closed: 2005-11-01	18.7 units/month

Fieldstone Farm

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Flats 170 at Academy Yard



ADDRESS

8313 Telegraph Road, Odenton, MD, 21113

COMMUNITY TYPE Market Rate - General

STRUCTURE TYPE 4 Story - Mix

UNITS 369

VACANCY

6.0 % (22 Units) as of 11/30/22

OPENED IN





	Unit N	Λix & Effecti	ve Rent (1)	
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt
One	34%	\$1,637	868	\$1.89
One/Den	14%	\$1,853	973	\$1.90
Two	43%	\$2,379	1,114	\$2.14
Two/Den	3%	\$2,306	1,245	\$1.85
Three	7%	\$2,347	1,372	\$1.71

Community Amenities
se, Fitness Room, Outdoor Pool, Center, Elevators, Dog Park, Elevator

Features

Dishwasher, Disposal, Microwave, IceMaker, High Ceilings Standard

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning Select Units Patio Balcony In Building/Fee Storage Carpet Flooring Type 1 SS Appliances Granite Countertops Keyed Bldg Entry **Community Security**

Parking Contacts

Parking Description Free Surface Parking Parking Description #2 Detached Garage - \$185.00 Attached Garage \$210.00

Owner / Mgmt. Bell Partners Phone 443-351-8280

Comments

High end cabinets, WiFi in common areas, 2 buildings have elevators (185 units). Yoga room, grilling station, bike storage, dog park, theater 1st floor units upgraded w/ vinyl plank: \$100 premium. Attached garage: \$210. Valet Trash-\$20

accessible/handicap units total: accessible/handicap units available: accessible/handicap units total: accessible/handicap units available:

		Floo	orplans	(Publishe	d Rents as	of 11/29	9/2022) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
		1	1.0	125	\$1,965	868	\$2.27	Market	-
	Den	1	1.0	50	\$2,021	973	\$2.08	Market	-
Small		2	2.0	100	\$2,474	1,068	\$2.32	Market	-
Large		2	2.0	59	\$2,569	1,192	\$2.16	Market	-
	Den	2	2.0	3	\$2,488	1,221	\$2.04	Market	-
LOFT	Den	2	2.0	8	\$2,525	1,254	\$2.01	Market	-
		3	2.0	24	\$2,560	1,372	\$1.87	Market	-

+	Historic Vacancy & Eff. Rent (1)					
Date	11/30/22	11/29/22	09/07/22			
% Vac	6.0%	6.0%	3.5%			
One	\$0	\$655	\$941			
One/Den	\$0	\$2,021	\$2,075			
Two	\$0	\$1,269	\$1,250			
Two/Den	\$0	\$2,500	\$2,560			
Three	\$0	\$2,560	\$2,778			

Adjustments to Rent Free rent in December-select units

Incentives

Utilities in Rent

Initial A	Absorption	
Opened: 2013-06-30	Months: 17.0	
Closed: 2014-12-01	20.5 units/month	

Flats 170 at Academy Yard

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Friendship Station Senior



OPENED IN

2000

ADDRESS COMMUNITY TYPE STRUCTURE TYPE UNITS VACANCY
1212 Odenton Road, Odenton, MD, 21113 Deep Subsidy - Elderly 4 Story - Mid Rise 88 0.0 % (0 Units) as of 12/02/22

 Unit Mix & Effective Rent (1)

 Bedroom
 %Total
 Avg Rent
 Avg SqFt
 Avg \$/SqFt

 One
 100%
 \$-146
 950
 \$

Community Amenities
Community Room, Central Laundry, Computer Center, Elevators, Elevator Served

Features

Central / Heat PumpAir ConditioningCarpetFlooring Type 1Select UnitsAccessibility

Standard Grabber/Universal Design, In Unit Emergency Call

White Appliances
Laminate Countertops

Community Security Intercom, Keyed Bldg Entry

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 Catholic Charities

 Parking Description #2
 Phone
 667-600-3370

Comments

Waitlist - 2 years

Exercise classes. 10 units are accessible.

				Floorpla	ns (2)				
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Mid Rise - Elevator		1	1.0	88	\$0	950	\$0.00		-

	Historic Va	cancy & Eff. R	ent (1)
Date	12/02/22	05/07/19	01/14/13
% Vac	0.0%	0.0%	0.0%
One	\$0	\$0	\$0

	Adjustments to Rent
Incentives	none
Utilities in Rent	Heat, Hot Water, Cooking, Electricity, Water/Sewer, Trash
Heat Source	Electric

Friendship Station Senior

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Friendship Village Senior Housing



ADDRESS 1208 Odenton Road, Odenton, MD, 21113 COMMUNITY TYPE

STRUCTURE TYPE Deep Subsidy - Elderly 2 Story - Garden

UNITS

63

VACANCY 0.0 % (0 Units) as of 12/02/22

OPENED IN 1992

Unit Mix & Effective Rent (1) Bedroom %Total Avg Rent Avg SqFt Avg \$/SqFt One 100% \$-65 570

Community Amenities Community Room, Central Laundry, Computer Center, Elevators, Elevator Served

Features

Disposal, Patio Balcony, Grabber/Universal Design, In Unit Emergency Call, Van or Transportation Standard

Not Available In Unit Laundry Central / Heat Pump Air Conditioning Standard - In Building Storage **Select Units** Accessibility White **Appliances**

Community Security Intercom, Keyed Bldg Entry

Countertops

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Catholic Charities Parking Description #2 Phone 667-600-3370

Comments

Waitlist: 2 years

Laminate

	Floorplans (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%	
Garden		1	1.0	63	\$0	570	\$0.00			

Historic Vacancy & Eff. Rent (1)					
Date	12/02/22	05/07/19	01/14/13		
% Vac	0.0%	0.0%	0.0%		
One	ŚO	\$0	\$0		

Adjustments to Rent				
Incentives	None			
Utilities in Rent	Water/Sewer, Trash			
Heat Source	Electric			

Friendship Village Senior Housing

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Groves at Piney Orchard



ADDRESS 2404 Ash Grove Lane, Odenton, MD, 21113 COMMUNITY TYPE LIHTC - General

STRUCTURE TYPE 3 Story - Garden UNITS 258

VACANCY

1.6 % (4 Units) as of 11/30/22

OPENED IN 1996





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	25%	\$1,616	744	\$2.17		
Two	61%	\$1,829	972	\$1.88		
Three	14%	\$2,188	1,246	\$1.76		

C	Community Amenities
	e, Fitness Room, Hot Tub, Outdoor or Pool, Tennis, Playground

atu	

Standard Dishwasher, Disposal, IceMaker, Patio Balcony

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning Standard - Gas Fireplace

Select Units High Ceilings, Accessibility

Flooring Type 1 Carpet Vinyl/Linoleum Flooring Type 2 Black Appliances Laminate Countertops

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Dolben Management Parking Description #2 Phone 410-695-0130 - Charles

Comments

3rd floor units have vaulted ceilings; \$20 floor premium. accessible/handicap units total: 1st floor units accessible/handicap units available: unknown

Waitlist for LIHTC units Valet Trash-\$30;

Waitlist for LIHTC units: 35 ppl (LIHTC units are 20% of community).

Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Ash Garden		1	1.0	50	\$1,805	744	\$2.43	Market	-
Ash Garden		1	1.0	14	\$940	744	\$1.26	LIHTC	50%
Birch Garden		2	1.0	76	\$1,965	918	\$2.14	Market	-
Birch Garden		2	1.0	22	\$1,131	918	\$1.23	LIHTC	50%
Cedar Garden		2	2.0	46	\$2,150	1,061	\$2.03	Market	-
Cedar Garden		2	2.0	14	\$1,131	1,061	\$1.07	LIHTC	50%
Dogwood Garden		3	2.0	28	\$2,445	1,246	\$1.96	Market	-
Dogwood Garden		3	2.0	8	\$1,289	1,246	\$1.03	LIHTC	50%

	Historic Vacancy & Eff. Rent (1)					
Date	11/30/22	09/07/22	05/17/22			
% Vac	1.6%	0.0%	0.0%			
One	\$1,228	\$1,321	\$1,301			
Two	\$1,471	\$1,532	\$1,537			
Three	\$1,867	\$1,796	\$1,686			

Adjustments to Rent					
Incentives	None				
Utilities in Rent					
Heat Source	Natural Gas				

Groves at Piney Orchard

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Heritage at Odenton



ADDRESS 500 Stoney Hill Road, Odenton, MD, 21113 COMMUNITY TYPE
Deep Subsidy - General

STRUCTURE TYPE
2 Story - Garden

UNITS 55 **VACANCY** 0.0 % (0 Units) as of 12/02/22

OPENED IN 1986

 Unit Mix & Effective Rent (1)

 Bedroom
 %Total
 Avg Rent
 Avg SqFt
 Avg \$/\$qFt

 Studio
 25%
 \$-136
 0
 \$

 One
 75%
 \$-146
 0
 \$

Community Amenities
Community Room, Central Laundry

Features

Dishwasher, Disposal, Microwave, In Unit Laundry

Central / Heat Pump Air Conditioning
Select Units Accessibility

Parking Contacts

 Parking Description
 Free Surface Parking
 Phone
 410-222-6241

Parking Description #2

Not Available

Comments

Waitlist is 2,900 hhlds. Formerly Stoney Hill.

	Floorplans (2)								
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		0	1.0	14	\$0	0		Pub l ic Housing	-
Garden		1	1.0	41	ŚO	0		Public Housing	-

Historic Vacancy & Eff. Rent (1)					
Date	12/02/22	05/17/19	01/14/13		
% Vac	0.0%	0.0%	0.0%		
Studio	\$0	\$0	\$0		
One	\$0	\$0	\$0		

	Adjustments to Rent
Incentives	None
Utilities in Rent	Heat, Hot Water, Cooking, Electricity, Water/Sewer, Trash
Heat Source	Electric

Heritage at Odenton

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Heritage at Severna



ADDRESS COMMUNITY TYPE STRUCTURE TYPE UNITS VACANCY OPENED IN 1710 Meade Village Circle Road, Severn, MD, 21144 Deep Subsidy - General 2 Story - Townhouse 200 0.0 % (0 Units) as of 12/02/22 1971

Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	10%	\$ - 26	0	\$		
Two	30%	\$-26	0	\$		
Three	42%	\$ - 26	0	\$		
Four+	19%	\$-26	0	\$		

Community Amenities

Fe		

Central / Heat Pump

Select Units

Air Conditioning

Accessibility

Parking Contacts

 Parking Description
 Free Surface Parking
 Phone
 410-222-6241

Parking Description #2

Comments

Public Housing Community. Waitlist managed by the county. Formerly Meade Village.

There are 12 BRs and 4 6 BRs. 40 units are accessible.

Floorplans (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Townhouse		1	1.0	20	\$0	0		Public Housing	-
Townhouse		2	1.0	60	\$0	0		Public Housing	-
Townhouse		3	1.0	83	\$0	0		Public Housing	-
Townhouse		4	1.5	21	\$0	0		Public Housing	-
Townhouse		5	2.0	16	\$0	0		Public Housing	-

Historic Vacancy & Eff. Rent (1)						
Date	12/02/22	05/13/19	01/14/13			
% Vac	0.0%	2.0%	0.0%			
One	\$0	\$0	\$0			
Two	\$0	\$0	\$0			
Three	\$0	\$0	\$0			
Four+	\$0	\$0	\$0			

Adjustments to Rent				
Incentives	None			
Utilities in Rent	Trash			
Heat Source	Natural Gas			

Heritage at Severna

- $(1) \ {\it Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent } \\$
- (2) Published Rent is rent as quoted by management.

Highland Court Apts



ADDRESS 1221 Scotts Manor Court, Odenton, MD, 21113

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE Garden

UNITS 78

VACANCY

1.3 % (1 Units) as of 12/12/22

OPENED IN





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	19%	\$1,575	600	\$2.63			
Two	81%	\$1,775	900	\$1.97			

Community Amenities Central Laundry, Picnic Area

Features						
Select Units Dishwasher						
Standard	Disposal, Patio Balcony					
Central / Heat Pump	Air Conditioning					
Hardwood	Flooring Type 1					
White	Appliances					
Laminate	Countertops					
Parking			Contacts			
Parking Description	Free Surface Parking		Phone	410-696-4525 - Jamar		
Parking Description #2						



Comments

della		
		-
ali de		
	•	
		7-42-4

Floorplans (Published Rents as of 12/12/2022) (2)										
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%	
Garden		1	1.0	15	\$1,575	600	\$2.63	Market	-	
Garden		2	1.0	63	\$1,775	900	\$1.97	Market	-	

Historic Vacancy & Eff. Rent (1)						
Date	12/12/22	09/07/22	05/17/22			
% Vac	1.3%	2.6%	0.0%			
One	\$1,575	\$1,550	\$1,224			
Two	\$1,775	\$1,714	\$1,542			

Adjustments to Rent				
Incentives	None			
Utilities in Rent				
Heat Source	Natural Gas			

Highland Court Apts

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Lake Village



ADDRESS

8001 Laketowne Court, Severn, MD, 21144

COMMUNITY TYPE

Market Rate - General

STRUCTURE TYPE 2 Story - Townhouse UNITS 639

VACANCY

1.9 % (12 Units) as of 12/01/22

OPENED IN 1975



To Marie		
	LAKE VILLAGE LEASING CENTER	

	Unit N	Λix & Effecti	ve Rent (1)	
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt
Two	67%	\$2,015	953	\$2.11
Three	33%	\$2,106	1,007	\$2.09

Community Amenities Basketba**ll**, Tennis, Playground, Dog Park

Features

Dishwasher, Disposal, IceMaker, Patio Balcony, Cable TV Standard

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning Not Available Storage

Carpet Flooring Type 1 White **Appliances** Laminate Countertops

Contacts Parking

Maryland Management **Parking Description** Free Surface Parking Owner / Mgmt. Parking Description #2 410-551-4444 - Chastity Phone

Comments

Unit mix is estimate. Water is included in rent; residents pay quarterly sewer bill (about \$50/month). accessible/handicap units total: unknown accessible/handicap units available: 0

Floorplans (Published Rents as of 12/01/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Villager Townhouse		2	1.0	180	\$1,957	913	\$2.14	Market	-
Colonial Townhouse		2	1.0	180	\$2,122	971	\$2.18	Market	-
Large Colonial Townhouse		2	1.0	33	\$2,129	1,013	\$2.10	Market	-
Large Villager Townhouse		2	1.0	33	\$1,969	1,013	\$1.94	Market	-
Squire Townhouse		3	1.0	180	\$2,132	998	\$2.14	Market	-
Large Squire Townhouse		3	1.0	33	\$2,132	1,058	\$2.01	Market	-

	Historic Vacancy & Eff. Rent (1)				
Date	12/01/22	08/19/22	05/17/22		
% Vac	1.9%	0.5%	0.5%		
Two	\$2,042	\$1,932	\$2,014		
Three	\$2,132	\$2,132	\$2,229		
	Adjust	tments to Re	nt		

Adjustments to Rent				
None				
Trash				
Electric				
	Trash			

Lake Village

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Monarch

ADDRESS 2614 Smooth Alder St, Gambrills, MD, 21054 COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 4 Story - Mid Rise UNITS 246

VACANCY

2.0 % (5 Units) as of 12/01/22

OPENED IN 2019





	Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt				
One	48%	\$2,347	735	\$3.20				
Two	49%	\$2,593	1,040	\$2.49				
Three	3%	\$2,600	1,230	\$2.11				

Community Amenities Clubhouse, Fitness Room, Outdoor Pool, Business Center, Computer Center, Pet Spa, Dog Park, EV Charging Station, Elevator Served

Features

Standard Dishwasher, Disposal, Microwave, IceMaker

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning **Select Units** Patio Balcony In Building/Fee Storage SS Appliances Quartz Countertops

Contacts Parking

Parking Description Free Surface Parking Owner / Mgmt. Bozzuto Parking Description #2 Detached Garage - \$200.00 Phone 833-760-7905

Comments

Opened 7/1/2019; started preleasing 5/1/2019. SS appl, wood-plank flrs, WIC, oversized windows, Quartz CT.

accessible/handicap units total:0

accessible/handicap units available: 0

 $Valet\ Trash\ fee\ \$25.\ Storage\ fees:\ (s)\$65-(L)\$150.\ Entertaining\ kitchen,\ EV\ Car\ charge\ station,\ No\ rent\ available\ for\ 2G.\ 2H,\ 3A-C$

 $yoga\ studiop,\ pet\ spa\ \&\ park,\ lounge\ w/billiards,\ poolside\ deck\ w/firepit\ \&\ grills,\ coffee\ bar.$

	Floorpla	ans (P	ublish	ed Rents	as of 12/	<mark>/01/20</mark> 2	2) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
1A-C Mid Rise - Elevator		1	1.0	38	\$2,300	619	\$3.72	Market	-
1D-F Mid Rise - Elevator		1	1.0	64	\$2,350	787	\$2.99	Market	-
1H Mid Rise - Elevator		1	1.0	16	\$2,450	802	\$3.05	Market	-
2B-E Mid Rise - Elevator		2	2.0	48	\$2,575	946	\$2.72	Market	-
2G-H Mid Rise - Elevator		2	2.0	32	\$2,350	1,054	\$2.23	Market	-
2I-L Mid Rise - Elevator		2	2.0	40	\$2,808	1,143	\$2.46	Market	=
3A-C Mid Rise - Elevator		3	2.0	8	\$2,600	1,230	\$2.11	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	12/01/22	12/01/22	03/18/21			
% Vac	2.0%	2.0%	2.0%			
One	\$2,367	\$2,367	\$1,918			
Two	\$2,653	\$2,653	\$2,367			
Three	\$0	\$0	\$2,600			

Adjustm	ents to Rent
Incentives	None
Utilities in Rent	

Initial Absorption				
Opened: 2019-07-01	Months: 16.0			
Closed: 2020-11-16	15.4 units/month			

Monarch

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

North Forest



ADDRESS 1827 Crofton Parkway, Crofton, MD, 21114

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 182

VACANCY

1.1 % (2 Units) as of 11/29/22

OPENED IN 1970





Unit Mix & Effective Rent (1)										
Bedroom	Bedroom %Total Avg Rent Avg SqFt Avg \$/SqFt									
One	40%	\$1,758	850	\$2.07						
One/Den	5%	\$1,894	1,000	\$1.89						
Two	55%	\$1,911	1,025	\$1.86						

Community Amenities
Fitness Room, Central Laundry, Outdoor Poo Playground

е			

Standard Dishwasher, Disposal, Microwave, Patio Balcony

Not Available In Unit Laundry, Fireplace, Accessibility

Central / Heat Pump Air Conditioning

Standard - In Building Storage

Carpet Flooring Type 1 Hardwood Flooring Type 2 Black **Appliances**

Laminate Countertops

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Southern Management Co

Parking Description #2 Phone 240-681-2647

Comments

black appl, faux granite ctops. Accessible/handicap units total: None Accessible/handicap units available: None. Trash \$5

Floorplans (Published Rents as of 11/29/2022) (2)										
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%	
Garden		1	1.0	72	\$1,758	850	\$2.07	Market	-	
Garden	Den	1	1.0	9	\$1,894	1,000	\$1.89	Market	-	
Garden		2	1.0	81	\$1,891	1,025	\$1.84	Market	-	
Garden		2	2.0	20	\$1,994	1,025	\$1.95	Market	-	

Historic Vacancy & Eff. Rent (1)							
Date	11/29/22	03/18/21	07/30/20				
% Vac	1.1%	0.0%	0.5%				
One	\$586	\$739	\$703				
One/Den	\$1,894	\$1,577	\$1,505				
Two	\$1,925	\$1,803	\$1,645				

Adjustments to Rent					
Incentives	None				
Utilities in Rent					
Heat Source	Natural Gas				

North Forest

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Orchards at Severn



ADDRESS

8317 Severn Orchards Circle, Severn, MD, 21144

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 2 Story - Townhouse UNITS 500

VACANCY

3.4 % (17 Units) as of 12/05/22

OPENED IN





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	8%	\$1,525	690	\$2.21			
Two	55%	\$1,781	952	\$1.87			
Three	36%	\$1,827	1,105	\$1.65			
Four+	1%	\$1,959	1,328	\$1.48			

Community Amenities Central Laundry, Playground

Features

Dishwasher, Disposal, Patio Balcony Standard

Optional/Fee In Unit Laundry Air Conditioning Central / Heat Pump Flooring Type 1 Carpet Vinyl/Linoleum Flooring Type 2 White Appliances Countertops Laminate

Community Security Monitored Unit Alarms

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Apartments Services

Parking Description #2 410-551-5555 - Chene**ll**e Phone

Comments \$80 premium for W/D in 2 & 3BR units. 1BR no W/D. Premiums included in rents below

accessible/handicap units total: 0 accessible/handicap units available: 0

Floorplans (Published Rents as of 12/05/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	40	\$1,525	690	\$2.21	Market	=
Townhouse		2	1.0	276	\$1,781	952	\$1.87	Market	-
Townhouse		3	1.0	180	\$1,827	1,105	\$1.65	Market	-
Townhouse		4	1.5	4	\$1,959	1,328	\$1.48	Market	-

Historic Vacancy & Eff. Rent (1)							
Date	12/05/22	08/19/22	05/17/22				
% Vac	3.4%	1.8%	0.4%				
One	\$1,525	\$1,520	\$1,447				
Two	\$1,781	\$1,670	\$1,576				
Three	\$1,827	\$1,711	\$1,853				
Four+	\$1,959	\$1,959	\$2,033				

Adjustments to Rent						
Incentives	None					
Utilities in Rent						
Heat Source	Electric					

Orchards at Severn

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Palisades at Arundel Preserve



ADDRESS

7694 Dorchester Blvd, Hanover, MD, 21076

COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE15 Story - High Rise

UNITS 330 VACANCY

1.8 % (6 Units) as of 12/12/22

OPENED IN 2013





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
Studio	30%	\$1,630	601	\$2.71			
One	40%	\$1,969	788	\$2.50			
One/Den	3%	\$2,040	1,001	\$2.04			
Two	25%	\$2,523	1,139	\$2.22			
Two/Den	2%	\$2,763	1,335	\$2.07			

Community Amenities
Clubhouse, Community Room, Fitness Room, Outdoor Pool, Business Center, Elevator Served

Features

Standard Dishwasher, Disposal, Microwave, Patio Balcony, High Ceilings

Standard - FullIn Unit LaundryCentral / Heat PumpAir ConditioningHardwoodFlooring Type 1CarpetFlooring Type 2GraniteCountertopsSSAppliances

Community Security Intercom, Keyed Bldg Entry, Manned Door

Parking Contacts

 Parking Description
 Structured Garage — \$20.00
 Owner / Mgmt.
 Southern Mgmt

 Parking Description #2
 Phone
 443-755-0010 - Kevin

Comments

Car charging station, bike storage, LEED.

Townhome units entered from outside on ground floor.
Unit mix is approximation. Would not disclose ADA information.

Floorplans (Published Rents as of 12/12/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
High Rise - Elevator		0	1.0	98	\$1,656	601	\$2.76	Market	-
High Rise - Elevator		1	1.0	10	\$1,959	618	\$3.17	Market	-
High Rise - Elevator		1	1.0	56	\$1,974	753	\$2.62	Market	-
High Rise - Elevator		1	1.0	22	\$1,959	795	\$2.46	Market	-
High Rise - Elevator		1	1.0	22	\$1,959	804	\$2.44	Market	-
High Rise - Elevator		1	1.0	22	\$2,134	932	\$2.29	Market	=
High Rise - Elevator	Den	1	1.0	10	\$2,066	1,001	\$2.06	Market	-
High Rise - Elevator		2	2.0	76	\$2,513	1,113	\$2.26	Market	-
High Rise - Elevator	Den	2	2.0	6	\$2,789	1,335	\$2.09	Market	-
Townhome High Rise - Elevator		2	2.5	8	\$2,896	1,384	\$2.09	Market	-

Historic Vacancy & Eff. Rent (1)							
Date	12/12/22	08/19/22	05/20/22				
% Vac	1.8%	0.3%	0.0%				
Studio	\$1,656	\$1,710	\$1,710				
One	\$1,664	\$1,656	\$1,913				
One/Den	\$2,066	\$2,053	\$0				
Two	\$1,803	\$2,749	\$2,903				
Two/Den	\$2,789	\$0	\$0				

Adjustments to Rent						
Incentives	Daily pricing; None					
Utilities in Rent	Trash					
Heat Source	Electric					

Initial Absorption						
Opened: 2013-04-01	Months: 12.0					
Closed: 2014-04-01	27.5 units/month					

Palisades at Arundel Preserve

- $\textbf{(1)} \ Effective \ Rent \ is \ Published \ Rent, \ net \ of \ concessions \ and \ assumes \ that \ no \ utilities \ are \ included \ in \ rent \ and \ assumes \ that \ no \ utilities \ are \ included \ in \ rent \ and \ assumes \ that \ no \ utilities \ are \ included \ in \ rent \ and \ assumes \ that \ no \ utilities \ are \ included \ in \ rent \ and \ assumes \ that \ no \ utilities \ are \ included \ in \ rent \ and \ assumes \ that \ no \ utilities \ are \ included \ in \ rent \ and \ assumes \ that \ no \ utilities \ are \ included \ in \ rent \ and \ assumes \ and \ and$
- (2) Published Rent is rent as quoted by management.

Park Glen

ADDRESS 7906 Allard Court, Glen Burnie, MD, 21061 COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 171

VACANCY

2.3 % (4 Units) as of 11/30/22

OPENED IN 1963





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	15%	\$1,295	630	\$2.06			
Two	76%	\$1,595	720	\$2.22			
Three	9%	\$1,795	800	\$2.24			

Community Amenities Central Laundry, Playground, Picnic Area

Features

Dishwasher, Disposal, Microwave Standard

Central / Heat Pump Air Conditioning Flooring Type 1 Carpet Vinyl/Linoleum Flooring Type 2 **Appliances** Countertops Laminate

Community Security Monitored Unit Alarms, Gated Entry, Keyed Bldg Entry

Parking

Parking Description Free Surface Parking Contacts

Owner / Mgmt. Rushmore Management Phone 410-761-4362 - Teisha

Comments

Most units are renovated- being renovated as tenants vacate. Grill/picnic area.

Prices reflect renovated units accessible/handicap units total: 0 accessible/handicap units available: 0

Flat rate for Heat, hotwater, cooking and trash:

1 BR \$140; 2BR \$160; 3BR \$180

Parking Description #2

	Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%	
Garden		1	1.0	25	\$1,295	630	\$2.06	Market	-	
Garden		2	1.0	130	\$1,595	720	\$2.22	Market	-	
Garden		3	1.0	16	\$1,795	800	\$2.24	Market	-	

Historic Vacancy & Eff. Rent (1)							
Date	11/30/22	09/07/22	05/20/22				
% Vac	2.3%	1.2%	0.0%				
One	\$1,295	\$1,295	\$1,300				
Two	\$1,595	\$1,475	\$1,650				
Three	\$1,795	\$1,675	\$1,700				

	Adjustments to Rent
Incentives	Move in by 12/16 and get a \$500 gift card
Utilities in Rent	
Heat Source	Natural Gas

Park Glen

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

ReNew Odenton



ADDRESS 537 Tranquil Court, Odenton, MD, 21113 COMMUNITY TYPE

Market Rate - General 3 Story - Garden

STRUCTURE TYPE

UNITS 300

VACANCY

12.0 % (36 Units) as of 12/01/22

OPENED IN 1970



Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	19%	\$1,553	705	\$2.20			
One/Den	9%	\$1,668	820	\$2.03			
Two	38%	\$1,791	925	\$1.94			
Two/Den	24%	\$2,242	1,040	\$2.16			
Three	10%	\$2,288	1,080	\$2.12			

Community Amenities
Clubhouse, Community Room, Fitness Room, Central Laundry, Sauna, Outdoor Pool, Tennis, Volleyball, Playground, Business Center

Features

Dishwasher, Disposal, Microwave, Patio Balcony Standard

Optional/Fee In Unit Laundry Air Conditioning Central / Heat Pump Standard - In Unit Storage

Carpet Flooring Type 1 White **Appliances** Laminate Countertops

Community Security Monitored Unit Alarms

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Trinity Property Consultants

Parking Description #2 Phone 866-667-4896 - Tina

Comments

Incentives Utilities in **Heat Source**

84-1 bds, 186-2 bds, 30-3 bds (unit mix below is estimate). Renovations include vinyl plank flooring in kitchen, faux granite counters, white appli, cherry cabinets. Microwaves and washer/dryers being added to every unit.

Renovations started in 2013. All units renovated on turnover. Trash fee: \$9. W/D Fee: \$100.

Previously called Shelter Cove.

accessible/handicap units total: unknown

accessible/handicap units available: unknown

	Floorplans (Published Rents as of 12/01/2022) (2)								
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Arlington Garden		1	1.0	56	\$1,595	705	\$2.26	Market	<u> </u>
Augusta Garden	Den	1	1.0	28	\$1,710	820	\$2.09	Market	<u>-</u>
Bristol Garden		2	1.0	57	\$1,785	910	\$1.96	Market	-
Boston Garden		2	2.0	56	\$1,965	940	\$2.09	Market	-
Columbia Garden	Den	2	1.0	37	\$2,320	1,030	\$2.25	Market	-
Chelsea Garden	Den	2	2.0	36	\$2,330	1,050	\$2.22	Market	-
Dalton Garden		3	2.0	30	\$2,330	1,080	\$2.16	Market	-

Historic Vacancy & Eff. Rent (1)							
Date	12/01/22	09/07/22	05/20/22				
% Vac	12.0%	3.0%	0.7%				
One	\$798	\$860	\$848				
One/Den	\$1,710	\$2,015	\$2,015				
Two	\$750	\$1,030	\$1,029				
Two/Den	\$2,327	\$2,445	\$2,253				
Three	\$2,330	\$2,460	\$2,540				

Adjustments to Rent Daily Pricing; \$500 off 1 & 3 BR; \$1000 off 2BR with 12 month lease Electric

ReNew Odenton

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Residences at Arundel Preserve



ADDRESS 7789 Arundel Mills Boulevard, Hanover, MD, 21076 COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE

14 Story - High Rise

UNITS 474 VACANCY

1.7 % (8 Units) as of 12/01/22

OPENED IN





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
Studio	25%	\$1,650	556	\$2.97			
One	36%	\$1,899	784	\$2.42			
One/Den	7%	\$2,045	853	\$2.40			
Two	32%	\$2,716	1,208	\$2.25			
Two/Den	1%	\$2,871	1,391	\$2.06			

Community Amenities
Clubhouse, Community Room, Fitness Room,
Outdoor Pool, Business Center, Concierge,
Picnic Area, Rooftop Deck, Elevators, Elevator
Served

Features

Standard Dishwasher, Disposal, Microwave

Select Units Ceiling Fan, Accessibility

Standard - Full In Unit Laundry
Central / Heat Pump Air Conditioning

Standard - In Building Storage

CarpetFlooring Type 2SSAppliancesGraniteCountertops

Community Security Intercom, Keyed Bldg Entry

Parking Contacts

 Parking Description
 Structured Garage — \$30.00
 Owner / Mgmt.
 Southern Management

 Parking Description #2
 Phone
 443-825-4482 - Patrick

Comments

Solar shades, bamboo floors. Clubroom w/wifi, billiards, grilling areas, yoga room. Profile includes 232 units at 14-story high rise FKA The Arundel (2017) as well as 242 units at 5-story Residences at Arundel Prs (2011). Communities were combined in 2019. accessible/handicap units total: 0 accessible/handicap units available: 0

Floorp	lans (Pub	lishe	d Ren	ts as of 1	2/01/20)22) (2	2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Residences Mid Rise - Elevator		0	1.0	32	\$1,582	510	\$3.11	Market	-
Arundel Executive High Rise - Elevator		0	1.0	52	\$1,755	572	\$3.07	Market	-
Arundel High Rise - Elevator		0	1.0	36	\$1,644	575	\$2.86	Market	-
Arundel High Rise - Elevator		1	1.0	78	\$1,975	757	\$2.61	Market	-
Residences Mid Rise - Elevator		1	1.0	91	\$1,882	807	\$2.33	Market	-
Arundel High Rise - Elevator	Den	1	1.0	13	\$2,093	814	\$2.57	Market	-
Residences Mid Rise - Elevator	Den	1	1.0	19	\$2,056	881	\$2.34	Market	-
Arundel High Rise - Elevator		2	2.0	53	\$2,659	1,181	\$2.25	Market	-
Residences Mid Rise - Elevator		2	2.0	97	\$2,788	1,223	\$2.28	Market	-
Residences Mid Rise - Elevator	Den	2	2.0	3	\$2,897	1,391	\$2.08	Market	-

Historic Vacancy & Eff. Rent (1)							
Date	12/01/22	08/19/22	05/20/22				
% Vac	1.7%	0.0%	0.4%				
Studio	\$1,656	\$1,681	\$1,701				
One	\$771	\$955	\$943				
One/Den	\$2,081	\$2,104	\$2,195				
Two	\$1,816	\$1,766	\$1,322				
Two/Den	\$2,897	\$2,915	\$2,915				

Adjustments to Rent					
Incentives	Daily pricing; None				
Utilities in Rent	Trash				
Heat Source	Electric				

	Initial Absorption
Opened: 2011-07-15	Months: 8.0
Closed: 2012-03-17	30.3 units/month

Residences at Arundel Preserve

- $\textbf{(1)} \ \textbf{Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent} \\$
- (2) Published Rent is rent as quoted by management.

Riverscape at Piney Orchard



ADDRESS

2600 Midway Branch Drive, Odenton, MD, 21113

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 280

VACANCY

5.4 % (15 Units) as of 12/01/22

OPENED IN 1999





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	27%	\$1,768	744	\$2.38		
Two	55%	\$2,033	966	\$2.10		
Three	18%	\$2,378	1,246	\$1.91		

Community Amenities
Clubhouse, Fitness Room, Hot Tub, Sauna, Outdoor Pool, Indoor Pool, Tennis, Business Center

Features

Standard Dishwasher, Disposal, IceMaker, Patio Balcony

Not Available Microwave, Ceiling Fan, Storage

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning Standard - Gas Fireplace

Select Units High Ceilings, Accessibility

Carpet Flooring Type 1 Ceramic Flooring Type 2

Parking Contacts

Parking Description Free Surface Parking Parking Description #2 Covered Spaces — \$30.00

Phone 301-912-3500

144 carports. 3rd floor units have vaulted ceilings. Some 1st floor units are partially accessible with WC access and grabbars; no roll-in showers Will make reasonable accommodations. One time amenity fee. Trash-\$30 accessible/handicap units total: unknown accessible/handicap units available: 0

Floorplans (Published Rents as of 12/01/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Patuxent Garden		1	1.0	75	\$1,810	744	\$2.43	Market	-
Patapsco Garden		2	1.0	51	\$1,930	918	\$2.10	Market	-
Patapsco II Garden		2	2.0	52	\$2,135	918	\$2.33	Market	-
Ashburton Garden		2	2.0	52	\$2,115	1,061	\$1.99	Market	-
Fullerton Garden		3	2.0	50	\$2,420	1,246	\$1.94	Market	-

Historic Vacancy & Eff. Rent (1)									
Date	Date 12/01/22 12/01/22 10/01/21								
% Vac	5.4%	5.4%	0.0%						
One	\$1,810	\$1,810	\$1,710						
Two	\$2,051	\$2,051	\$1,908						
Three	\$2,420	\$2,420	\$2,265						

Adjustments to Rent				
Incentives	\$500 off 1st month rent			
Utilities in Rent				
Heat Source	Natural Gas			

Riverscape at Piney Orchard

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Shirley, The



ADDRESS 2005 Town Center Blvd, Odenton, MD, 21113 COMMUNITY TYPE Market Rate - General STRUCTURE TYPE

UNITS

VACANCY

2021

5 Story - Mid Rise

270

4.8 % (13 Units) as of 12/06/22

OPENED IN

Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
Studio	0%	\$2,029	670	\$3.03		
One	0%	\$2,237	846	\$2.64		
Two	0%	\$2,994	1,311	\$2.28		

Community Amenities Clubhouse, Fitness Room, Outdoor Pool, Dog Park, Business Center, Computer Center, Elevators, Pet Spa, Picnic Area, Elevator Served

Features

SS **Appliances** Countertops Granite

Standard Microwave, Disposal, Dishwasher, Patio Balcony, High Ceilings, IceMaker

Carpet Flooring Type 1 In Building/Fee Storage Central / Heat Pump Air Conditioning

Standard - Full In Unit Laundry Select Units Fireplace Vinyl/Linoleum Flooring Type 2 **Community Security** Keyed Bldg Entry

Parking Contacts

Parking Description Structured Garage \$35 Owner / Mgmt. McCaffery Parking Description #2 Fee for Reserved \$75 Phone 240-266-0615 - Nicole

Comments

Opened March 2021. Took 7 months to stabilize. Plank flooring, tile backsplash, dual vanity in master bath, soaking tub.

Trash \$2. Storage \$35-\$95

accessible/handicap units total: total unknown accessible/handicap units available: 1

	Floorplans (Pub	, listic	G ICCI	100 00 01	, , , , , ,	· / (.	-,			
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%	
Cardinal Mid Rise - Elevator		0	1.0		\$1,959	620	\$3.16		-	
Crimson/Garnet Mid Rise - Elevator		0	1.0		\$2,099	720	\$2.92		-	
Rose/Scarlet Mid Rise - Elevator		1	1.0		\$2,040	726	\$2.81		-	
Ruby Mid Rise - Elevator		1	1.0		\$2,049	740	\$2.77		-	
Auburn Mid Rise - Elevator		1	1.0		\$2,375	783	\$3.03		-	
Carmine Mid Rise - Elevator		1	1.0		\$2,099	807	\$2.60		-	
Blush Mid Rise - Elevator		1	1.0		\$2,400	931	\$2.58		-	
Burgundy Mid Rise - Elevator		1	1.0		\$2,460	1,088	\$2.26		-	
Mahogany Mid Rise - Elevator		2	2.0		\$2,753	1,129	\$2.44		-	
Sangria Mid Rise - Elevator		2	2.0		\$3,000	1,326	\$2.26		-	
Vermilion Mid Rise - Elevator		2	2.5		\$2,705	1,342	\$2.02		-	
Merlot/Cranberry Mid Rise - Elevate	or	2	2.0		\$3,519	1,445	\$2.44		-	

Historic Vacancy & Eff. Rent (1)							
Date	12/06/22	09/07/22	05/20/22				
% Vac	4.8%	3.7%	1.9%				
Studio	\$2,052	\$1,973	\$1,967				
One	\$2,269	\$2,275	\$0				
Two	\$2,994	\$2,937	\$3,419				
	Adjustments to Rent						

	Adjustments to Rent
Incentives	None; Daily Pricing
Utilities in Rent	
Heat Source	Electric

	Initia	Absorption	
Opened: 2	021-03-01	Months: 7.0	
Closed: 20	21-10-01	37.7 units/month	

Shirley, The

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Somerset Woods



ADDRESS 1833 Richfield Drive, Severn, MD, 21144 COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE
2 Story - Townhouse

UNITS 200 VACANCY

3.0 % (6 Units) as of 12/05/22

OPENED IN



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11		100		

Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
Three	100%	\$1,805	1,200	\$1.50			

Community Amenities
Central Laundry, Playground

Features

Standard Dishwasher, Disposal, Patio Balcony

Standard - FullIn Unit LaundryCentral / Heat PumpAir Conditioning

Standard - In Unit Storage

HardwoodFlooring Type 1CarpetFlooring Type 2LaminateCountertopsWhiteAppliances

Parking Contacts

 Parking Description
 Free Surface Parking
 Phone
 410-551-7888 - Madison

Parking Description #2

Comments

Renovating all units as they turnover. Renovated kitchens: laminate counters, flooring, etc.

accessible/handicap units total: 0 accessible/handicap units available: 0

Floorplans (Published Rents as of 12/05/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Townhouse		3	1.0	200	\$1,831	1,200	\$1.53	Market	-

	Historic Vacancy & Eff. Rent (1)							
Date	12/05/22	12/05/22	08/19/22					
% Vac	3.0%	3.0%	1.0%					
Three	\$1,831	\$1,831	\$1,842					

Adjustments to Rent						
Incentives	Daily Pricing; None					
Utilities in Rent	Trash					
Heat Source	Natural Gas					

Somerset Woods

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Tall Oaks

ADDRESS 3519 Leslie Way, Laurel, MD, 20724 COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 352

VACANCY

2.6 % (9 Units) as of 12/01/22

OPENED IN 1965





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	28%	\$1,487	835	\$1.78		
One/Den	5%	\$1,588	891	\$1.78		
Two	39%	\$1,725	1,098	\$1.57		
Two/Den	8%	\$2,043	1,168	\$1.75		
Three	14%	\$2,128	1,213	\$1.75		
Three/Den	6%	\$2,325	1,283	\$1.81		

Community Amenities Clubhouse, Fitness Room, Outdoor Pool, Playground, Business Center

Features

Standard Dishwasher, Disposal, Microwave, Ceiling Fan, Patio Balcony Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning

Carpet Flooring Type 1 White Appliances Granite Countertops

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Hirschfeld Properties Parking Description #2 Fee for Reserved \$45 Phone 301-725-8200 Marva

Comments

Renovation 2008: granite counters, ceramic tile in bathrooms, new windows. Trash \$20(Not Valet)

Visitor parking \$5/day. Add parking pass \$40/mo accessible/handicap units total: not available accessible/handicap units available:

Floorplans (Published Rents as of 12/01/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	98	\$1,487	835	\$1.78	Market	-
Garden	Den	1	1.0	19	\$1,588	891	\$1.78	Market	-
Garden		2	1.5	137	\$1,725	1,098	\$1.57	Market	=
Garden	Den	2	1.5	29	\$2,043	1,168	\$1.75	Market	-
Garden		3	2.0	48	\$2,128	1,213	\$1.75	Market	-
Garden	Den	3	2.0	21	\$2,325	1,283	\$1.81	Market	<u>=</u>

Historic Vacancy & Eff. Rent (1)							
Date	12/01/22	08/19/22	04/12/22				
% Vac	2.6%	1.1%	3.1%				
One	\$496	\$738	\$725				
One/Den	\$1,588	\$1,550	\$1,550				
Two	\$863	\$850	\$838				
Two/Den	\$2,043	\$2,005	\$1,980				
Three	\$1,064	\$1,075	\$1,050				
Three/Den	\$2,325	\$2,250	\$2,200				

Adjustments to Rent						
Incentives	None					
Utilities in Rent						
Heat Source	Natural Gas					

Tall Oaks

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

TGM Odenton



ADDRESS 2027 Odens Station Lane, Odenton, MD, 21113 COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden

UNITS 396

VACANCY

N/A as of 12/01/2022

Community Amenities

OPENED IN 2007





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	36%	\$1,334	796	\$1.68			
One/Den	15%	\$1,471	988	\$1.49			
Two	39%	\$1,930	1,171	\$1.65			
Three	9%	\$2,112	1,348	\$1.57			

Clubhouse, Community Room, Fitness Room, Outdoor Pool, Business Center

Features

Dishwasher, Disposal, Microwave, IceMaker, Patio Balcony Standard

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning

Fireplace, High Ceilings, Accessibility Select Units

Carpet Flooring Type 1 Black Appliances Laminate Countertops

Parking

Parking Description Free Surface Parking - \$0.00 Parking Description #2 Fee for Reserved - \$50.00

Contacts

Owner / Mgmt. TGM Communities Phone 410-674-9077 - Jennifer

Detached Garage

Detached Garage \$150

Comments

96 detached garage Clubhouse with fireplace, billiards, and theater room, free surface parking. Many military residents, so turnover can be high at times. New name & mgmt July 2018. Trash-\$25(not valet) Leasing would not disclose occupancy information

accessible/handicap units total: 5 accessible/handicap units available: 3

	Floorplans (Published Rents as of 12/01/2022) (2)								
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Annapolis Garden		1	1.0	36	\$1,529	722	\$2.12	Market	-
Arundel Garden		1	1.0	36	\$1,569	786	\$2.00	Market	-
Baltimore Garden		1	1.0	72	\$1,654	838	\$1.97	Market	-
Bay Garden	Den	1	1.0	30	\$1,847	987	\$1.87	Market	-
Chesapeake Garden	Den	1	1.0	30	\$1,684	989	\$1.70	Market	-
Hanover Garden		2	2.0	78	\$2,115	1,127	\$1.88	Market	=
Meade Garden		2	2.0	39	\$2,200	1,198	\$1.84	Market	-
Patuxent Garden		2	2.0	39	\$1,954	1,233	\$1.58	Market	-
Severn Garden		3	20	36	\$2.535	1348	\$1.88	Market	_

Historic Vacancy & Eff. Rent (1)								
Date	12/01/22	08/19/22	05/23/22					
% Vac	N/A	3.8%	0.3%					
One	\$992	\$1,153	\$1,084					
One/Den	\$1,793	\$2,025	\$1,928					
Two	\$2,077	\$2,223	\$2,077					
Three	\$2,535	\$2,585	\$2,415					

	Adjustments to Rent	
Incentives	2 months free with 12 month lease	
Utilities in Rent		
Heat Source	Flectric	

Initial Absorption							
Opened: 2007-03-01	Months: 21.0						
Closed: 2008-12-01	18.9 units/month						

TGM Odenton

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

The Crossings at Russett



ADDRESS

8500 Summit View Road, Laurel, MD, 20724

COMMUNITY TYPE Market Rate - General

STRUCTURE TYPE 3 Story - Garden UNITS 426

VACANCY

1.4 % (6 Units) as of 12/05/22

OPENED IN





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	31%	\$1,794	810	\$2.21		
Two	55%	\$2,106	1,026	\$2.05		
Three	14%	\$2,613	1,247	\$2.10		

Community Amenities
Clubhouse, Community Room, Fitness Room, Outdoor Pool, Basketball, Tennis, Volleyball, Playground, Car Wash

Features

Dishwasher, Disposal, IceMaker, Patio Balcony, Cable TV, Broadband Internet Standard

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning Standard - Gas Fireplace Select Units Storage Flooring Type 1 Carpet Vinyl/Linoleum Flooring Type 2

Laminate Countertops White **Appliances**

Parking

Parking Description Free Surface Parking - \$0.00 Parking Description #2 Detached Garage - \$150.00

Carport **—** \$75.00

Contacts

Owner / Mgmt. Laramar

240-949-6026 Tabitha Phone

Comments

24 carports (\$75), 50 detached garages (\$150+). 1st car no charge, 2nd car \$25; Mandatory Valet Trash \$30 accessible/handicap units total: total unknown

accessible/handicap units available: 0

Previously called Camden Russett and The Crossings

As of 2/22/22 Full renovations of kitchens as units turnover. some units have gas heat some have electric heat

Lots of military/Fort Meade, DC, Baltimore commuters. No high end finishes. Residents have access to Russett community amenities including tennis and volleyball courts.

		FIOC	orpians	(Published	a Rents as	Of 12/0	5/2022) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	130	\$1,794	810	\$2.21	Market	-
Garden		2	1.0	153	\$2,040	979	\$2.08	Market	-
Garden		2	2.0	82	\$2,230	1,113	\$2.00	Market	-
Garden		3	2.0	61	\$2,613	1,247	\$2.10	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	12/05/22	12/05/22	08/22/22			
% Vac	1.4%	N/A	0.2%			
One	\$1,794	\$1,794	\$1,908			
Two	\$2,167	\$2,167	\$2,182			
Three	\$2,613	\$2,613	\$2,613			

None; Daily Pricing
Other

The Crossings at Russett

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Village at Odenton Station



ADDRESS

1415 Duckens Street, Odenton, MD, 21113

COMMUNITY TYPE Market Rate - General

STRUCTURE TYPE 4 Story - Mid Rise UNITS 235

VACANCY

0.4 % (1 Units) as of 12/06/22

OPENED IN 2012

Center,





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
Studio	0%	\$1,780	606	\$2.94		
One	25%	\$1,855	799	\$2.32		
Two	75%	\$2,180	1,190	\$1.83		

Community Amenities	
Clubhouse, Fitness Room, Business Cen	ıtو
Elevator Served	

The Dolben Company

410-672.0561 - Charles

Features

Dishwasher, Disposal, Microwave Standard

Standard - Stacked In Unit Laundry Central / Heat Pump Air Conditioning Flooring Type 1 Carpet Ceramic Flooring Type 2 **Appliances** Black Laminate Countertops

Parking Contacts

Parking Description Paid Surface Parking/On Site - \$50.00 Owner / Mgmt. Parking Description #2 Underground Garage — \$100.00 Phone

Comments

Laminate CT, black appl, hardwood dining areas. Hiking/biking trails, theater, billiards. Valet trash \$30/mo. All 2BRs are roomate style. Shuttle to Ft Meade. Of 4 bldgs, 1 has parking deck, 1 underground garage.

Floorplans (Published Rents as of 12/06/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Elkton Mid Rise - Elevator		0	1.0	1	\$1,780	606	\$2.94	Market	-
Camden Mid Rise - Elevator		1	1.0	17	\$1,835	757	\$2.42	Market	-
Penn/Cumberland Mid Rise - Elevator		1	1.0	35	\$1,853	805	\$2.30	Market	-
Barclay Mid Rise - Elevator		1	1.0	6	\$1,930	889	\$2.17	Market	-
Kensington/Edgewood/Hampstead Mid Rise - Elevator		2	2.0	117	\$2,158	1,165	\$1.85	Market	-
Cambridge/Aberdeen Mid Rise - Elevator		2	2.0	56	\$2,218	1,234	\$1.80	Market	-
Patapsco Mid Rise - Elevator		2	2.0	3	\$2,380	1,361	\$1.75	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	12/06/22	09/07/22	05/23/22			
% Vac	0.4%	1.3%	0.0%			
Studio	\$1,780	\$1,753	\$1,725			
One	\$1,873	\$1,873	\$1,835			
Two	\$2,252	\$2,158	\$2,198			

Adjustments to Rent					
Incentives	None				
Utilities in Rent					
Heat Source	Electric				
Initial Absorption					

Initial Absorption						
Opened: 2012-04-23	Months: 14.0					
Closed: 2013-07-01	15.7 units/month					

Village at Odenton Station

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Woodside



ADDRESS 7820 Parke West, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 394

VACANCY 4.1 % (16 Units) as of 12/06/22

OPENED IN 1966





Unit Mix & Effective Rent (1)										
Bedroom	Bedroom %Total Avg Rent Avg SqFt Avg \$/SqFt									
One	28%	\$1,628	723	\$2.25						
Two	45%	\$1,897	897	\$2.12						
Three	27%	\$1,818	1,077	\$1.69						

Community Amenities Clubhouse, Outdoor Pool, Playground

Fe	a	tυ	ır	es

Standard Dishwasher, Disposal, Patio Balcony

Not Available Microwave Central / Heat Pump Air Conditioning Carpet Flooring Type 1 Hardwood Flooring Type 2 Black **Appliances** Laminate Countertops **Community Security** Keyed Bldg Entry

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Maryland Mgmt Parking Description #2 Phone 410-768-2296 - Stacey

Comments

Existing laundry rooms in some buildings were converted to 28 new units in 2021-2022 accessible/handicap units total: total unknown accessible/handicap units available. O accessible/handicap units available: 0 Historic rent used for all 3BR floorplans

Floorplans (Published Rents as of 12/06/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	112	\$1,739	723	\$2.41	Market	<u>-</u>
Garden		2	1.0	33	\$2,034	873	\$2.33	Market	-
Deluxe Garden		2	2.0	144	\$2,034	902	\$2.25	Market	-
Garden		3	1.5	69	\$1,939	1,054	\$1.84	Market	-
Deluxe Garden		3	1.5	36	\$2,059	1,122	\$1.84	Market	=

Historic Vacancy & Eff. Rent (1)								
Date	12/06/22	09/07/22	05/23/22					
% Vac	4.1%	0.0%	2.8%					
One	\$1,739	\$1,554	\$1,525					
Two	\$2,034	\$1,724	\$1,753					
Three	\$1,999	\$1,999	\$1,910					

	Adjustments to Rent
Incentives	None
Utilities in Rent	Heat, Hot Water, Cooking, Water/Sewer, Trash
Heat Source	Natural Gas
Heat Source	Natural Gas

Woodside

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.



Severna Park-Pasadena Communities

Ashberry, The



ADDRESS 8017 Ashberry Lane, Pasadena, MD, 21122 COMMUNITY TYPE Market Rate - General

STRUCTURE TYPE 3 Story - Garden UNITS 336

VACANCY

2.7 % (9 Units) as of 11/30/22

OPENED IN 1991





Unit Mix & Effective Rent (1)									
Bedroom %Total Avg Rent Avg SqFt Avg \$/SqFt									
One	45%	\$1,744	695	\$2.51					
One/Den	12%	\$1,710	730	\$2.34					
Two	43%	\$1,998	977	\$2.05					

Community Amenities Clubhouse, Fitness Room, Central Laundry, Sauna, Outdoor Pool, Tennis, Playground, Business Center, Car Wash, Picnic Area

Features

Standard Dishwasher, Disposal, Microwave, IceMaker, Ceiling Fan, Patio Balcony

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning

Select Units Fireplace, High Ceilings, Accessibility

Standard - In Unit Storage Carpet

Flooring Type 1 Vinyl/Linoleum Flooring Type 2 SS Appliances Granite Countertops

Contacts Parking

Parking Description Klingbeil Capital Management Free Surface Parking Owner / Mgmt.

Parking Description #2 Phone 410-983-3385



As of 11/30/22, 1 available accessible unit for rent. 4 total accessible units.



Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Jewelberry Garden		1	1.0	96	\$1,645	654	\$2.52	Market	-
Elderberry SUNROOM Garden	Den	1	1.0	40	\$1,710	730	\$2.34	Market	-
Hubbleberry Garden		1	1.0	54	\$1,920	767	\$2.50	Market	-
Cranberry Garden		2	2.0	110	\$1,950	945	\$2.06	Market	-
Teaberry Garden		2	2.0	36	\$2,145	1,073	\$2.00	Market	-

Historic Vacancy & Eff. Rent (1)							
Date	11/30/22	07/29/20	05/02/19				
% Vac	2.7%	0.6%	1.8%				
One	\$1,188	\$1,082	\$962				
One/Den	\$1,710	\$1,625	\$1,505				
Two	\$2,048	\$1,818	\$1,670				

Adjustments to Rent						
Incentives	Daily Pricing; None					
Utilities in Rent						
Heat Source	Electric					

Ashberry, The

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Chesapeake Glen



ADDRESS

8035 Greenleaf Terrace, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General

Standard

STRUCTURE TYPE 3 Story - Garden UNITS 799

VACANCY 3.3 % (26 Units) as of 11/30/22 OPENED IN





Unit Mix & Effective Rent (1)								
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt				
One	19%	\$1,420	714	\$1.99				
One/Den	19%	\$1,530	838	\$1.82				
Two	26%	\$1,575	898	\$1.75				
Two/Den	26%	\$1,755	946	\$1.86				
Three	9%	\$2,290	1,075	\$2.13				

Community Amenities Community Room, Fitness Room, Outdoor Pool, Tennis, Playground, Business Center, Picnic Area, Dog Park



Features

Dishwasher, Disposal, Microwave, IceMaker, Patio Balcony

Select Units Ceiling Fan Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning Carpet Flooring Type 1 Vinyl/Linoleum Flooring Type 2 Optional/Fee Accessibility Granite Countertops

Contacts Parking

Parking Description Owner / Mgmt. Morgan Properties Free Surface Parking Phone 410-969-0377

Parking Description #2

Comments

Updates completed fall 2022. Unit mix is estimate.

Formerly Greentree.

As of 11/30/22-9 accessible units, 3 available for rent.

Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	155	\$1,420	714	\$1.99	Market	-
Garden	Den	1	1.0	78	\$1,490	797	\$1.87	Market	-
Garden	Den	1	1.0	77	\$1,570	880	\$1.78	Market	-
Garden		2	1.0	209	\$1,575	898	\$1.75	Market	-
Garden	Den	2	1.5	104	\$1,790	927	\$1.93	Market	-
Garden	Den	2	1.0	105	\$1,720	964	\$1.78	Market	-
Garden		3	1.5	71	\$2,290	1,075	\$2.13	Market	-

Historic Vacancy & Eff. Rent (1)					
Date	11/30/22	08/03/20	05/30/19		
% Vac	3.3%	1.5%	5.0%		
One	\$473	\$400	\$387		
One/Den	\$1,530	\$1,365	\$1,305		
Two	\$525	\$455	\$450		
Two/Den	\$1,755	\$1,518	\$1,373		
Three	\$2,290	\$1,815	\$1,595		

Adjustments to Rent				
Incentives	None			
Utilities in Rent				
Heat Source	Natural Gas			

Chesapeake Glen

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Creekstone Village

RP RG

ADDRESS

8115 Evening Star Drive, Pasadena, MD, 21122

COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE
3 Story - Mix

UNITS 349 VACANCY

5.2 % (18 Units) as of 11/30/22

OPENED IN 2014





Unit Mix & Effective Rent (1)					
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt	
One	19%	\$1,710	798	\$2.14	
One/Den	7%	\$1,767	906	\$1.95	
Two	28%	\$1,971	1,169	\$1.69	
Two/Den	23%	\$2,049	1,296	\$1.58	
Three	19%	\$2,597	1,586	\$1.64	

Community Amenities
Clubhouse, Community Room, Fitness Room,
Outdoor Pool, Playground, Business Center,
Picnic Area, Firepit, Dog Park, Elevator Served

Features

Standard Dishwasher, Disposal, Microwave, IceMaker, Ceiling Fan, High Ceilings

Standard - Full In Unit Laundry
Central / Heat Pump Air Conditioning
Optional/Fee Fireplace

Select Units Patio Balcony, Accessibility

CarpetFlooring Type 1Vinyl/LinoleumFlooring Type 2SSAppliancesGraniteCountertopsCommunity SecurityCameras, SecLighting

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 Murn Management

 Parking Description #2
 Detached Garage — \$175.00
 Phone
 800-305-3022

Comments

Island/breakfast bar, walk-in closet, soaking tub in master BR. Pool has water feature for children; Game Room w/billiards, courtyard, 2 clubhouses and 2 fitness centers. Trash \$25

As of 11/30/22 - 6 accessible units available 0 available for rent.

Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Mid Rise - Elevator		1	1.0	68	\$1,793	798	\$2.25	Market	-
	Den	1	1.0	6	\$1,808	818	\$2.21	Market	-
Mid Rise - Elevator	Den	1	1.0	20	\$1,863	932	\$2.00	Market	-
Mid Rise - Elevator		2	2.0	40	\$2,019	1,139	\$1.77	Market	-
		2	2.0	43	\$2,069	1,164	\$1.78	Market	-
	Den	2	2.0	48	\$2,092	1,247	\$1.68	Market	-
	Loft	2	2.0	16	\$2,104	1,263	\$1.67	Market	-
Mid Rise - Elevator	Den	2	2.0	32	\$2,192	1,370	\$1.60	Market	-
		3	2.0	24	\$2,326	1,484	\$1.57	Market	-
Townhouse	Garage	3	2.0	30	\$2,821	1,591	\$1.77	Market	-
Townhouse	Garage	3	2.0	14	\$2,986	1,751	\$1.71	Market	-

Historic Vacancy & Eff. Rent (1)					
Date	11/30/22	08/03/20	05/30/19		
% Vac	5.2%	0.3%	0.9%		
One	\$598	\$533	\$521		
One/Den	\$1,836	\$1,750	\$1,729		
Two	\$1,238	\$1,149	\$1,136		
Two/Den	\$2,142	\$2,112	\$2,145		
Three	\$2,711	\$2,580	\$2,571		

	Adjustments to Rent	
Incentives	Daily Pricing; \$1000 off 1st mo.	
Utilities in Rent		
Heat Source	Natural Gas	

Initial Absorption				
Opened: 2014-02-28	Months: 8.0			
Closed: 2014-10-28	24.1 units/month			

Creekstone Village

- $\textbf{(1)} \ Effective \ Rent \ is \ Published \ Rent, \ net \ of \ concessions \ and \ assumes \ that \ no \ utilities \ are \ included \ in \ rent$
- (2) Published Rent is rent as quoted by management.

Elms at Old Mill, The



ADDRESS 604 Millstream Court, Millersville, MD, 21108 COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 4 Story - Garden UNITS 240

VACANCY

1.3 % (3 Units) as of 11/30/22

OPENED IN 1984



	Unit N	Ліх & Effecti	ve Rent (1)	
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/
One	16%	\$1,581	773	\$2.0
One/Den	21%	\$1,697	862	\$1.9
Two	43%	\$1,775	940	\$1.8
Two/Den	10%	\$1,891	1,030	\$1.8
Three	10%	\$2,131	1,113	\$1.9
				Feature:

Community Amenities Outdoor Pool, Tennis, Playground, Picnic Area



One/Den	21%	\$1,697	862	\$1.97	
Two	43%	\$1,775	940	\$1.89	
Two/Den	10%	\$1,891	1,030	\$1.84	
Three	10%	\$2,131	1,113	\$1.91	
				Features	
Standard		Dishwasher, Disposal, Microwave, IceMaker			
Standard - Full		In Unit Laundry			

Central / Heat Pump Air Conditioning Carpet Flooring Type 1 Hardwood Flooring Type 2 Not Available Accessibility SS Appliances Granite Countertops

Contacts Parking Owner / Mgmt.

Parking Description Free Surface Parking Parking Description #2 Fee for Reserved - \$40.00

Phone 888-402-2159

Comments

Walk-in closets in Master. Sundeck with cabanas around pool. Trash fee- \$20/mo

As of 11/30/22- 0 available accessible units in community.

		Floc	rplans	(Published	d Rents as	s of 11/3	0/2022) (2)	1	
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
1A Garden		1	1.0	38	\$1,581	773	\$2.05	Market	-
1B Garden	Den	1	1.0	50	\$1,697	862	\$1.97	Market	-
2A Garden		2	1.0	103	\$1,775	940	\$1.89	Market	-
2B Garden	Den	2	1.0	25	\$1,891	1,030	\$1.84	Market	-
3A Garden		3	1.5	24	\$2,131	1,113	\$1.91	Market	-

Historic Vacancy & Eff. Rent (1)					
Date	11/30/22	03/18/21	07/29/20		
% Vac	1.3%	0.8%	0.4%		
One	\$791	\$713	\$729		
One/Den	\$1,697	\$1,587	\$1,527		
Two	\$888	\$737	\$771		
Two/Den	\$1,891	\$1,668	\$1,697		
Three	\$2 131	\$1.736	\$1.838		

Legend Management Group

Adjustments to Rent				
Incentives	None			
Utilities in Rent				
Heat Source	Natural Gas			

Elms at Old Mill, The

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Glen Forest Senior



ADDRESS

7975 Crain Highway, Glen Burnie, MD, 21061

COMMUNITY TYPE LIHTC - Elderly

STRUCTURE TYPE 4 Story - Mid Rise

UNITS 100

VACANCY

0.0 % (0 Units) as of 11/30/22

OPENED IN 2000





	Unit N	Nix & Effecti	ve Rent (1)	
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt
One	50%	\$936	564	\$1.66
Two	50%	\$1,254	803	\$1.56

Community Amenities Community Room, Fitness Room, Central Laundry, Picnic Area, Elevator Served

Features

Dishwasher, Disposal, Patio Balcony, Grabber/Universal Design, In Unit Emergency Call, Van or Standard

Transportation

Central / Heat Air Conditioning Pump Flooring Type 1 Carpet Vinyl/Linoleum Flooring Type 2 Select Units Accessibility White **Appliances** Laminate Countertops

Community Keyed Bldg Entry

Security

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Humphrey Mgmt Parking Description #2 Covered Spaces — \$25.00 Phone 410-969-2000

Comments

Waitlist-6-12 mo. Transportation through Dept. of Aging. 44 total accessible units in community.

50-1BR & 50-2BR, breakdown of 50% & 60% is an estimate.

	Floorplans (Publi	shed R	lents as o	of 11/30	/2022)	(2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
The Marley Mid Rise - Elevator		1	1.0	40	\$1,063	564	\$1.88	LIHTC	60%
Mid Rise - Elevator		1	1.0	10	\$984	564	\$1.74	LIHTC	50%
The Arundel Mid Rise - Elevator		2	1.0	40	\$1,419	803	\$1.77	LIHTC	60%
Mid Rise - Elevator		2	1.0	10	\$1,277	803	\$1.59	LIHTC	50%

Historic Vacancy & Eff. Rent (1)					
Date	11/30/22	11/01/22	03/09/22		
% Vac	0.0%	0.0%	0.0%		
One	\$1,024	\$1,024	\$1,024		
Two	\$1,348	\$1,348	\$1,348		

	Adjustments to Rent
Incentives	None
Utilities in Rent	Heat, Hot Water, Cooking, Water/Sewer, Trash
Heat Source	Natural Gas

Glen Forest Senior

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Glen Mar

ADDRESS 469 Glen Mar Road, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 176

VACANCY

3.4 % (6 Units) as of 11/30/22

OPENED IN 1965





Unit Mix & Effective Rent (1)					
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt	
One	42%	\$1,633	681	\$2.40	
One/Den	3%	\$1,688	769	\$2.20	
Two	31%	\$1,738	907	\$1.92	
Two/Den	15%	\$1,848	995	\$1.86	
Three	9%	\$1,888	995	\$1.90	

Community Amenities
Fitness Room, Central Laundry, Outdoor Pool, Playground, Business Center, Dog Park, Picnic
Area

		re	

Standard Dishwasher, Disposal, Microwave, IceMaker, Ceiling Fan, Patio Balcony

Select Units In Unit Laundry Central / Heat Pump Air Conditioning Carpet Flooring Type 1 Flooring Type 2 Ceramic Not Available Accessibi**l**ity SS Appliances Granite Countertops

Contacts Parking

Parking Description Owner / Mgmt. Free Surface Parking Morgan Properties Parking Description #2 Phone 410-855-4905

Comments

Trash-\$10, walk-in closets in select units. Courtyard with cornhole and horseshoes.

As of 11/30/22 - 0 accessible units for rent.

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			*
	_		
	Floor	plans (Published
December 5	nn-		

		Floo	orplans	(Published	d Rents as	of 11/3	0/2022) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	74	\$1,675	681	\$2.46	Market	-
Garden	Den	1	1.0	6	\$1,730	769	\$2.25	Market	-
Garden		2	1.0	54	\$1,780	907	\$1.96	Market	-
Garden	Den	2	1.0	26	\$1,890	995	\$1.90	Market	-
Garden		3	1.0	16	\$1,930	995	\$1.94	Market	-

ŀ	Historic Vaca	ncy & Eff. R	ent (1)
Date	11/30/22	07/29/20	05/07/19
% Vac	3.4%	1.1%	2.8%
One	\$838	\$595	\$530
One/Den	\$1,730	\$1,260	\$1,195
Two	\$890	\$665	\$610
Two/Den	\$1,890	\$1,400	\$1,333
Three	\$1,930	\$0	\$0

	Adjustments to Rent	
Incentives	LRO; \$500 off until 12/5/22	
Utilities in Rent		
Heat Source	Natural Gas	

Glen Mar

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Glenview Garden



ADDRESS

7987 Nolpark Court, Glen Burnie, MD, 21061

COMMUNITY TYPE LIHTC - General

STRUCTURE TYPE Garden

UNITS 147

VACANCY

0.0 % (0 Units) as of 11/30/22

OPENED IN 1971



GLENVIEW	10	
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		5

Unit Mix & Effective Rent (1)								
Bedroom	Bedroom %Total Avg Rent Avg SqFt Avg \$/SqFt							
One	26%	\$691	648	\$1.07				
Two	64%	\$859	718	\$1.20				
Three	10%	\$985	832	\$1.18				

Community	Amenities
Clubhouse, Central Laun Playground, Business Ce	

	reatures
Standard	Disposal, Patio Balcony
Hardwood	Flooring Type 1
White	Appliances
Solid Surface	Countertops
Community Security	Intercom, Cameras

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Edgewood Management Parking Description #2 410-846-3721 Phone



Comments

Waitlist: 12 to 18 mos. Total units of 204 units - 57 units are section 8 (1BR - 22 units, 2BR - 30 units & 3BR - 5 units) not included in the profile. As of 11/30/22- 0 accessible units available in community.

Learning center Learning center



Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	38	\$821	648	\$1.27	LIHTC	60%
Garden		2	1.0	94	\$1,019	718	\$1.42	LIHTC	60%
Garden		3	1.5	15	\$1,180	832	\$1.42	LIHTC	60%

Historic Vacancy & Eff. Rent (1)						
Date	11/30/22	05/07/19	08/19/14			
% Vac	0.0%	0.0%	0.0%			
One	\$821	\$692	\$0			
Two	\$1,019	\$767	\$0			
Three	\$1,180	\$809	\$0			

Adjustments to Rent					
Incentives	none				
Utilities in Rent	Heat, Hot Water, Cooking, Electricity, Water/Sewer, Trash				
Heat Source	Natural Gas				

Glenview Garden

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Hidden Woods



ADDRESS 401 Secluded Post Circle, Glen Burnie, MD, 21064 COMMUNITY TYPE Market Rate - General

Standard

Carpet

Select Units

Central / Heat Pump

STRUCTURE TYPE 3 Story - Garden UNITS 492

Dishwasher, Disposal

Air Conditioning

Flooring Type 1

Ceiling Fan, Patio Balcony

VACANCY

1.8 % (9 Units) as of 11/30/22

OPENED IN 1974





WOODS

Unit Mix & Effective Rent (1)								
Bedroom	Bedroom %Total Avg Rent Avg SqFt Avg \$/SqFt							
One	48%	\$1,386	741	\$1.87				
One/Den	8%	\$1,436	852	\$1.69				
Two	44%	\$1,464	960	\$1.53				

Community A	menities
Central Laundry, Playground	t

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Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt
One	48%	\$1,386	741	\$1.87
One/Den	8%	\$1,436	852	\$1.69
Two	44%	\$1,464	960	\$1.53
				Features

Vinyl/Linoleum Flooring Type 2 Black **Appliances** Laminate Countertops **Community Security** Intercom

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. Henderson Webb, Inc. Parking Description #2 Phone 844-378-7002

Comments
As of 11/30/22 - 5 accessible units, 2 available for rent. Added fee of 65/mo

Mandatory utility fee: 1BR-\$14.50, 2BR-\$17.50

		Floc	orplans	(Published	d Rents as	of 11/3	0/2022) (2)		
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	235	\$1,412	741	\$1.91	Market	= ¹
Garden	Den	1	1.0	41	\$1,462	852	\$1.72	Market	-
Garden		2	1.0	216	\$1,490	960	\$1.55	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	11/30/22	07/29/20	05/07/19			
% Vac	1.8%	0.0%	0.0%			
One	\$706	\$549	\$580			
One/Den	\$1,462	\$1,175	\$1,178			
Two	\$1,490	\$1,227	\$1,305			

Adjustments to Rent					
Incentives	None				
Utilities in Rent	Trash				
Heat Source	Natural Gas				

Hidden Woods

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Islands of Fox Chase, The



ADDRESS

208 Somerset Bay Drive, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General

Standard - Full

STRUCTURE TYPE 3 Story - Garden UNITS 223

VACANCY

3.1 % (7 Units) as of 11/30/22

OPENED IN 2004





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One/Den	9%	\$1,955	1,130	\$1.73		
Two	64%	\$2,120	1,234	\$1.72		
Two/Den	22%	\$2,156	1,352	\$1.59		
Three	6%	\$2,315	1,425	\$1.62		

In Unit Laundry

Community Amenities Clubhouse, Fitness Room, Business Center, Computer Center

Features

Dishwasher, Disposal, Microwave, IceMaker, Ceiling Fan, Patio Balcony Standard

Central / Heat Pump Air Conditioning Fireplace, Accessibility Select Units

In Building/Fee Storage

Flooring Type 1 Carpet Flooring Type 2 Ceramic **Solid Surface** Countertops

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. A&G Management 410-766-8900 Parking Description #2 Phone

Comments
4 of the 9 bldgs are elevator served. 1st fl &elevator bldgs have prem of \$60. Billiards, library, free wifi in clubhouse.

As of 11/30/22 - 13 Acessible units available, 3 available for rent w/\$60/mo premium added.

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	Floor	plans (Pul	blishe	d Ren
Description	.,	Feature	BRs	Bath

Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Azalea Garden	Den	1	1.0	20	\$1,981	1,130	\$1.75	Market	-
Callalily/Daffadil Mid Rise - Elevator		2	2.0	47	\$2,134	1,193	\$1.79	Market	-
Forsyth/Hibiscus Garden		2	2.0	95	\$2,152	1,255	\$1.72	Market	-
Magnolia Garden	Den	2	2.0	48	\$2,182	1,352	\$1.61	Market	-
Orchid Garden		3	2.0	13	\$2,341	1,425	\$1.64	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	11/30/22	07/29/20	05/30/19			
% Vac	3.1%	1.8%	0.0%			
One/Den	\$1,981	\$1,760	\$1,835			
Two	\$1,429	\$1,268	\$1,294			
Two/Den	\$2,182	\$1,937	\$2,008			
Three	\$2,341	\$2,080	\$2,105			

Adjustments to Rent				
Incentives	None			
Utilities in Rent	Trash			
Heat Source	Natural Gas			

Islands of Fox Chase, The

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Mountain Ridge



ADDRESS

299 Snow Cap Court, Glen Burnie, MD, 21061

COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE
3 Story - Garden

UNITS 240 **VACANCY** 0.0 % (0 Units) as of 11/30/22

OPENED IN 1985





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	60%	\$1,309	648	\$2.02		
Two	40%	\$1,464	742	\$1.97		

Community Amenities
Central Laundry, Playground

		res	
-	_		

Standard Dishwasher, Disposal, Patio Balcony

Central / Heat PumpAir ConditioningSelect UnitsHigh CeilingsCarpetFlooring Type 1CeramicFlooring Type 2WhiteAppliancesLaminateCountertops

Community Security Intercom, Keyed Bldg Entry

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 Henderson Webb, Inc

 Parking Description #2
 Phone
 844-243-7082

Comments

Breakfast bars, built-in bookcases. Appliances and cabinets have been replaced on an as-needed basis.

No wait**l**is

Water/Sewer Fee: 1BR units = \$14.50; 2BR units = \$17.50 As of 11/30/22 - 0 accessible units available in community.

Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	144	\$1,335	648	\$2.06	Market	-
Garden		2	1.0	96	\$1,490	742	\$2.01	Market	

Historic Vacancy & Eff. Rent (1)						
Date	11/30/22	07/29/20	05/08/19			
% Vac	0.0%	0.0%	0.0%			
One	\$1,335	\$1,137	\$1,147			
Two	\$1,490	\$1,267	\$1,267			

Adjustments to Rent			
None			
Trash			
Electric			
	None Trash		

Mountain Ridge

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Oakwood Family Homes



ADDRESS

COMMUNITY TYPE LIHTC - General

STRUCTURE TYPE Single Family

UNITS 22

Features

VACANCY 0.0 % (0 Units) as of 11/30/22 OPENED IN

8028 Foxridge Lane (8221 Oakwood Rd), Glen Burnie, MD, 21061

Community Amenities Community Room, Playground, Business Center





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
Three	100%	\$922	1,350	\$0.68		

Dishwasher, Disposal, Microwave Standard Standard - Full In Unit Laundry

Central / Heat Pump Air Conditioning Carpet Flooring Type 1 Vinyl/Linoleum Flooring Type 2 White Appliances Countertops Laminate

Parking Contacts

Parking Description Attached Garage Owner / Mgmt. Interfaith Housing Organization 301-662-4225 x4001 Parking Description #2



All units are detached homes w/1-car garage. Property was fully leased several months prior to opening.

Waitlist is closed. Capped at 250. Nothing available in the foreseen future.

Floorplans (Published Rents as of 11/30/2022) (2)										
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%	
SF Detached	Garage	3	2.5	3	\$536	1,350	\$0.40	LIHTC	30%	
SF Detached	Garage	3	2.5	4	\$798	1,350	\$0.59	LIHTC	40%	
SF Detached	Garage	3	2.5	3	\$1,019	1,350	\$0.75	LIHTC	50%	
SF Detached	Garage	3	2.5	12	\$1,194	1,350	\$0.88	LIHTC	60%	

	Historic Vacancy & Eff. Rent (1)								
Date	11/30/22	05/16/19	04/11/18						
% Vac	0.0%	0.0%	0.0%						
Three	\$887	\$841	\$841						

Adjustments to Rent						
Incentives	None					
Utilities in Rent	Water/Sewer, Trash					
Heat Source	Electric					
1 22 1 41						

	Initial Absorption
Opened: 2013-12-15	Months: 1.0
Closed: 2014-02-01	11.0 units/month

Oakwood Family Homes

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Park View at Severna Park



ADDRESS 180 Ritchie Hwy, Severna Park, MD, 21146 COMMUNITY TYPE LIHTC - Elderly STRUCTURE TYPE 4 Story - Mid Rise UNITS 100 VACANCY

0.0 % (0 Units) as of 11/30/22

OPENED IN 2011



Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
Studio	3%	\$421	553	\$0.76			
One	70%	\$929	662	\$1.40			
Two	27%	\$1,182	881	\$1.34			

Community Amenities
Clubhouse, Community Room, Fitness Room, Business Center, Computer Center

Features

Standard Dishwasher, Disposal, Grabber/Universal Design, In Unit Emergency Call

 Standard - Stacked
 In Unit Laundry

 White
 Appliances

 Laminate
 Countertops

 Community Security
 Keyed Bldg Entry

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 Enterprise

 Parking Description #2
 Phone
 410-544-3411



Three 1 BR (60% units) have dens - high end of rent range. All units are accessible.

Utility Allowance: Eff-\$44; 1BR-\$52; 2BR-\$62 62+. WL- 60 to 120 days(15-22 ppl)



Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Mid Rise - Elevator		0	1.0	3	\$486	553	\$0.88	L I HTC	30%
Mid Rise - Elevator		1	1.0	8	\$515	621	\$0.83	L I HTC	30%
Mid Rise - Elevator		1	1.0	32	\$960	637	\$1.51	LIHTC	50%
Mid Rise - Elevator		1	1.0	30	\$1,158	699	\$1.66	LIHTC	60%
Mid Rise - Elevator		2	1.0	13	\$1,382	880	\$1.57	L I HTC	60%
Mid Rise - Elevator		2	1.0	14	\$1,140	882	\$1.29	L I HTC	50%

Historic Vacancy & Eff. Rent (1)							
Date	11/30/22	11/01/22	03/04/22				
% Vac	0.0%	0.0%	0.0%				
Studio	\$486	\$486	\$486				
One	\$878	\$878	\$850				
Two	\$1,261	\$1,261	\$1,221				

Adjustments to Rent							
Incentives	None						
Utilities in Rent	Water/Sewer, Trash						
Heat Source	Electric						

Park View at Severna Park

- $\textbf{(1)} \ Effective \ Rent \ is \ Published \ Rent, \ net \ of \ concessions \ and \ assumes \ that \ no \ utilities \ are \ included \ in \ rent$
- (2) Published Rent is rent as quoted by management.

Pointe at Harpers Mill, The



ADDRESS

600 Harper's Mill Road, Millersville, MD, 21108

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 2 Story - Garden/TH UNITS 360

VACANCY

0.0 % (0 Units) as of 11/30/22

OPENED IN





Community Amenities Fitness Room, Outdoor Pool, Playground

Features

Dishwasher, Disposal, Microwave, IceMaker, Ceiling Fan, Patio Balcony, High Ceilings Standard

Standard - Full In Unit Laundry Central / Heat Pump Air Conditioning Carpet Flooring Type 1 Vinyl/Linoleum Flooring Type 2 **Select Units** Accessibility Black **Appliances** Laminate Countertops

Contacts Parking

Parking Description 410-987-9230 Free Surface Parking Phone

Parking Description #2

Comments

Formally The Berkshires at Harpers Mill.

Some accessible units: ramps, grabbars, lower fixtures. As of 11/30/22, 9 accessible units in community, all fully rented.

Trash-\$10

Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Solo Garden		1	1.0	38	\$1,567	840	\$1.87	Market	-
Rhapsody Townhouse		2	1.0	56	\$1,775	933	\$1.90	Market	-
Soprano Townhouse		2	1.0	157	\$1,783	940	\$1.90	Market	-
Harmony Townhouse		2	1.0	31	\$1,971	952	\$2.07	Market	-
Melody Townhouse		3	1.5	57	\$2,098	1,010	\$2.08	Market	-
Symphony Townhouse		3	1.0	21	\$1,939	1,044	\$1.86	Market	-

Historic Vacancy & Eff. Rent (1)							
Date	11/30/22	07/29/20	05/30/19				
% Vac	0.0%	0.3%	1.9%				
One	\$1,567	\$1,349	\$1,333				
Two	\$1,843	\$1,550	\$1,590				
Three	\$2,019	\$1,768	\$1,745				

Incentives None	Adjustments to Rent						
Hellistan to Book							
Utilities in Rent							
Heat Source Natural Gas							

Pointe at Harpers Mill, The

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Quail Hollow



ADDRESS 7930-D Silverleaf Ct, Glen Burnie, MD, 21061 COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE
3 Story – Garden

UNITS 336 VACANCY

2.1 % (7 Units) as of 11/30/22

OPENED IN 1973



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		100
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	HOLLOW	
Min .		100

Unit Mix & Effective Rent (1)								
Bedroom	Bedroom %Total Avg Rent Avg SqFt Avg \$/SqFt							
One	0%	\$1,480	723	\$2.05				
Two	0%	\$1,643	1,035	\$1.59				

Community Amenities
Fitness Room, Central Laundry, Outdoor Pool, Playground, Business Center, Dog Park, Picnic
Area

Features							
Standard	Dishwasher, Disposal, Microwave, Ceiling Fan, Patio Balcony						
Central / Heat Pump	Air Conditioning						
Carpet	Flooring Type 1						
Vinyl/Linoleum	Flooring Type 2						
Not Available	Accessibility						
SS	Appliances						
Laminate	Countertops						
Parking		Contacts					
Parking Description	Free Surface Parking	Owner / Mgmt.	Morgan Properties				
Parking Description #2		Phone	443-770-2335				

Comments

Pantries, walk-in closets. Trash-\$7. Unit mix not available. As of 11/30/22 - 0 accessible units in community.

Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0		\$1,475	659	\$2.24	Market	-
Garden		1	1.0		\$1,470	741	\$1.98	Market	-
Garden		1	1.0		\$1,495	770	\$1.94	Market	-
Garden		2	1.0		\$1,565	985	\$1.59	Market	-
Garden		2	2.0		\$1,720	1,084	\$1.59	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	11/30/22	07/29/20	05/09/19			
% Vac	2.1%	1.8%	3.0%			
One	\$1,480	\$1,270	\$1,235			
Two	\$1,643	\$1,545	\$1,420			
Adjustments to Rent						
	Adjus	tments to ke	nt			
Incontivos		None				

Adjustments to Rent				
Incentives	None			
Utilities in Rent				
Heat Source	Natural Gas			

Quail Hollow

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Rainbow View



ADDRESS

7906 Silent Shadow Circle, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 156

VACANCY

0.0 % (0 Units) as of 11/30/22

OPENED IN





Community Amenities Central Laundry, Playground

Features

Standard Dishwasher, Disposal Central / Heat Pump Air Conditioning

Select Units Patio Balcony, Accessibility

Standard - In Unit Storage

Carpet Flooring Type 1 Flooring Type 2 Ceramic Black **Appliances** Laminate Countertops

Contacts Parking

Parking Description Free Surface Parking Owner / Mgmt. Henderson Webb Inc.

Parking Description #2 844-239-1570

Comments

Shares leasing office with Windbrooke. Furnished units available. 11 total accessible units as of 11/30/22 - none vacant.



Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	83	\$1,199	613	\$1.96	Market	-
Garden	Den	1	1.0	13	\$1,262	704	\$1.79	Market	-
Garden		2	1.0	60	\$1,379	742	\$1.86	Market	-

Historic Vacancy & Eff. Rent (1)							
Date 11/30/22 07/29/20 05/09/19							
% Vac	0.0%	0.0%	0.0%				
One	\$600	\$529	\$524				
One/Den	\$1,262	\$1,125	\$1,115				
Two	\$1,379	\$1,187	\$1,115				

Adjustments to Rent					
Incentives	None				
Utilities in Rent	Electricity, Water/Sewer, Trash				
Heat Source	Electric				

Rainbow View

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Reserve at Stoney Creek



ADDRESS

8003 Cameryn Place, Pasadena, MD, 21122

COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE
4 Story - Mid Rise

UNITS 164 VACANCY

4.3 % (7 Units) as of 11/30/22

OPENED IN





Unit Mix & Effective Rent (1)							
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt			
One	3%	\$1,664	779	\$2.14			
One/Den	2%	\$1,849	919	\$2.01			
Two	70%	\$2,041	1,142	\$1.79			
Three	26%	\$2,274	1,351	\$1.68			

Community Amenities
Clubhouse, Fitness Room, Business Center,
Concierge, EV Charging Station, Outdoor
Kitchen, Picnic Area, Elevator Served

Features

Standard Dishwasher, Disposal, Microwave, Ceiling Fan, Patio Balcony, High Ceilings

 Standard - Full
 In Unit Laundry

 Central / Heat Pump
 Air Conditioning

 Select Units
 Fireplace, Accessibility

 Carpet
 Flooring Type 1

Vinyl/LinoleumFlooring Type 2BlackAppliancesLaminateCountertops

Community Security Intercom, Keyed Bldg Entry

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 Dolben Properties

 Parking Description #2
 Attached Garage — \$75.00
 Phone
 443-334-8224

Comments

As of 11/30/22- 2 accessible units, neither are vacant.

Crown molding, chair rail, breakfast bars. Game Room with Billiards.

Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Brigantine		1	1.0	5	\$1,690	779	\$2.17	Market	<u>-</u>
Coble	Den	1	1.0	3	\$1,875	919	\$2.04	Market	-
Clipper		2	2.0	38	\$2,035	1,083	\$1.88	Market	=
Sloop		2	2.0	38	\$2,010	1,093	\$1.84	Market	-
Skipjack		2	2.0	38	\$2,155	1,249	\$1.73	Market	-
Schooner		3	2.0	42	\$2,300	1,351	\$1.70	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	11/30/22	07/29/20	05/15/19			
% Vac	4.3%	1.2%	1.8%			
One	\$845	\$0	\$0			
One/Den	\$1,875	\$0	\$0			
Two	\$2,067	\$1,728	\$1,673			
Three	\$2,300	\$0	\$0			

Adjustments to Rent					
Incentives		none			
Utilities in Rent		Trash			
Heat Source		Natural Gas			

Initial Absorption					
Opened: 2010-10-01	Months: 6.0				
Closed: 2011-04-15	14.7 units/month				

Reserve at Stoney Creek

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Southgate Apts & TH



ADDRESS 362 Klagg Ct #201, Glen Burnie, MD, 21061 COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden/TH UNITS 515

Features

VACANCY

1.9 % (10 Units) as of 11/30/22

OPENED IN





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	0%	\$1,182	526	\$2.25		
Two	0%	\$1,574	863	\$1.82		
Two/Den	0%	\$1,657	979	\$1.69		
Three	0%	\$1,855	1,007	\$1.84		

Community Amenities Central Laundry, Outdoor Pool, Playground

Standard	Dishwasher, Disposal, Patio Balcony
Central / Heat Pump	Air Conditioning
Carpet	Flooring Type 1

Flooring Type 2 Ceramic Not Available Accessibility Black **Appliances** Countertops Laminate

Community Security Monitored Unit Alarms

Parking Contacts

Parking Description Free Surface Parking Owner / Mgmt. A&G Management Parking Description #2 877-420-0566 Phone

Comments

As of 11/30/22- 0 accessible units available in community.

No Unit Mix.



Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0		\$1,247	526	\$2.37	Market	-
Garden		2	1.0		\$1,501	830	\$1.81	Market	-
Townhouse		2	1.5		\$1,797	897	\$2.00	Market	-
Garden	Den	2	1.0		\$1,732	979	\$1.77	Market	-
Townhouse		3	1.5		\$1,941	1,007	\$1.93	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	11/30/22	07/29/20	05/15/19			
% Vac	1.9%	0.0%	0.0%			
One	\$1,247	\$1,099	\$1,064			
Two	\$1,099	\$948	\$923			
Two/Den	\$1,732	\$1,476	\$1,448			
Three	\$1,941	\$1,674	\$1,633			

Adjustments to Rent						
Incentives	None					
Utilities in Rent	Water/Sewer, Trash					
Heat Source	Natural Gas					

Southgate Apts & TH

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Tall Pines

ADDRESS

7888 Tall Pines Court, Glen Burnie, MD, 21061

COMMUNITY TYPE Market Rate - General STRUCTURE TYPE 3 Story - Garden UNITS 276

VACANCY 0.0 % (0 Units) as of 11/30/22 OPENED IN



Unit Mix & Effective Rent (1)					
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt	
One	44%	\$1,272	741	\$1.72	
One/Den	8%	\$1,355	852	\$1.59	
Two	48%	\$1,417	960	\$1.48	

Community Amenities Central Laundry, Playground



Standard Dishwasher, Disposal, Microwave

Central / Heat Pump Air Conditioning **Select Units** Patio Balcony Carpet Flooring Type 1 Vinyl/Linoleum Flooring Type 2 Not Available Accessibility Black **Appliances** Laminate Countertops **Community Security** Patrol

Contacts Parking

Parking Description Free Surface Parking Henderson Webb, Inc Owner / Mgmt. 410-766-5666

Parking Description #2 Phone

Comments Breakfast bars. Pantries in select units.

As of 11/30/22-0 accessible units available in community.

	Floorplans (Published Rents as of 11/30/2022) (2)								
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	121	\$1,337	741	\$1.80	Market	-
Garden	Den	1	1.0	23	\$1,420	852	\$1.67	Market	-
Garden		2	1.0	132	\$1,492	960	\$1.55	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	11/30/22	07/29/20	05/15/19			
% Vac	0.0%	0.0%	0.0%			
One	\$669	\$545	\$582			
One/Den	\$1,420	\$1,155	\$1,155			
Two	\$1.492	\$1,212	\$1,245			

Adjustments to Rent					
Incentives	None				
Utilities in Rent	Water/Sewer, Trash				
Heat Source	Natural Gas				

Tall Pines

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Village Square Apts & TH



ADDRESS

8029 Crainmont Drive, Glen Burnie, MD, 21061

COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE
3 Story - Garden/TH

UNITS 370 VACANCY

1.9 % (7 Units) as of 11/30/22

OPENED IN



Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
One	43%	\$1,390	600	\$2.32		
Two	46%	\$1,762	839	\$2.10		
Three	11%	\$2,270	1,190	\$1.91		

Community Amenities	
Clubhouse, Community Room, Fitness Room Central Laundry, Outdoor Pool, Playground, Business Center, Dog Park, Picnic Area	

Features

Standard Dishwasher, Disposal, Microwave, IceMaker, Patio Balcony
Select Units Ceiling Fan

Central / Heat PumpAir ConditioningHardwoodFlooring Type 1CarpetFlooring Type 2Not AvailableAccessibilitySSAppliancesLaminateCountertops

Parking Contacts

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 Morgan Properties

 Parking Description #2
 Fee for Reserved — \$50.00
 Phone
 410-969-1523

Comments

As of 11/30/22 - 0 accessible units available for rent.

Trash-\$15



-\$15

Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		1	1.0	158	\$1,390	600	\$2.32	Market	-
Garden		2	1.0	144	\$1,680	795	\$2.11	Market	-
Garden Townhouse		2	1.5	26	\$2,215	1,085	\$2.04	Market	-
Townhouse		3	2.5	42	\$2,270	1,190	\$1.91	Market	-

Historic Vacancy & Eff. Rent (1)						
Date	11/30/22	07/29/20	05/30/19			
% Vac	1.9%	0.0%	1.9%			
One	\$1,390	\$1,072	\$1,025			
Two	\$1,948	\$1,496	\$1,418			
Three	\$2,270	\$1,879	\$1,910			

Adjustments to Rent					
Incentives	Daily Pricing; none				
Utilities in Rent					
Heat Source	Natural Gas				

Village Square Apts & TH

- (1) Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent
- (2) Published Rent is rent as quoted by management.

Windbrooke



ADDRESS

7906 Silent Shadow Court, Glen Burnie, MD, 21061

COMMUNITY TYPE
Market Rate - General

STRUCTURE TYPE

3 Story - Garden

UNITS 186 VACANCY

0.0 % (0 Units) as of 11/30/22

OPENED IN





Unit Mix & Effective Rent (1)						
Bedroom	%Total	Avg Rent	Avg SqFt	Avg \$/SqFt		
Studio	6%	\$980	347	\$2.82		
One	56%	\$1,099	613	\$1.79		
One/Den	8%	\$1,162	704	\$1.65		
Two	29%	\$1,259	742	\$1.70		

Community Amenities
Central Laundry, Playground

i eatures	
Dishwasher, Disposal, Patio Balcon	y

 Standard
 Dishwasher, Dispose

 Select Units
 Ceiling Fan

 Hook Ups
 In Unit Laundry

 Central / Heat Pump
 Air Conditioning

Standard - In Unit Storage

Carpet Flooring Type 1

Ceramic Flooring Type 2

CeramicFlooring Type 2Not AvailableAccessibilityBlackAppliancesLaminateCountertops

Parking

 Parking Description
 Free Surface Parking
 Owner / Mgmt.
 Henderson Webb, Inc

Parking Description #2 Phone 833-345-1984

Comments

Contacts

Shares leasing office with Rainbow View. As of 11/30/22 - 0 accessible units in community.

Floorplans (Published Rents as of 11/30/2022) (2)									
Description	Feature	BRs	Bath	# Units	Rent	SqFt	Rent/SF	Program	IncTarg%
Garden		0	1.0	12	\$1,076	347	\$3.10	Market	-
Garden		1	1.0	105	\$1,199	613	\$1.96	Market	-
Garden	Den	1	1.0	15	\$1,262	704	\$1.79	Market	-
Garden		2	1.0	54	\$1,379	742	\$1.86	Market	-

Historic Vacancy & Eff. Rent (1)							
Date	11/30/22	07/29/20	05/09/19				
% Vac	0.0%	0.0%	0.0%				
Studio	\$1,076	\$944	\$932				
One	\$600	\$529	\$524				
One/Den	\$1,262	\$1,125	\$1,115				
Two	\$1,379	\$1,195	\$1,158				

Adjustments to Rent				
None				
Electricity, Water/Sewer, Trash				
Electric				
	None Electricity, Water/Sewer, Trash			

Windbrooke

- $\textbf{(1)} \ \textbf{Effective Rent is Published Rent, net of concessions and assumes that no utilities are included in rent } \\$
- (2) Published Rent is rent as quoted by management.



APPENDIX 3 ACCESSABLE UNITS BY COMMUNITY

Accessible Units in the Annapolis Market

			Un	its		
		Total		Vacant		
Map	Project	Units	# Units	Units		
1	Mariner Bay at Annapolis Towne Centre	208	-	0		
2	Gardens of Annapolis	106	-	0		
3	Crosswinds at Annapolis Towne Center	215	4	0		
4	Maris Apartments	293	4	0		
5	Stone Point	312	-	-		
6	The James	236	6	0		
7	Bell Annapolis on West	300	-	2		
8	Regatta Bay	245	-	1		
9	Bayshore Landing	158	-	0		
10	Admiral Farragut	289	1	0		
11	Berkshire Annapolis Bay	216	-	0		
12	Oakland Hills	136	-	-		
13	Bay Hills	120	-	0		
14	West Woods	57	-	0		
15	Westwinds	210	6	0		
16	Nautilus Pointe	608	20	0		
17	Annapolis Roads	282	-	-		
18	Spa Cove	178	-	0		
19	Harbour Gates	516	28	5		
20	Conte Lubrano	70	-	-		
21	Quiet Waters Landing	390	-	0		
22	Allen Apartments	102	-	0		
23	Bay Forest	120	12	0		
24	Residences at Annapolis Gardens	150	5	0		
25	Obery Court/College Creek	174	-	0		
26	Victoria Park at Edgewater	102	18	0		
27	Towne Courts TH and Flats	42	20	0		
28	Admiral Oaks	159	20	0		
29	Homes at the Glen	56	-	0		
30	Bay Ridge	198	-	0		
31	Bloomsbury Square	51	5	0		
32	Bowman PI/Homes at Monument	81	5	0		
33	Bywater Mutual Homes	308	-	0		
34	Claiborne Place	175	-	0		
35	College Parkway Place	170	5	0		
36	Eastport Terrace	84	5	-		
37	Harbour House	273	14	0		
38	Langton Green	24	-	0		
39	Morris H. Blum Senior	154	-	0		
40	Newtowne 20	78	4	0		
41	Residences at Bates Heritage Park	71	-	0		
42	Robinwood	150	-	0		
43	Woodside Garden	144	-	0		
	Total	8,011	182	8		



Accessible Units in the Glen Burnie-Linthicum Market

			Accessible Units	
		Total		Vacant
Мар	Project	Units	# Units	Units
44	Villas at Dorsey Ridge, The	238	-	-
45	Serenity Place at Dorsey Ridge	323	10	0
46	Avalon Arundel Crossing	384	40	0
47	TGM Creekside Village	208	-	0
48	Crain Court	126	0	0
49	Woodfall Greens	230	15	0
50	Regency Club	316	-	-
51	Aquahart Manor	124	0	0
52	Townes at Heritage Hill	469	-	-
53	Glen Ridge	286	0	0
54	Lynn Hill	240	30	-
55	Oakridge Manor	165	4	0
56	Colonial Square	247	0	0
57	Americana Southdale	506	-	-
58	Stagecoach	186	-	-
59	Severn Square	60	-	-
60	Twin Coves	132	40	0
61	Glen Burnie Town	54	-	0
62	Old Stage	55	-	-
63	Gatewater Landing	264	-	-
64	Cedar Creek	334	0	0
65	Annabal Apartments	150	0	0
66	Willows, The	352	-	-
67	Villages at Marley Station	757	-	0
68	Hammarlee House	55	6	0
69	Woodcrest	347	-	-
70	Park View at Furnace Branch	100	100	0
71	Greens at Hammond Lane	155	10	0
72	Marley Meadows	36	4	0
73	Arundel Woods Senior	72	72	0
74	Heritage at Freetown	154	-	-
75	Heritage at Sun Valley	290	290	3
76	Heritage at Town Center	127	14	0
77	Heritage Crest	100	100	0
78	Heritage Overlook	100	-	0
79	Oakleaf Villas	24	10	0
80	Pumphrey House	15	-	-
	Total	7,781	745	3



Accessible Units in the Odenton-Crofton Market

			Accessible Units	
		Total		Vacant
Map	Project	Units	# Units	Units
81 82	Shirley, The Residences at Arundel Preserve	270 474	-	1
83	Monarch	474 246	0 0	0 0
84	Palisades at Arundel Preserve	330	_	_
85	322 Baldwin	212		0
86	Echelon at Odenton	242	3	1
87	Elms at Shannon's Glen	364	_	1
88	Beacon at Waugh Chapel	298	6	1
89	Flats 170 at Academy Yard	369	-	_
90	Arbors at Arundel Preserve	496	_	_
91	Avalon Russett	234	_	_
92	Arrive Crofton	406	_	0
93	Concord Park at Russett	335	_	0
94	Village at Odenton Station	235	_	0
95	Elms @ Odenton	252	16	2
96	Fieldstone Farm	187	60	0
97	The Crossings at Russett	426	-	0
98	Elms at Stoney Run Village	386	9	0
99	Riverscape at Piney Orchard	280	_	0
100	Carlyle	100	None	None
101	Arrive Odenton South	278	-	0
102	Lake Village	639	_	0
103	ReNew Odenton	300	_	-
104	TGM Odenton	396	5	3
105	North Forest	182	None	None
106	Woodside	394	-	0
107	Elms at Laurel Park	254	-	0
108	Arrive Odenton North	264	_	0
109	Crofton Village	258	-	0
110	Groves at Piney Orchard	258	85	0
111	Orchards at Severn	500	0	0
112	Tall Oaks	352	-	-
113	Highland Court Apts	78	-	-
114	Ashley	471	-	0
115	Park Glen	171	0	0
116	Calvert at Quarterfield Station	203	None	None
117	Berger Square	48	-	-
118	Somerset Woods	200	0	0
119	Friendship Station Senior	88	10	0
120	Friendship Village Sr Housing	63	7	0
121	Heritage at Odenton	55	6	0
122	Heritage at Severna	200	40	0
	Total		247	9



Accessible Units in the Severna Park-Pasadena Market

			Accessib	le Units
		Total		Vacant
Map #	Project	Units	# Units	Units
123	Islands of Fox Chase, The	223	13	3
124	Reserve at Stoney Creek	164	2	0
125	Creekstone Village	349	6	0
126	Ashberry, The	336	4	1
127	Pointe at Harpers Mill, The	360	9	0
128	Elms at Old Mill, The	240	0	0
129	Glen Mar	176	0	0
130	Village Square Apts & TH	370	0	0
131	Chesapeake Glen	799	9	3
132	Quail Hollow	336	0	0
133	Southgate Apts & TH	515	0	0
134	Hidden Woods	492	5	2
135	Mountain Ridge	240	0	0
136	Tall Pines	276	0	0
137	Rainbow View	156	11	0
138	Windbrooke	186	0	0
139	Glen Forest Senior	100	44	0
140	Park View at Severna Park	100	100	0
141	Glenview Garden	204	0	0
142	Oakwood Family Homes	22	0	0
	Total	5,644	203	9



APPENDIX 4 NCHMA GLOSSARY OF TERMS

National Council of Housing Market Analysis

Market Study Terminology

Effective January 4, 2008, all housing market studies performed by NCHMA members incorporate the member certification, market study index, the market study terminology and market study standards. State Housing Finance Agencies and other industry members are welcome to incorporate the information below in their own standards.

I. Common Market Study Terms

The terms in this section are definitions agreed upon by NCHMA members. Market studies for affordable housing prepared by NCHMA members should use these definitions in their studies except where other definitions are specifically identified.

Terminology	Definition
Absorption period	The period of time necessary for a newly constructed or renovated property to achieve the <i>stabilized level of occupancy</i> . The absorption period begins when the first certificate of occupancy is issued and ends when the last unit to reach the <i>stabilized level of occupancy</i> has a signed lease. Assumes a typical pre-marketing period, prior to the issuance of the certificate of occupancy, of about three to six months. The month that leasing is assumed to begin should accompany all absorption estimates.
Absorption rate	The average number of units rented each month during the absorption period.
Acceptable rent burden	The rent-to-income ratio used to qualify tenants for both income- restricted and non-income restricted units. The acceptable rent burden varies depending on the requirements of funding sources, government funding sources, target markets, and local conditions.



Achievable Rents See Market Rent, Achievable Restricted Rent.

Amenity Tangible or intangible benefits offered to a tenant. Typical amenities

include on-site recreational facilities, planned programs, services and

activities.

Annual demand The total estimated demand present in the market in any one year for the

type of units proposed.

Assisted housing Housing where federal, state or other programs subsidize the monthly

costs to the tenants.

Bias A proclivity or preference, particularly one that inhibits or entirely

prevents an impartial judgment.

Capture rate The percentage of age, size, and income qualified renter households in the

primary market area that the property must capture to fill the units. Funding agencies may require restrictions to the qualified households used in the calculation including age, income, living in substandard housing, mover-ship and other comparable factors. The *Capture Rate* is calculated by dividing the total number of units at the property by the total number of age, size and income qualified renter households in the

primary market area. See also: penetration rate.

Comparable property A property that is representative of the rental housing choices of the

subject's *primary market area* and that is similar in construction, size, amenities, location, and/or age. Comparable and *competitive* properties are generally used to derive market rent and to evaluate the subject's position in the market. See the NCHMA white paper *Selecting Comparable*

Properties

Competitive property A property that is comparable to the subject and that competes at nearly

the same rent levels and tenant profile, such as age, family or income.

Comprehensive Market

Study

NCHMA defines a comprehensive market study for the purposes of IRS Section 42 as a market study compliant with its Model Content Standards for Market Studies for Rental Housing. Additionally, use of the suggested wording in the NCHMA certification without limitations regarding the



comprehensive nature of the study, shows compliance with the IRS Section 42 request for completion of a market study by a 'disinterested party.'

Concession

Discount given to a prospective tenant to induce the tenant to sign a lease. Concessions typically are in the form of reduced rent or free rent for a specific lease term, or for free amenities, which are normally charged separately (i.e. washer/dryer, parking).

Demand

The total number of households in a defined market area that would potentially move into the proposed new or renovated housing units. These households must be of the appropriate age, income, tenure and size for a specific proposed development. Components of demand vary and can include household growth; turnover, those living in substandard conditions, rent over-burdened households, and demolished housing units. Demand is project specific.

Effective rents

Contract rent less concessions.

Household trends

Changes in the number of households for a particular area over a specific period of time, which is a function of new household formations (e.g. at marriage or separation), changes in average household size, and net *migration*.

Income band

The range of incomes of households that can afford to pay a specific rent but do not have below any applicable program-specific maximum income limits. The minimum household income typically is based on a defined *acceptable rent burden* percentage and the maximum typically is predefined by specific program requirements or by general market parameters.

Infrastructure

Services and facilities including roads, highways, water, sewerage, emergency services, parks and recreation, etc. Infrastructure includes both public and private facilities.

Market advantage

The difference, expressed as a percentage, between the estimated market rent for an apartment property without income restrictions and the lesser



of (a) the owner's proposed rents or (b) the maximum rents permitted by the financing program for the same apartment property.

(market rent - proposed rent) / market rent * 100

Market analysis

A study of real estate market conditions for a specific type of property.

Market area

See primary market area.

Market demand

The total number of households in a defined market area that would potentially move into any new or renovated housing units. Market demand is not project specific and refers to the universe of tenure appropriate households, independent of income. The components of market demand are similar to those used in determining project-specific demand.

A common example of market demand used by HUD's MAP program, which is based on three years of renter household growth, loss of existing units due to demolition, and market conditions.

Market rent

The rent that an apartment, without rent or income restrictions or rent subsidies, would command in the *primary market area* considering its location, features and amenities. Market rent should be adjusted for *concessions* and owner paid utilities included in the rent. See the NCHMA publication *Calculating Market Rent*.

Market study

A comprehensive study of a specific proposal including a review of the housing market in a defined market area. Project specific market studies are often used by developers, syndicators, and government entities to determine the appropriateness of a proposed development, whereas market specific market studies are used to determine what housing needs, if any, exist within a specific geography. The minimal content of a market study is shown in the NCHMA publication *Model Content for Market Studies for Rental Housing*.

Marketability

The manner in which the subject fits into the market; the relative desirability of a property (for sale or lease) in comparison with similar or competing properties in the area.



Market vacancy rate, economic

Percentage of rent loss due to concessions, vacancies, and non-payment

of rent on occupied units.

Market vacancy rate,

physical

Average number of apartment units in any market which are unoccupied divided by the total number of apartment units in the same market,

excluding units in properties which are in the lease-up stage.

Migration The movement of households into or out of an area, especially a *primary*

market area.

Mixed income property An apartment property containing (1) both income restricted and

unrestricted units or (2) units restricted at two or more income limits (i.e. low income tax credit property with income limits of 30%, 50% and 60%).

Mobility The ease with which people move from one location to another.

more expensive or desirable units. Examples: tenants who move from class-C properties to class-B properties, or tenants who move from older

tax credit properties to newer tax credit properties-

Multi-family Structures that contain more than two housing units.

Neighborhood An area of a city or town with common demographic and economic

features that distinguish it from adjoining areas.

Net rent (also referred

to as contract rent or

lease rent)

Gross rent less tenant paid utilities.

Penetration rate The percentage of age and income qualified renter households in the

primary market area that all existing and proposed properties, to be completed within six months of the subject, and which are competitively priced to the subject that must be captured to achieve the stabilized level of occupancy. Funding agencies may require restrictions to the qualified Households used in the calculation including age, income, living in

substandard housing, mover ship and other comparable factors.



units in all proposals / households in market * 100

See also: capture rate.

Pent-up demand A market in which there is a scarcity of supply and vacancy rates are very

low.

Population trends Changes in population levels for a particular area over a specific period of

time—which is a function of the level of births, deaths, and net migration.

Primary market area A geographic area from which a property is expected to draw the majority

of its residents. See the NCHMA publication Determining Market Area.

Programmatic rents See restricted rents.

Project based rent

assistance

Rental assistance from any source that is allocated to the property or a specific number of units in the property and is available to each income

eligible tenant of the property or an assisted unit.

Redevelopment The redesign or rehabilitation of existing properties.

Rent burden Gross rent divided by adjusted monthly household income.

Rent burdened

households

Households with *rent burden* above the level determined by the lender, investor, or public program to be an acceptable rent-to-income ratio.

Restricted rent The rent charged under the restrictions of a specific housing program or

subsidy.

Restricted rent,

Achievable

The rents that the project can attain taking into account both market conditions and rent in the *primary market area* and income restrictions.

Saturation The point at which there is no longer demand to support additional units.

Saturation usually refers to a particular segment of a specific market.



Secondary market area The portion of a market area that supplies additional support to an

apartment property beyond that provided by the primary market area.

Special needs population

Specific market niche that is typically not catered to in a conventional apartment property. Examples of special needs populations include: substance abusers, visually impaired person or persons with mobility

limitations.

Stabilized level of occupancy

The underwritten or actual number of occupied units that a property is expected to maintain after the initial rent-up period, expressed as a

percentage of the total units.

Subsidy Monthly income received by a tenant or by an owner on behalf of a tenant

to pay the difference between the apartment's contract rent and the

amount paid by the tenant toward rent.

Substandard conditions Housing conditions that are conventionally considered unacceptable

which may be defined in terms of lacking plumbing facilities, one or more

major systems not functioning properly, or overcrowded conditions.

Target income band The *income band* from which the subject property will draw tenants.

Target population The market segment or segments a development will appeal or cater to.

State agencies often use target population to refer to various income set

asides, elderly v. family, etc.

Tenant paid utilities The cost of utilities (not including cable, telephone, or internet) necessary

for the habitation of a dwelling unit, which are paid by the tenant.

Turnover period An estimate of the number of housing units in a market area as a

percentage of total housing units in the market area that will likely change occupants in any one year. See also: vacancy period. Housing units with new occupants / housing units * 100 2. The percent of occupants in a

given apartment complex that move in one year.

Unmet housing need New units required in the market area to accommodate household

growth, homeless people, and households in substandard conditions.



Unrestricted rents Rents that are not subject to *restriction*.

Unrestricted units Units that are not subject to any income or rent restrictions.

Vacancy period The amount of time that an apartment remains vacant and available for

rent.

Vacancy rate- economic vacancy rate - physical

Maximum potential revenue less actual rent revenue divided by maximum

potential rent revenue. The number of total habitable units that are

vacant divided by the total number of units in the property.



II. Other Useful Terms

The terms in this section are not defined by NCHMA.

Terminology	Definition
Area Median Income (AMI)	100% of the gross median household income for a specific Metropolitan Statistical Area, county or non-metropolitan area established annually by HUD.
Attached housing	Two or more dwelling units connected with party walls (e.g. townhouses or flats).
Basic Rent	The minimum monthly rent that tenants who do not have rental assistance pay to lease units developed through the USDA-RD Section 515 Program, the HUD Section 236 Program and HUD Section 223(d)(3) Below Market Interest Rate Program. The Basic Rent is calculated as the amount of rent required to operate the property, maintain debt service on a subsidized mortgage with a below-market interest rate, and provide a return on equity to the developer in accordance with the regulatory documents governing the property.
Below Market Interest Rate Program (BMIR)	Program targeted to renters with income not exceeding 80% of area median income by limiting rents based on HUD's BMIR Program requirements and through the provision of an interest reduction contract to subsidize the market interest rate to a below-market rate. Interest rates are typically subsidized to effective rates of one percent or three percent.
Census Tract	A small, relatively permanent statistical subdivision delineated by a local committee of census data users for the purpose of presenting data. Census tract boundaries normally follow visible features, but may follow governmental unit boundaries and other non-visible features; they always nest within counties. They are designed to be relatively homogeneous units with respect to population characteristics, economic status, and living conditions at the time of establishment. Census tracts average about 4,000 inhabitants.



Central Business District (CBD)

The center of commercial activity within a town or city; usually the largest and oldest concentration of such activity.

Community
Development
Corporation (CDC)

Entrepreneurial institution combining public and private resources to aid in the development of socio-economically disadvantaged areas.

Condominium

A form of joint ownership and control of property in which specified volumes of space (for example, apartments) are owned individually while the common elements of the property (for example, outside walls) are owned jointly.

Contract Rent

1. The actual monthly rent payable by the tenant, including any rent subsidy paid on behalf of the tenant, to the owner, inclusive of all terms of the lease. (HUD & RD) 2. The monthly rent agreed to between a tenant and a landlord (Census).

Difficult Development Area (DDA)

An area designated by HUD as an area that has high construction, land, and utility costs relative to the Area Median Gross Income. A project located in a DDA and utilizing the Low Income Housing Tax Credit may qualify for up to 130% of eligible basis for the purpose of calculating the Tax Credit allocation.

Detached Housing

A freestanding dwelling unit, typically single-family, situated on its own lot.

Elderly or Senior Housing Housing where (1) all the units in the property are restricted for occupancy by persons 62 years of age or older or (2) at least 80% of the units in each building are restricted for occupancy by Households where at least one Household member is 55 years of age or older and the housing is designed with amenities and facilities designed to meet the needs of senior citizens.

Extremely Low Income

Person or Household with income below 30% of Area Median Income adjusted for Household size.

Fair Market Rent (FMR)

The estimates established by HUD of the Gross Rents (Contact Rent plus Tenant Paid Utilities) needed to obtain modest rental units in acceptable condition in a specific county or metropolitan statistical area. HUD



generally sets FMR so that 40% of the rental units have rents below the FMR. In rental markets with a shortage of lower priced rental units HUD may approve the use of Fair Market Rents that are as high as the 50th percentile of rents.

Garden Apartments Apartments in low-rise buildings (typically two to four stories) that feature

low density, ample open-space around buildings, and on-site parking.

Gross Rent The monthly housing cost to a tenant which equals the Contract Rent

provided for in the lease plus the estimated cost of all Tenant Paid

Utilities.

High-rise A residential building having more than ten stories.

Household One or more people who occupy a housing unit as their usual place of

residence.

Housing Unit House, apartment, mobile home, or group of rooms used as a separate

living quarters by a single household.

Housing Choice Voucher

(Section 8 Program)

Federal rent subsidy program under Section 8 of the U.S. Housing Act, which issues rent vouchers to eligible Households to use in the housing of their choice. The voucher payment subsidizes the difference between the Gross Rent and the tenant's contribution of 30% of adjusted income, (or 10% of gross income, whichever is greater). In cases where 30% of the tenants' income is less than the utility allowance, the tenant will receive an assistance payment. In other cases, the tenant is responsible for paying

his share of the rent each month.

Housing Finance Agency

(HFA)

State or local agencies responsible for financing housing and administering Assisted Housing programs.

HUD Section 8 Program Federal program that provides project based rental assistance. Under the

> program HUD contracts directly with the owner for the payment of the difference between the Contract Rent and a specified percentage of

tenants' adjusted income.



HUD Section 202 Program Federal Program, which provides direct capital assistance (i.e. grant) and operating or rental assistance to finance housing designed for occupancy by elderly households who have income not exceeding 50% of Area Median Income. The program is limited to housing owned by 501(c)(3) nonprofit organizations or by limited partnerships where the sole general partner is a 501(c)(3) nonprofit organization. Units receive HUD project based rental assistance that enables tenants to occupy units at rents based on 30% of tenant income.

HUD Section 811 Program Federal program, which provides direct capital assistance and operating or rental assistance to finance housing designed for occupancy by persons with disabilities who have income not exceeding 50% of Area Median Income. The program is limited to housing owned by 501(c)(3) nonprofit organizations or by limited partnerships where the sole general partner is a 501(c)(3) nonprofit organization.

HUD Section 236 Program Federal program which provides interest reduction payments for loans which finance housing targeted to Households with income not exceeding 80% of area median income who pay rent equal to the greater of Basic Rent or 30 percent of their adjusted income. All rents are capped at a HUD approved market rent.

Income Limits

Maximum Household income by county or Metropolitan Statistical Area, adjusted for Household size and expressed as a percentage of the Area Median Income for the purpose of establishing an upper limit for eligibility for a specific housing program. Income Limits for federal, state and local rental housing programs typically are established at 30%, 50%, 60% or 80% of AMI. HUD publishes Income Limits each year for 30% median, Very Low Income (50%), and Low-Income (80%), for households with 1 through 8 people.